

Dr Kissinger threatens to resign because of attacks on his honour

Henry Kissinger, the American Secretary of State, today threatened to resign unless he was cleared of allegations that he had improperly involved himself in the Middle East in 1969 and 1970 and lied to the Senate relations committee.

President Nixon immediately asserted his confidence in the Secretary. In a statement issued at Salzburg, where both men are resting before flying on to the Middle East, he said that Dr Kissinger's honour "needs no defence".

In Washington, the Senate foreign relations committee voted unanimously to review Dr Kissinger's role in wire-tapping as he had requested. However, a member of the House judiciary committee said there was "positive proof" that Dr Kissinger was involved in the wiretapping.

President and Senate leaders rally to defence

in Kempster, Austria, June 11. Dr Kissinger today threatened to resign unless he was cleared of allegations that he had improperly involved himself in the Middle East in 1969 and 1970 and lied to the Senate relations committee.

Dr Kissinger said: "Unimpeachable attacks on the credibility of the Secretary of State are being made without even being asked to identify themselves. He called for a 'public accounting' of the sources of the attacks, but he said that the motives of the leakers could be scrutinized.



Troubled peacemaker: Dr Kissinger photographed at the press conference he called in Salzburg yesterday.

Dr Kissinger said: "Unimpeachable attacks on the credibility of the Secretary of State are being made without even being asked to identify themselves. He called for a 'public accounting' of the sources of the attacks, but he said that the motives of the leakers could be scrutinized.

He said repeatedly that by saying he would resign, he was simply stating the objective fact that he could not function as Secretary of State with a cloud over his honour. It would be his duty to resign from the post, he said.

Dr Kissinger had complained of the committee's leaks. But Representative Joshua Ellberg, Democrat, Pennsylvania, insisted the committee had received "positive proof" that Dr Kissinger, for all his denials, had participated in initiating the controversial wiretapping.

Dr Kissinger left little doubt that he was angered by his press conference last Thursday in Salzburg, during which he was bombarded with questions about wiretaps and his relations with the White House "plumbers" group that investigated news leaks.

He complained bitterly that after a 33-day Middle East mission, during which he brought about the long-disputed agreement between Israel and Syria, he had not expected to be questioned about the details of his earlier Senate testimony.

Mr Ellberg said the committee was authorized to conduct a thorough investigation of the wiretapping. He said that if this conflicted with Dr Kissinger's earlier Senate disclaimer, then he would be under pressure to get off his back but he thought the facts speak for themselves.

Mr Kissinger's spokesman said that he was not commenting on the committee's report. He said that the Secretary's honour was being attacked and that he was not prepared to resign unless he was cleared of the charges.

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Report finds no need for Maplin airport

By Arthur Reed Air Correspondent

In its report to the Government on Maplin the committee appointed to look into the future of the third London airport recommends that there is no need to go ahead with the £900m project. The recommendation is the eagerly awaited upshot of most of the Cabinet, with the result that the third airport project may now be considered dead.

The committee, which is still writing its report, will give three main reasons why the project is not now as necessary as when the Roskill commission reported four years ago.

1. Expansion of air services has come to a virtual standstill because of higher fares, introduced after the Arab-Israel war of last October led to fuel price rises.

Labour and Tory Front Benches' harmony on Europe puts Mr Callaghan on the defensive

From Hugh Noyes Parliamentary Correspondent Westminster

The "great debate" on whether Britain should be in or out of Europe seemed last night in the Commons to be reverting to much the same position as when Labour fell from power in 1970, with the two Front Benches in close harmony on general principles and the opposition coming from various groupings of anti-EEC backbenchers on both sides of the House.

Indeed, as Mr Rippon, Britain's chief negotiator of the entry terms said when he opened yesterday's debate on Europe, the two parties were closer now to a bipartisan policy on those matters than they had been for a long time.

Only a few moments before, under continual sniping from Labour backbenchers, Mr Callaghan, Foreign and Commonwealth Secretary, told the House that the Government had now decided that there would be no need to renegotiate the Community treaties in order to bring about the desired changes.

Mr Callaghan was clearly on the defensive as far as his own side was concerned and was not too happy at the conciliatory tone adopted by Mr Rippon. Anxious Labour MPs, striving to discover Mr Callaghan's real intentions, gained little comfort as the Foreign Secretary told the Commons that he would be in the interests of both Europe and Britain if the renegotiations succeeded.

Community budget, relations with the Commonwealth, regional and industrial problems and the common agricultural policy. On the budget, Mr Callaghan said that one of the fundamental principles on which the Government was insisting in these discussions was that it was wrong to have a net transfer of resources from the less prosperous to the better-off countries in the Community, as happened at present.

On relations with the Commonwealth, Mr Callaghan said that trade diversification as a result of Britain's entry into the EEC had gone so far that they could not pull back. Mr Rippon applauded the Foreign Secretary's "great advance" on the European question. It was now clear, he said, that the Government favoured the principle of entry and wanted the Community to succeed, to grow and to develop. Mr Callaghan was saying that it could negotiate within the treaty framework.

Priest praised IRA man dismissed

By a Staff Reporter

Father Michael Connolly, the Roman Catholic priest who said Michael Gaughan, the Provisional IRA bank robber who died on hunger strike in Parkhurst prison last week, was a "great man", has been relieved of his duties as a parish priest by the Archbishop of Birmingham, Dr Dwyer.



Father Michael Connolly. Praise for IRA bank robber.

In a letter to Father Connolly, Dr Dwyer says: "A priest must speak words of peace and reconciliation. Your actions can only foster bitterness and division." Father Connolly said last night: "On my return from Ireland, where I attended my cousin's funeral, Michael Gaughan, who died on hunger-strike, I was amazed to hear by radio that Mr Bishop Dr Dwyer, Archbishop of Birmingham, had relieved me of my duties."

is never allowed to happen again." Mr St John-Stewas, a Roman Catholic, said: "I think it is an excellent statement by the archbishop, who has always taken a very strong line against violence and has always been consistent in his condemnation of the IRA."

The rest of the news

- Bomb attack: Regimental bomb escapes in explosions at Strensall Camp 2
- Family shot: Court told that general election result drove doctor to killing 2
- Nurses: Union decides to keep industrial action at present level 4
- Hospital doctors: Sanctions unless pay is improved 4
- Industrial relations: Mr Foot calls for clean sweep of Tory Act 5
- Lisbon: General Spindola says democracy must precede independence 6
- Watergate: Judge accuses President of preventing fair trial of Mr Ehrlichman 6
- Peking: China told of Pakistan's concerns about India's nuclear explosion 7
- Prisoners' families: A way to ease their burden 7
- Crickets: England win first Test match by 113 runs 8
- Tennis: Dope test at French championships proves negative 9
- Bhutan: India's unwelcome embrace for the Dragon King 16
- Opera: John Higgins reviews *Così fan tutti* in Paris 11
- Diary: Are MPs too rude to each other? 16
- Trade: Oil rises give Britain a sharp setback 19
- Monetary reform: Percentage definition agreed for special drawing rights 19
- Word Processing: Four-page special report.

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Appointments	18	Overseas	6, 7
Arts	11	Obituary	12
Business	19, 21	Parliament	10
Court	18	Sale Rooms	18
Crossword	32	Science	18
Diary	16	Sport	6, 9
Engagements	16	TV & Radio	31
Features	7, 16	Times, etc.	11
Law Report	17	25 Years	18
Letters	17	Universities	18
News	17	Weather	2
European	6	Wills	18
Home	2, 4, 5		

a pier and fire

Respondent, pier at Southsea, damaged by fire. Injuries were reported during film shoot of Ken the rock musical.

TUC to press for equal representation on boards of nationalized industry

By Paul Routledge Labour Correspondent

Organized labour is preparing to make a big step forward towards sharing industrial decision-making with management. Mr Len Murray, general secretary of the TUC, said yesterday.

The TUC has drawn up its final report on industrial democracy, taking account of amendments suggested from affiliated unions and this radical document is expected to be adopted by the general council later this month.

halt me

June 11—An demonstration by 1 play for three game between the Rugby Union and the University students.

Ailing Italy begins search for a government

From Peter Nichols Rome, June 11

President Leone tonight began consultations in his search for a new government by consulting former heads of state.

but unless something was done the situation could hold only for a matter of months. Politically, the difficulties appear greater than at any other time since the war. The coalition fell because of a disagreement between its principal partners, the Christian Democrats and the Socialists, about the restrictive measures necessary to save the economy.

Leading men in industry urge reform of CBI

By Malcolm Brown and Maurice Corina

A delegation representing at least 20 of Britain's most senior industrialists has been to see Mr Ralph Barham, the new president of the Confederation of British Industry, to urge fundamental reforms in policy-making.

Woman killed in train crash

A woman aged 62 was killed, four people seriously injured and about 27 slightly hurt in a rail crash near Glasgow yesterday. The dead woman was Mrs Agnes Wilson, of Auchincloss, East Kilbride.

Sir Stanley Rous loses

Frankfurt, June 11—Sir Stanley Rous, the English president of the International Football Federation (IFFA) since 1962, was voted out of office here today. He lost by 68 votes to 52 to Joao Havelange, of Brazil. Sir Stanley is 79.

Bomb attack: Regimental bomb escapes in explosions at Strensall Camp

Family shot: Court told that general election result drove doctor to killing. Nurses: Union decides to keep industrial action at present level.

er hunt rash

June 11—The driver Ronnie... Grand Prix...

HOME NEWS

Onerous task facing Mr Whitelaw as Tories' new chairman

By John Groser Political Staff The new chairman of the Conservative Party is Mr William Whitelaw, who will give up his duties as shadow Secretary for Employment...

Mr Prior is not to be replaced, so Sir Michael Fraser will be Mr Whitelaw's only deputy. Mr Michael Wolff, director-general of the party, continues in that capacity.



Firemen damping down wrecked and smouldering buildings at the army training camp at Strensall, near York, which was blasted by bombs early yesterday.

Army band escapes in bomb attack

From Our Correspondent York A regimental band had a narrow escape in bomb explosions early yesterday when terrorists struck at a second Yorkshire army camp within four months.

Security chiefs were faced with the issue of how to make sprawling country camps such as Strensall impregnable against such attacks. Yesterday's attack was a copy of the one last March, at Claro Barracks, near Ripon...

The attackers breached the security system around Strensall Camp, six miles north of York, to plant about 20lb of gelignite, which wrecked a block of eight barracks rooms. Thirty-five bandmen escaped.

Election result drove doctor to kill his family

From Our Correspondent Maidstone A doctor shot dead his wife and two young sons on the night of the general election after hearing that the Labour Party was likely to win. It was stated at Maidstone Crown Court yesterday.

Dr William Alan Bromley, aged 58, was an alcoholic and doctors considered he was suffering from a mental illness. After shooting his wife, Brenda, and their two sons, Ian, aged nine, and Richard, aged four, Dr Bromley dictated a message to the coroner on his telephone-answering machine in which he said: "As it now appears that the Labour Party will get in I can see no point in living. So I have killed my wife and sons with a shotgun."

BBC 'need £2 licence rise to keep up service'

By Kenneth Gosling The BBC television licence fee of at least £2 increase by next year is the latest, it will not be put to maintain the service present form, Mr Alasdair Macdonald, director of programmes yesterday.

Priest who praised IRA man is dismissed

Continued from page 1 Laoghaire, Co. Leit. Mr Bailey, a member of the Provisional Sinn Fein, said of Father Connolly: "He is an Irishman and anyone who calls himself a true Irishman must have republican sympathies because of what the British troops have done to the Catholics in the North."

Faulkner group may back referendum move

From Stewart Tendler and Robert Fisk Belfast Mr Faulkner's Unionist group may join the Alliance Party in asking Mr Rees, the Secretary of State for Northern Ireland, to hold a referendum on Northern Ireland's future followed by a referendum and elections.

Challenge over constitutionality of Benn paper

By Michael Hatfield Political Staff Mr Wilson was challenged in the Commons yesterday by Mr Heath, over the constitutional basis of the document produced by Mr Benn, Secretary of State for Industry, on the work programme of his department.

As vegetable prices rise, so does the demand for hard-to-get allotments

By Diana Geddes 1973 8,000 people joined the waiting list, bringing the total for England and Wales to 27,000. Five years earlier there were only 5,000 waiting. The popularity of allotments had been on the wane since the "Dig for Victory" campaign during the war, when there were nearly 1,500,000 in use.

British Steel is criticized over North Sea supplies

By Pearce Wright The steel industry is still 8,000 tons a week below its target in its recovery from the three-day week. The shortfall is having a serious effect on the supply of materials for the development of North Sea oil.

In brief Students urged to 'squat'

Students were urged yesterday to squat in unused empty premises this summer if local authorities refuse to help them to find accommodation. Mr John Randall, president of the National Union of Students, told a London conference that housing units for normal families could be used as short-term accommodation.

Most pension rises will on time, Mrs Castle says

By Our Labour Staff Most people receiving retirement and widow's pensions should get their increases from July 22, the date originally planned. That assurance was given in the Commons yesterday by Mrs Castle, Secretary of State for Social Services, when she announced the terms on which industrial action by civil servants that threatened to delay the rises had been called off.

Concorde losses estima challenged by BAC chief

By Arthur Reed Air Correspondent The forecast by British Airways that it might lose up to £25m a year operating a fleet of five Concorde's has been challenged by Sir George Edwards, chairman of the British Aircraft Corporation, manufacturer of the jetliner.

Doctors differ over injury to girl's foot

Doctors have disagreed at Birmingham Crown Court over what caused the injury to a girl aged three who had parts of her feet amputated. Ram Chand, aged 38, of Murdoch Road, Handsworth, Birmingham, has denied causing grievous bodily harm to his daughter, Jane Kaur, with oil ashore. Plans had been prepared for a £5m production plant.

Palace rammmed, court told

A man said to have driven a van into the gates of Buckingham Palace told the police that he did it to draw attention to a court case, Bow Street Magistrate's Court, London, was told yesterday. He said he did it for the "cause" of two men he believed to be wrongly accused.

Constituencies choose candidates

Dr Tom Sturmaford, aged 43, MP for Norwich, South, from 1970 until he lost his seat at the general election, has been chosen prospective parliamentary Conservative candidate for the Isle of Ely, it was announced yesterday.

Belts saved 400

The publicity campaign urging the use of car seat belts saved about 400 lives and prevented about 2,300 serious injuries in road accidents in 1972, a report published by the Department of the Environment said yesterday.

Five hurt in shaft fire

Three firemen and two workmen were slightly injured yesterday after sparks from welding equipment had started a fire in a 106ft shaft being dug for water mains at Surbiton, Surrey.

Child murder charge

A man will appear in court at Hertford today, accused of murdering Rosamund Pappa, aged eight, of Hatfield, whose body was found in a field yesterday.

Weather forecast and recordings



Channel Isles, SW NW England, Wales, Lakeland District, Glasgow, Clouds at first with occasional drizzle in places and hill and coastal fog patches, sunny intervals later; wind W, moderate; max temp 20°C (68°F).

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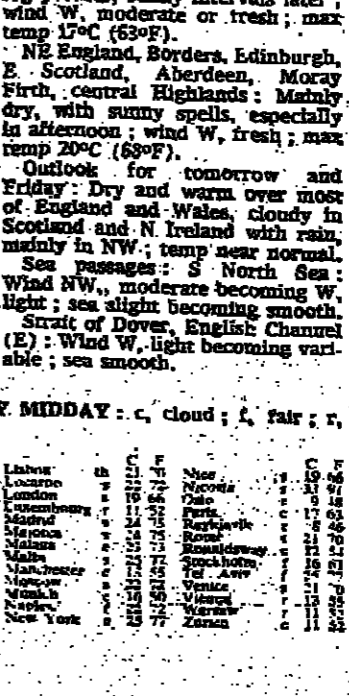
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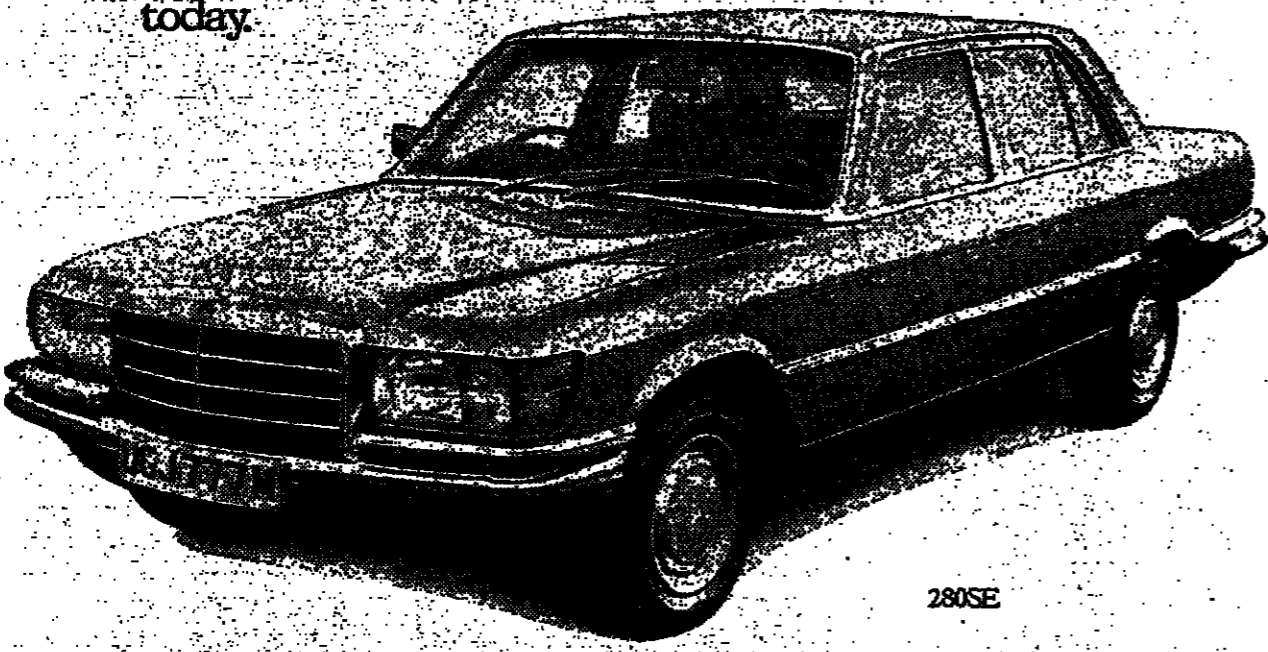
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Table with weather forecasts for various locations including London, Glasgow, and other UK cities. It lists temperature, wind direction, and other weather conditions.

The advantages of arriving in a Mercedes:

Before we look at any of the other advantages, the first fact is you've a better chance of arriving at all.

Because one thing all the experts will agree is that Mercedes-Benz are just about the safest cars on the roads today.



280SE

As the Guardian motoring correspondent put it: 'Any valuable executives involved in a car crash in the 'S' class have a better chance of walking away from the wreckage than in any other luxury saloon in Europe today.'

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You arrive in comfort.

Obviously there are a lot of things we could say about comfort in a Mercedes-Benz.

But let's just take the seats as an example. Because a lot of people's first reaction to them is they're hard.

Well, how long is it since anyone recommended sleeping on a soft bed?



230.4

Mercedes-Benz seats are firm, in fact orthopaedically designed, to give your body the support it needs.

So that even after a 300 mile journey you're still ready for more.

So that even after a London jam you'll still be able to find your feet.

As the Times correspondent, recently traffic-bound for 2½ hours, simply said:

'It was a tribute to the comfort of the 230.4 that the ordeal was not as frustrating as it might have been.'

You arrive on time.

Let's be quite honest, on today's crowded and restricted roads, a tremendously high top speed is no longer what's needed.



280CE

What you need now is a car with a flexible performance—the kind that's just as happy on the North Circular as it is cruising up the M1.

The kind that won't let you down in the wet.

Won't swerve you out of line when you brake. Won't hesitate when you put your foot down to accelerate.

Or as Car recently said of the 280E, makes it impossible 'to induce a situation where the car behaves unpredictably, regardless of surface or speed'.

With the result that you can almost unintentionally put in very high average speeds.

And when you think about it, isn't that, today, what you really want?

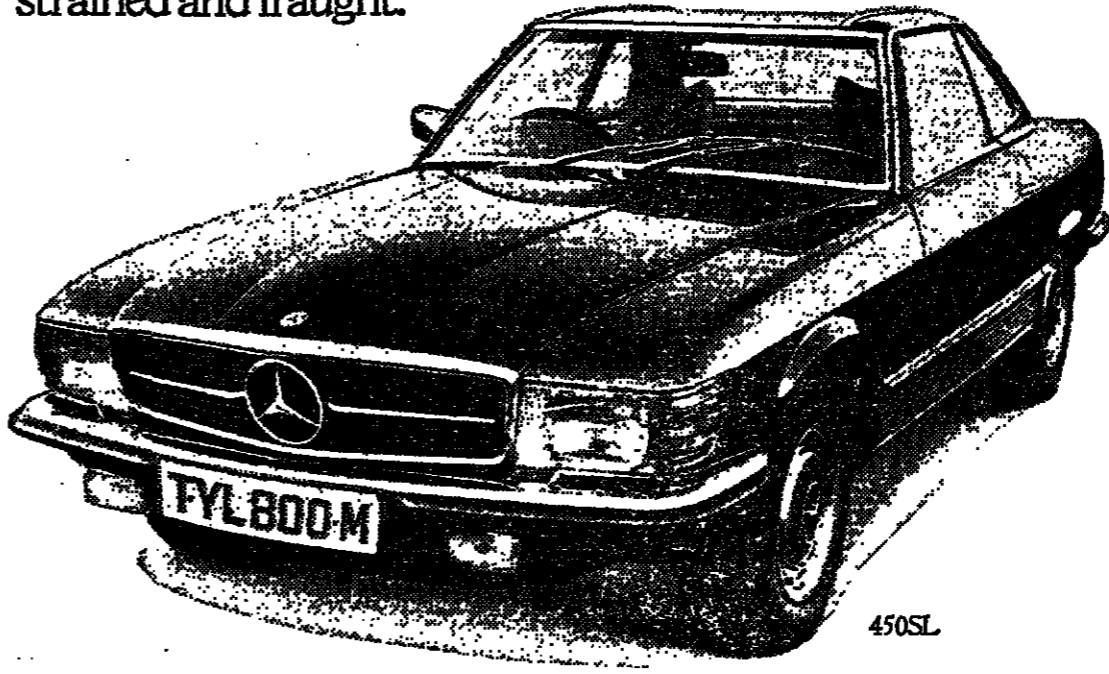
You arrive feeling fit for business.

You know how it is when you have to drive anywhere to keep an appointment:

A slog up the motorway is never going to help your pitch for that multi-million pound contract.

A battle through the city will hardly help towards a relaxed new business presentation.

So it's perhaps as well to know that everything in a Mercedes-Benz is designed to prevent you feeling tense, strained and fraught.



450SL

In short, to make driving as effortless as it can be. And who knows, maybe even relaxed enough for you to solve a few of your company's problems on the way.

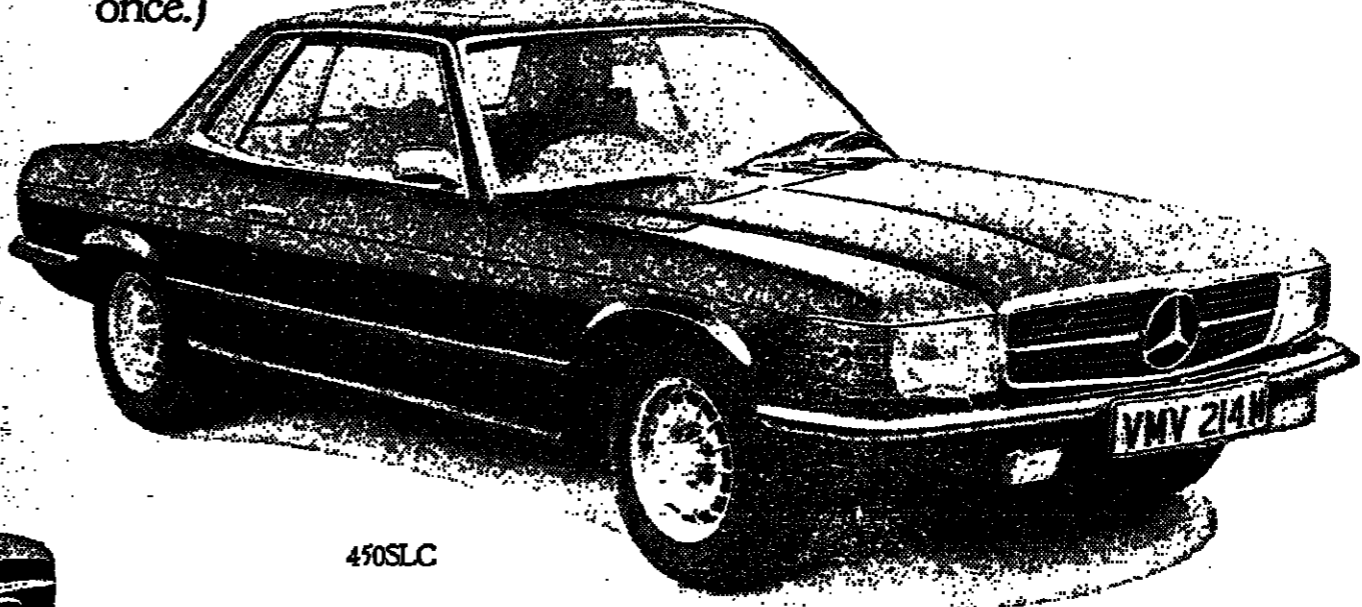
You arrive with a subject of conversation.

Naturally levels of interest in the car will vary.

The more technically-minded might like to hear about your 450's starting torque compensation, for instance. (Under heavy acceleration it actually prevents rear end squat.)

But more than likely they'll simply be interested in the washers and wipers you've got on your SLC's headlights.

Or your standard central locking system. (Watch as you turn that key. They'll all want to know if all the doors, the boot and petrol cap really have locked at once.)



450SLC

Whatever everyone chooses to talk about, though, one thing's for certain—they will talk.

And whenever people do that, you can always be sure of one other thing too:



Everyone knows you've arrived.

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THE MERCEDES-BENZ RANGE IN THE UK INCLUDES THE 230.4, 240D, 250, 280E, 280CE, 280SE, 350SE, 450SE, 450SEL, 350SL, 450SL, 450SLC, 600. FROM £3,689. MERCEDES-BENZ (UNITED KINGDOM) LTD, GREAT WEST ROAD, BRENTFORD, MIDDLESEX. TELEPHONE: 01-560 2151. TAX CONCESSION PURCHASE ENQUIRIES: AVENFIELD HOUSE, 127 PARK LANE, LONDON W1. TELEPHONE: 01-629 5578.

HOME NEWS

Nurses not to step up industrial action

From Raymond Perman
Labour Staff
Margate
Union delegates representing 75,000 nurses decided yesterday to continue their industrial action, but there was little support for militant demands...

Hospital doctors give warning of sanctions to secure better pay

By John Roper
Medical Reporter
Hospital doctors gave a clear warning yesterday that, failing an improvement in their pay and speedy agreement on a new contract for senior staff, sanctions would be used to achieve their aims...

Too many business premises are chosen on the wrong business premise.

A man, competent in his own business, often presumes to be as competent in the property business. Unfortunately without expert advice, buying new offices, shops, warehouses or factories can be full of pitfalls. We can make recommendations on situation, size and cost, tax and labour force advantages...



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20 Grosvenor Hill, Berkeley Square, London W1. 01-499 8644.

Lord Balogh's son freed in 'laughing gas' case

The Court of Appeal yesterday set aside the conviction and sentence on Mr Stephen Balogh, aged 28, son of Lord Balogh, for contempt of court. He was sentenced to six months imprisonment by Mr Justice Melford Stevenson in summary proceedings at St Albans Crown Court on May 22.

Council to refo education of technicians

By Our Education Correspondent
The Technicians' Education Council, in its first public meeting, spoke yesterday of a new approach to technical education. It will bring order to a technical education which has been chaotic for years...

Law Report June 11 1974

Proper approach to loss of future earnings

Smith v Manchester City Council
Before Lord Justice Edmund Davies, Lord Justice Stamp and Lord Justice Scarman
[Judgments delivered June 10]
In making an award for loss of future earnings...

Court of Ap

Robbery case remain

David George, Clarke Chapman Road, Crickehowell, appeared before the borough Street magistrates yesterday accused of an armed robbery at a New Street jewellers on June 11 when he was remanded in custody...

Iceland's 1100-year-old saga told in silver coins. A strictly limited issue. The Central Bank of the Republic of Iceland has announced the special issue of legal tender silver proof coins. The set of two silver coins will be packed in an elegant presentation case, together with a descriptive leaflet.

Queen's Bench Division Trade Descriptions Act applies to buyers

Fletcher v Budgen
Before Lord Widgery, Lord Chief Justice, Mr Justice Park, and Mr Justice Forbes
The restrictions in the Trade Descriptions Act, 1968, against applying false trade descriptions to goods in the course of a trade or business apply to a buyer as well as a seller...

ME NEWS

Paris trial in ret

Correspondent line... room was searched... strict precautions were taken...

policeman

detectives jailed for... evidence during... will challenge their...



Before the flood: A new 10-million gallon reservoir excavated on the campus of York University by the city waterworks. Its roof will be a university sports area.

TV performers tell court of 'raped' girl's distress

From Our Correspondent Norwich... Television performers gave evidence at Norwich Crown Court yesterday about the night...

Liberal rift as council leader is asked to quit

By Our Political Staff... There now appears to be an open rift between Mr Trevor Jones, former president of the Liberal Party...

Commission calls for countryside inquiry

By John Young Planning Reporter... A new inquiry into the future of the countryside of Britain is called for in the annual report of the Countryside Commission...

Foot call for new start in labour relations

By Our Parliamentary Staff... The Government wants to make a clean sweep in industrial relations and eliminate the Industrial Relations Act...

Unfair tunnel competition feared by Channel ferries

By Our Parliamentary Staff... Unfair competition from the Channel tunnel might force cross-channel ferries out of business...

British Rail's £10m plans for Scotland

From Our Correspondent Edinburgh... British Rail yesterday announced plans for Edinburgh and east Scotland involving track improvements and colour signal installation...

Coordinate legal aid, report urges

By Marcel Berlins Legal Correspondent... A reorganization of legal aid services is urgently needed to meet the needs of the poorer sections of the community...

Former mayor sent for trial on Poulson charges

A magistrate at Southport overruled an application on behalf of the Director of Public Prosecutions when he committed a former mayor of the town to Liverpool Crown Court on corruption and conspiracy charges...

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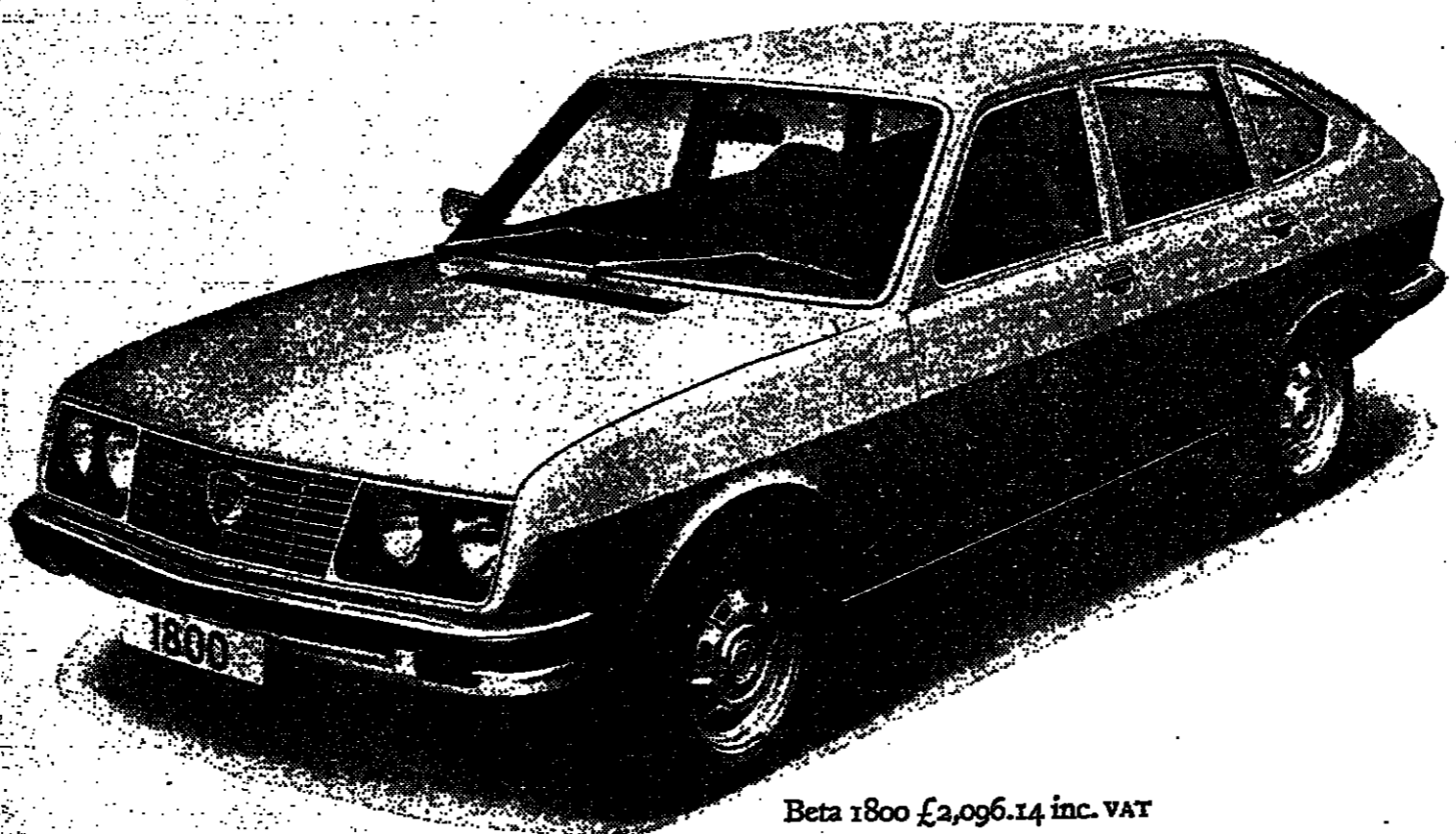
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Choosing a Beta 1800 isn't as easy as it used to be.



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Beta 1800 ES £2,440.54 inc. VAT

This year, if you want a Beta 1800, you'll have to think a bit harder about it, because there are now two to choose from. The new addition is called the Beta 1800 ES. ES stands for Equipaggiamento Speciale. Which means that it has some special features which put it in a luxury class, ahead even of the standard Beta. For the sun-lover we've installed an integral steel sliding roof with a special one-handed, easy opening mechanism. The frame is formed in manufacture to retain the strength of the roof and body structure. Then there are the electrically-operated front and rear windows, controlled from a console between the front seats, and the all-round tinted glass with special shading at the top of the windshield. Finally, we've fitted distinctive light alloy wheels which give a finishing touch to the Beta's elegant body. Of course, you still get all the features which make the standard Beta so impressive. Such as fully-reclining seats with adjustable head restraints, two-speed wipers, electrically heated rear window, extensive rustproofing and under body sealing, independently adjustable front and rear heating and ventilation and self-levelling low beam headlights. And, most importantly, you get the impressive Beta fuel economy. In a factory test, driving the car at constant speed with two people on board, the Beta returned 44.8 mpg at 37 mph and 29.4 mpg at 75 mph. So that's the Beta 1800 ES in a nutshell. Now all you have to do is choose.



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WEST EUROPE

General Spinola says democracy must precede independence

From Jose Sbercliff Lisbon, June 11

President Spinola told the nation today that "the right of the population of the African territories to self-determination cannot be led to the development of a decolonization programme".

Socialists bitter over fall of Italian coalition

Continued from page 1 The ultimatum was extended by 24 hours, but no agreement was reached.

36 Cabinets in 31 years

There have been 36 Italian governments since the fall of Mussolini in 1943. They are listed below with their prime ministers, party composition and date of taking office.

cover of this very right for the Portuguese people. Self-determination does not exist without democracy," he said.

M Jobert plans fresh grouping

From Our Own Correspondent Paris, June 11 M Michel Jobert, the former Foreign Minister, today took a further step towards returning to active politics.

Table with 3 columns: Name, Party, and Date. Lists 36 Italian cabinets from De Gasperi to Rumor.

Europa prize winners on show in Turin

Prize-winning entries in the competition organized by Europa—the monthly newspaper published jointly by The Times, Le Monde, Die Welt and La Stampa—were on exhibition held in Turin last month.

Concorde wins clearance for Boston visit

Paris, June 11.—Concorde will fly to Boston on Thursday night to land there, French officials said today.

Mr Wilson puts Mr Berkhouwer straight

By John Croser Political Staff After the reports of what Mr Cornelis Berkhouwer, president of the European Parliament, said after he had flown there last night to visit Mr Wilson at 10 Downing Street, the Prime Minister yesterday issued a statement in which he explained "the position as it was".



M Jobert: A movement to rally the young and politically inactive.

M Jobert drew a gloomy picture of the position of France and the difficulties facing it. A policy, as he saw it, was based on three imperatives: respect for the institutions of the Fifth Republic, and well-conducted defence and foreign policies.

Servan-Schreiber call for end of Gaullist heritage

From Charles Hargrove Paris, June 11 An unrepentant M Servan-Schreiber, the ousted Minister for Reforms, today called for an end to the Gaullist heritage.

Soames trade talks in New Zealand

From Our Political Correspondent Strasbourg, June 11 Sir Christopher Soames, the European Commissioner for external relations, told the Parliament in Strasbourg today that he has accepted an invitation from the New Zealand Government to visit the country in September to discuss the future pattern of trade.

Madrid reports of retirement of military chief

From Our Correspondent Madrid, June 11 Lieutenant-General Manuel Diez-Alegría Gutierrez will be relieved of his job soon as chief of the joint chiefs of staff of the Spanish armed forces, reliable sources said today.

OVERSEAS

President Nixon found by judge to be obstructing fair trial in Ellsberg break-in case

From Fred Emery Washington, June 11

A federal judge today found that President Nixon was obstructing a fair trial in the so-called plumbers case. Judge Gerhard Gesell ordered the case of Mr Nixon, Ehrlichman separated from that facing three other alleged conspirators, who will go on trial next Monday.

Favourable Nato view of new nuclear strategy

From Our Correspondent Oslo, June 11

The Nato Nuclear Planning Group met in Bergen this morning for its semi-annual conference. This is the first meeting of its kind in Norway, and eight defence ministers, among them Mr Schlesinger, the United States Minister of Defence, took part.

Strikers at riot gold mine resume working

From Our Correspondent Johannesburg, June 11

Miners striking at Harmony Gold Mine in the Orange Free State resumed work today after a substantial pay offer on top of the 10 per cent increase awarded last Friday.

First visit to British girl

From Our Correspondent Berlin, June 11

It was announced today that British officials in East Berlin will have their first opportunity tomorrow to see Mrs Susan Bristow, detained by the East Germans earlier this month.

help to clear him. The judge obviously must ensure his right to a fair trial. However, the issue of executive privilege is partly related to the Supreme Court consideration of the Watergate prosecution's demand for 64 more White House tapes, which the President is refusing. A decision should come down early next month and if, as many assume, it goes against the President, there will be a different legal complexion on the whole matter.

US teachers who cannot write English

From Peter Strafford New York, June 11

A new row has broken out in the turbulent world of New York teachers. Allegations have been made that some newly appointed school principals cannot even write English, and have been sending out memoranda full of spelling mistakes.

New York's hot buses invaded by cockroaches

From Our Correspondent New York, June 11

Several buses here had to be evacuated yesterday as cockroaches started swarming over passengers, and there were angry complaints. It seems that the cockroaches nest in the buses engines. They are driven out in very hot weather like the present heat-wave.

Guerrillas urged to end rivalry

Mogadishu, Somalia, June 11

The foreign ministers of the Organisation of African Unity (OAU) today urged the Angolan guerrillas to end their rivalry.

The Pope asked to remove bishop from Rhodesia

From Our Correspondent Salisbury, June 11

A leading Roman Catholic lay group has appealed to the Pope to remove the Bishop of Umtata, Mr Donald Gubbie, from Rhodesia and Africa. The appeal was made in Salisbury today by Commander Stanley Trethowan, the British-born president of the influential Church Club.

Nuclear power plant in US stopped by leak

Cordova, Illinois, June 11

Radioactive leak led to a partial closure yesterday of a nuclear power plant in Cordova, Illinois.

Jerusalem photogr

The Israeli Embassy has today published a photograph of Jerusalem taken by a satellite camera.

Australia needs more teachers

Melbourne, June 11

Schools in Queensland and Western Australia are hoping to recruit 2,000 British and U.K. teachers over the next few months.

Concorde wins clearance for Boston visit

Paris, June 11.—Concorde will fly to Boston on Thursday night to land there, French officials said today.

Mr Wilson puts Mr Berkhouwer straight

By John Croser Political Staff After the reports of what Mr Cornelis Berkhouwer, president of the European Parliament, said after he had flown there last night to visit Mr Wilson at 10 Downing Street, the Prime Minister yesterday issued a statement in which he explained "the position as it was".

Soames trade talks in New Zealand

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Advertisement for a book or publication, featuring the text 'Jews and Arabs in plea to end violence' and 'President Nixon found by judge to be obstructing fair trial in Ellsberg break-in case'.

SPORT

Turning point in world game as Sir Stanley Rous goes

From Geoffrey Green Football Correspondent Frankfurt, June 11... Football power is transferred. Joao Havelange (right) becomes FIFA president in succession to Sir Stanley Rous.



Football power is transferred. Joao Havelange (right) becomes FIFA president in succession to Sir Stanley Rous.

reference technical information about football was not true... Afterwards, to the British press present, he added: 'I've still got a lot of work to do...

Cricket Bold declaration brings England win

By John Woodcock Cricket Correspondent MANCHESTER: England beat India by 113 runs in the first Test match... With 15.5 overs to spare England bowled India out at Old Trafford yesterday and so won the first Test match.



England's victory came when the bowler, Brian Underwood, bowled the batsman, Sunil Gavaskar, during the first Test match at Old Trafford.

England took a magnificent catch yesterday off Underwood's bowling... The first wicket was 50 minutes... The second wicket was 10 minutes... The third wicket was 10 minutes... The fourth wicket was 10 minutes...

Northern teams in cup danger

The last remaining cricket teams will have well to avoid being eliminated from the Benson and Hedges quarter-final round to be played at Old Trafford... Yorkshire, strengthened by the return of Boycott and O'Brien, will have to face Lancashire and Warwickshire.

Yorkshire had begun the morning 30 runs behind with all second innings wickets standing... The match was a low-scoring affair, but Yorkshire's batsmen showed signs of improvement...

Morgan could return for opening match

Frankfurt, June 11—Scotland's manager, William Forrest, is seeking an attacking formation, today put the final touches to his team's World Cup opening match... Morgan could return for the opening match...

Scotland's two other injured players, Sandy Muir and Danny McInnes, both treated for stomach strains, are fully fit again... The team will travel to Dortmund, without starting to watch the opening match between Brazil and Yugoslavia today.

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Kent fold under pressure as Close takes control

By Alan Gibson TAUNTON: Somerset (17 wts) beat Kent (5) by four wickets... This was one of the more amusing Somerset wins, something which would have delighted S. J. Wood...

Whatsoever the reason, he did not look interested for his, but he was galvanised, like the rest of us, when Burgess (no natural snuffer) hit Johnson for 23 runs in an over... Close joined in at 50 came in 15 minutes and Kent were suddenly in disorder...

An unrealistic declaration irks Surrey supporters

By Peter Marson THE OVAL: Surrey (6 wts) drew with Yorkshire (5 wts)... There had been a time before and after lunch yesterday when the possibility of a declaration in Surrey's camp had made the breakfast appearance on the horizon...

Well, that is the fact that Sharpe called in Carrick and Cope who had been enjoying pottering around for Yorkshire's eighth wicket at 410... The result was a draw, which irks some Surrey supporters...

Sussex and Essex share tie at Hove

Sussex, with the last ball, managed to level the score at Hove... Sussex and Essex share the tie at Hove...

Sussex, with the last ball, managed to level the score at Hove... The match was a close-run affair, with both teams showing their batting strength...

Golf Mrs Bonallack overcomes difficult conditions

Angela Bonallack, who is on a golfing holiday, was the only player to beat par on a testing day in the first round of the 36-hole qualifying competition for the British women's championship... Mrs Bonallack overcame difficult conditions to finish in the top 10.

Hole in one no guarantee of qualifying

Phillip Bramall was rewarded for getting up at 5 am yesterday when he scored a hole in one during the pre-qualifying round of the Coca-Cola Young Professionals golf event at Brunel and Clifton, Bus Beasnell, from Badon Club in the Wirral... Hole in one no guarantee of qualifying.

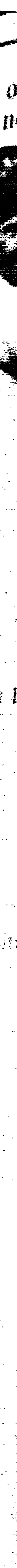
British team

Brisbane, June 11—Britain's rugby league selectors today announced their team for the first international match against Australia here on Saturday... The British and Irish rugby team will play Australia in Brisbane.

Today's cricket

BENSON AND HEDGES CUP Quarter-final: Gloucestershire v Warwickshire... Today's cricket schedule includes several matches across different venues.

Table of cricket scores for various matches including Sussex v Essex, Notts v Leicester, Northants v Warwick, Worcester v Lancashire, Middlesex v Derbyshire, and Cambridge v MCC.



Offiret cleared of suspicion after tests prove negative

Bellamy correspondent... The advent of dope testing in tennis championships...



Jauffret inspired play in spite of muscular problems.

Jauffret inspired play in spite of muscular problems... Another American doubles specialist, Martin Riessen...

Jauffret inspired play in spite of muscular problems... The remaining pairings are: Conzajo, Ramirez vs Borg...

Racing Red Cross may figure in double

By Michael Phillips Racing Correspondent

There should be every excuse for the racing, however... Red Cross started at odds-on in his first and only race at Goodwood last month...

The family and friends of the late George Smith are presenting the challenge trophy to the owner of the winner of the George Smith Memorial Handicap Stakes... The trophy is a lovely bronze statuette sculpted by Jean Walwyn.

French racing Elintham should win in close finish

From Pierre Guillot French Racing Correspondent Paris, June 11

Michael Goreham's first ride in France may well end with success when he partners Elintham, trained by Denis Smith at Bishop Auckland... Elintham's best form should take him to victory, as he carries no penalties in this conditions race...

Rastro, who finished second that day four lengths to the good of Elintham, is not meeting him in tomorrow's event... Elintham previously visited France when he ran in the Prix Maurice de Gheest at Deauville last year...

Horse show Reflections of the past in Double Glazing Stakes

By Pamela Macgregor-Morris

The heavyweight class, nine strong, was the best of the day... The original line-up was headed by Ruth McMullen on the Aldershot winner, Boothby's Hair...

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ian's quiet start at Beckenham

Bob Gilman... Lewis had to show considerable fighting spirit for the second day in three sets...

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Hills looking for compensation

By Jim Snow Northern Racing Correspondent

Barry Hills, the trainer of Diddie who was disqualified after losing his race at Lingfield Park yesterday and blamed the weather that he returned home to Manton...

George Peter-Hobbs aimed for his first treble at Lingfield Park yesterday and blamed the weather that he returned home to Manton... He finished with a treble of 10/1, 10/1 and 10/1...

overcome Universities in the mud

British Lions 28... Their forwards again laid the foundation of victory... The Lions pressed from the start and Bergiers opened the scoring...

British Lions 28... Their forwards again laid the foundation of victory... The Lions pressed from the start and Bergiers opened the scoring...

Newbury programme

Table listing horse racing events at Newbury, including 2.0 ISLEY STAKES, 2.30 HERITAGE STAKES, 3.0 GEORGE SMITH HANDICAP, 3.30 BERKSHIRE STAKES, 4.0 NETHERAVON HANDICAP, 4.30 TWYFORD STAKES, 5.00 BURN HANDICAP, 5.25 WESTWOOD HANDICAP, 5.55 HILARY NEEDLER TROPHY, 8.20 WELTON MAIDEN PLATE, 8.50 BEVERLEY HANDICAP, 9.20 GRANDSTAND SWEEPSTAKES.

Beverley programme

Table listing horse racing events at Beverley, including 7.0 BURN HANDICAP, 7.25 WESTWOOD HANDICAP, 7.55 HILARY NEEDLER TROPHY, 8.20 WELTON MAIDEN PLATE, 8.50 BEVERLEY HANDICAP, 9.20 GRANDSTAND SWEEPSTAKES.

cle wind robs Titan second victory

respondent... The fleet round the shore that three times was robbed of a second Cup at Edinburgh... However, Titan was already in trouble, her sails flapping listlessly in the confused sea...

respondent... The fleet round the shore that three times was robbed of a second Cup at Edinburgh... However, Titan was already in trouble, her sails flapping listlessly in the confused sea...

Finish comes at right time for Simpson

By a Special Correspondent... A choppy sea and an energetic south-westerly wind that at times reached force five, made attractive sailing weather for most of the 90-odd fleet who ventured out to compete for the Cresta Cup yesterday...

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Great Yarmouth selections

Table listing horse racing selections at Great Yarmouth, including 2.15 RACING, 2.45 ROYAL SPORT, 3.15 BISQUE, 3.45 TASHKUNA, 4.15 NINK MINI, 4.45 SORBONNE, 5.15 MISS OSPEY.

Handwritten scribble

PARLIAMENT. June 11, 1974

Mrs Castle outlines measures to help staff burdened with changes in pension arrangements

House of Commons... MRS BARBARA CASTLE, Secretary of State for Social Services (Blackburn, Lab), made a statement about the settlement of the staff dispute in her department...

Successful renegotiation would be in the interests of Europe

MR CALLAGHAN, Secretary of State for Foreign and Commonwealth Affairs (Cardiff, South-East, Lab), opening a debate on Europe, said it was important that in the difficult months that lay ahead he should be sustained at least by most of the House...

Mr Rippon: No one believes CA should remain unchanged

MR RIPPON (Hexham, C) said that there were grave dangers in the way that the Commission had been set up...

Commissioner to visit New Zealand for talks on future trade with EEC

European Parliament... LORD CHELWOOD (United Kingdom, C), formerly Sir Tilton Brampton, announced that the Commission would be sending a Commissioner to visit New Zealand...

More debates

It was always possible to get a reasonable number of people who did not want to put reserves on small issues unnecessarily...

Treaties

The Government did not propose to renegotiate the treaties... The British side was not asking to fall in with the CAP...

Keeping tighter control on budget

HERR WISCHNEWSKI, State Secretary at the German foreign ministry and acting President of the Council of Ministers, said that the Council of Ministers had agreed to reach an agreement between Council and Parliament on Community acts...

MPs relieve House of Lords

MR LEE (Birmingham, Handsworth, C) asked the Secretary of State for the Home Department whether he would consider amending the law to introduce a Bill to abolish peerages...

Arms sales ban will not lead to loss of jobs

MR TEBBIT (Waltham Forest, Clingfold, C) asked the Secretary of State for Employment whether he had made of the effects on employment of the arms sales ban...

Beef prices down in UK, Germany and Holland

MR BREWIS (UK, Galloway, C) asked the Commission if it was satisfied that the lower prices at present ruling for beef animals were being adequately passed on to the benefit of the consumer...

Law of the sea conference

An emergency resolution was approved relating to the third United Nations conference on the law of the sea beginning in Caracas later this month...

Expert inquiry into drink and driving law

The LORD CHANCELLOR replying to a series of questions relating to the law regarding drinking and driving, said that the Government had decided to set up an expert inquiry into the law...

Bill to c... Woolsea... LORD HA... second reading... Bill...

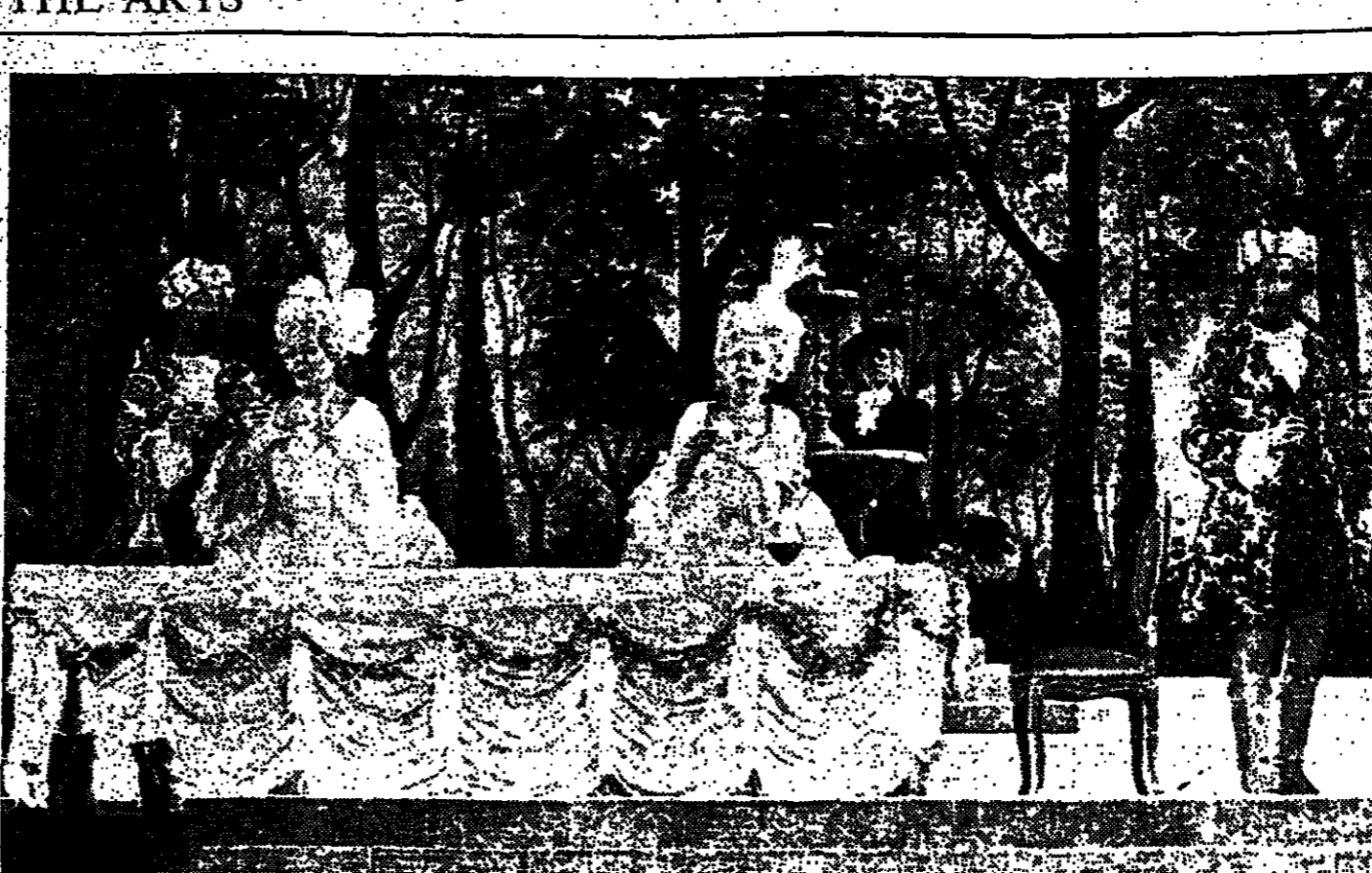
ENTERTAINMENTS

SEA AND RAILWAY
ARDEN, 240 1911. The Royal...
THE ROYAL OPERA HOUSE...
THE ROYAL OPERA HOUSE...
THE ROYAL OPERA HOUSE...

CINEMAS

THE THREE MUSKETEERS...
THE THREE MUSKETEERS...
THE THREE MUSKETEERS...
THE THREE MUSKETEERS...

THE ARTS



Ryland Davies, Margaret Price, Jane Berbie, Tom Kraus, and Gabriel Bacquier

A new Così for the Paris Opera

Jean-Pierre Ponnelle's new Così...
Jean-Pierre Ponnelle's new Così...
Jean-Pierre Ponnelle's new Così...
Jean-Pierre Ponnelle's new Così...

Britten's choral music

Wandsworth School Choir Aldeburgh

William Mann
For some years now Russell Burgess and his choir from Wandsworth Boys' School have been closely associated with Benjamin Britten's music...

CHARD GREEN
mer Exhibition of Dutch, Flemish and Italian Old Master Paintings
44 Dover Street London W1K 4JQ

THE NATIONAL THEATRE
celebrates J.B. Priestley's 80th birthday year with EDEN END
Must be seen! Daily Express

Circular tour

The Whirling Dervishes Sadler's Wells
John Percival
"Surely they can't whirl all evening?" a friend asked me. No, they can't and they don't. Even so, the gyrations which form the climax of this Islamic ceremony are impressively prolonged...

A web to snare three giants

Travesties Aldwych
Irving Wardle
Tom Stoppard is not the first man to have noticed that Lenin, James Joyce, and the Dadaists Tristan Tzara were all living in Zurich during the Great War. But what other playwright with these three revolutionary figures chosen for his hero a minor British consular official called Henry Carr...

Feast of solo works

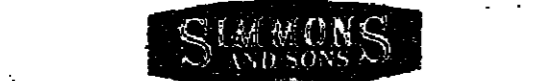
Menuhin Orchestra Festival Hall
Joan Chissell
Before ending their concert on Monday with Mozart's Prague Symphony, Yehudi Menuhin and his Festival Orchestra gave us a feast of works for solo instruments and orchestra, with the spotlight on Frank Martin's Polypryque for violin and two small orchestras (1973) dedicated to Menuhin and the Zurich Chamber Orchestra and its conductor, Edmund de Staatz.

Water colours by

Guiscart
There will be an exhibition of water-colours by the Austrian artist Guiscart at the Austrian Embassy tomorrow and Friday (June 13 and 14). Guiscart has been much influenced by his travels in North Africa, and by the landscapes and architecture there. He also was among those who, in the design of the Olympic Village in Munich in 1972.

THE NATIONAL THEATRE
celebrates J.B. Priestley's 80th birthday year with EDEN END
Must be seen! Daily Express
Tonight 7.30 Tomorrow 2.15 (red. prices) & 7.30 at the Old Vic

COUNTRY PROPERTIES



32 Bell Street, Henley-on-Thames. Tel. 2525
10 Market Place, Reading. Tel. 54025
12 Wote Street, Basingstoke. Tel. 65141

SOUTH OXFORDSHIRE About 116 Acres

Superbly Situated on the Chiltern Hills near Henley-on-Thames. Period Principal House with 4 Reception Rooms, 8 Bedrooms, 4 Bathrooms, Perched Farmhouse. Pair of Cottages

ROCKYLANE AND ROSE FARMS ROTHERFIELD GREYS

Vacant Possession (Subject to Service Tenancies) For Sale by Auction as a Whole or in Lots (unless sold previously) on Wednesday, 17th July, 1974

Auctioneers: Simmons & Sons Henley Office. (Tel: Henley-on-Thames (04912) 2525) Solicitor: A. C. B. Hurst, 54 New Street, Henley-on-Thames. (Tel: Henley-on-Thames (04912) 2579)

EAST BERKSHIRE.—3 miles from access to M4 in Green Belt area TWO VERY INTERESTING ESTATE PROPERTIES for sale by Auction (unless sold privately) on Wednesday, July 12th.

THE VILLAGE SHOP, WHITE WALTRAM. A rather charming detached house-fronted Shop/Sub Post Office and good living accommodation with useful outbuildings providing a home with an INCOME. 2 reception rooms, 2-4 bedrooms, bathroom, kitchen, yard, 3 garages and pretty garden.

ELM COTTAGE, LITTLEFIELD GREEN. Double fronted semi detached cottage with wide plot, surrounded by farmland: two reception rooms, kitchen, 3 bedrooms, bathroom on 1st floor, 2 w.c.s, garage and large garden.

Auctioneers: Simmons & Sons, 32 Bell Street, Henley-on-Thames, Oxon. Tel. No. Henley 2525. Telex 828789. Solicitors: Messrs. Stephenson, Harwood and Tatham, Saddlers' Hall, Gutter Lane, Chesham, Bucks. Tel. No. 01666 7733. Telex 828789.

BERKSHIRE.—On the edge of a very sought-after Thames-side village—in a rural setting a pair of pretty, modernised, cottages with kitchen and good bathroom on the first floor, and the site extending to about one-third of an acre. Offering scope for conversion into one dwelling (subject to Planning Permission). Each cottage has two bedrooms, 2 reception rooms—with double garage to Cottage No. 2 and garage space to No. 1. Known as: 1 AND 2 SPRING LANE COTTAGES, SPRING LANE, NR. SONNING-ON-THAMES.

For Sale by Auction (unless sold privately meanwhile) on Wednesday, 10th July, 1974. Auctioneers: Messrs. Simmons & Sons, 32 Bell Street, Henley-on-Thames, Oxon. Tel. Henley 2525. Messrs. Hilditch & Nicholson, 49 Bedford Square, London, W.C.1., Tel. 01-232 2841.

HAMNETT RAFFETY CHARTERED SURVEYORS Established 1837

UNIQUE RURAL SETTING IN SOUTH BUCKINGHAMSHIRE. Mature Country House in Completely Secluded, Superb Semi-wooded Grounds of about 2 1/2 Acres



Hall, Cloakroom, Drawing Room, Dining Room, Study/Reading Room, Kitchen, Manger, Servants' Quarters, Shower & Sauna, 3 Further Bedrooms, Second Bedroom, 2 Garages and Further Outbuildings. Main Services, Central Heating, Washing Facilities for Staff and Suitable for available.

OFFERS INVITED FOR THE FREEHOLD. Grounds Cross Office, Tel. 69144.

NEAR GREAT MISSENDEN. A superb detached house constructed in 1967, in the heart of a 100 acre estate. 5 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

BY CHESHAM BOIS COMMON. A superb family home offering excellent accommodation in a prime residential location. Venetian Hall, Cloakroom, 3 Reception Rooms, Sun Room, Kitchen, Living Room, Double Garage, 3 Bedrooms, 2 Bathrooms, 2 W.C. Main Bedroom, Bathroom on suite, 3 Further Bedrooms, Bathroom, Double Garage, Garden, etc.

REGENCY PARSONAGE. A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

BUCKS/BEDS BORDER. A detached Victorian farmhouse with grounds of about 5 1/2 acres. 5 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

HIGH WYCOMBE CENTRE. An excellent development of three flats occupying a quiet yet convenient position. 2 bedrooms, 2 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

KINGSWOOD, NR. AYLESBURY. A detached Victorian farmhouse with grounds of about 5 1/2 acres. 5 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

ABOVE HENLEY-ON-THAMES. A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

ROYAL BERKSHIRE AND THE THAMES. A detached Victorian farmhouse with grounds of about 5 1/2 acres. 5 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

F. L. MERCER & CO. 66-68 Haymarket, SW1 Telephone: 01-930 7761

CENTRE OF BERKSHIRE VILLAGE. A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

NEAR LOVELY SURREY BEAUTY SPOTS. A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

COMPLETE SECLUSION IN EAST SUSSEX. A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

ANGERING-ON-SEA, WEST SUSSEX. A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

MERSTHAM, SURREY CENTRE OF VILLAGE, 1/2 MILE STATION. LONDON 18 MILES



'NORTH COTTAGE' Quality Street. A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

DELIGHTFUL PART VICTORIAN VILLAGE RESIDENCE. A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

FRESHOLD FOR SALE BY PUBLIC AUCTION. A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

LETCOMBE REGIS

Excellent self-level modern detached house in delightful grounds with a swimming pool, tennis court, etc.

PERIOD COTTAGE, tiled and beamed, modernised and well-maintained, 50' x 40'.

THAMES VALLEY Home Institute. A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

AVON BASSETT. A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

King and Chasemore

PETWORTH AREA, WEST SUSSEX. A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

A PERIOD FARMHOUSE with Farm Buildings 2 SPACIOUS TOWN HOUSES 8 PERIOD COUNTRY COTTAGES

FOR SALE BY AUCTION AS A WHOLE OR IN 2 LOTS. A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

WEST SUSSEX. A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

RESIDENTIAL AND DAIRY HOLDING. A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

MID SUSSEX. A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

A FINE RESIDENCE OF GREAT CHARACTER DATING FROM THE 17TH CENTURY. A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

WEST SUSSEX. A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

AT present a First Class Nursing Home but equally suited for Residential, Office or Hotel purposes (subject to Approval). A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

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Near Woodbridge, East Suffolk 16TH C. COUNTRY COTTAGE

Close Sea and Snape Maltines Concert Hall. A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

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WOKING, SURREY

FIRST CLASS FAMILY HOME IN QUIET ROAD. A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

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Dabenhams Tawson & Chinnocks

WINDSOR FOREST, Berkshire. A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

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71 & 71a, PRINCES GATE MEWS, S. An excellent freehold property a few minutes walk from Harrods and Kensington Gardens. 5 reception rooms, kitchen, laundry room, 5 bedrooms, 2 bathrooms, gas ch. Roof garden. Caraging for 2 cars.

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10 BEAUFORT DRIVE, N.W.1. On 2 floors, Hall, cloakroom, 4 bedrooms, 2 rooms, 3 reception rooms, garage, garden, of c.h. Freehold.

JACKSON-STOPS & STAFF. A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

FLATS. BELORAVIA. An ideal 2-4 storey quiet location at the heart of the City. 2 bedrooms, 2 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

STEYNING. A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

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FULHAM, S.W.6. A superb detached house in a quiet yet convenient position. 4 bedrooms, 3 bathrooms, double garage, 2 reception rooms, kitchen, living room, study, sun room, swimming pool, tennis court, etc.

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A fine detached residence standing in about 3 acres.



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Garaging for 5 cars. Staff Flat. Hard Tennis Court.

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An attractively modernised, late Victorian house in a quiet position, comprising 2 bedrooms, bathroom, hall, large living room, 2ft. x 15ft., kitchen/breakfast room. Small garden. Freehold £17,950.

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ORIGINALY AN OLD GARDEN HOUSE which has been raised, modernised and extended. Principal bedroom & bathroom, 3 other bedrooms and bathroom, double living area, sunny rear garden, central heating, double garage, stone steps, etc. Offered in excess of £200,000. View today. 01-435 3399.

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A CHARMING DETACHED COUNTRY STYLE FAMILY HOUSE within 2 miles walk of the Heath entrance. The property has been well maintained and includes 1-4 double bedrooms, 2 bathrooms, hall, cloakroom, lounge/dining room, 2ft. x 14ft., study, breakfast room, kitchen, CENTRAL HEATING, excellent garden, garage. Lease 99 years. £79,750.

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AN EXCEPTIONALLY WELL MAINTAINED SPACIOUS FAMILY HOUSE in a quiet close within 100 yards of Hampstead Heath entrance, 5 bedrooms, dressing room, 2 bathrooms, hall, cloakroom, lounge, study, kitchen/breakfast room, laundry room, CENTRAL HEATING, Garage. Lease 99 years. £74,200.

FLATS

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SIX FLATS FOR SALE in new conversion with well fitted kitchens & bedrooms & independent gas fired CENTRAL HEATING. Flats comprise 1/2 bedrooms, bathroom, hall living room, kitchen. Leases 99 years. Prices from £13,500. Also, outstanding garden flat of 3 bedrooms, 2 bathrooms, hall, double living room, kitchen, large walled garden. £25,000.
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THE SOUTHWOOD HALL ESTATE

A SELECTION OF NEWLY MODERNISED LUXURY FLATS enjoying the benefits of landscaped grounds, portage, gas-fired CENTRAL HEATING, fitted kitchens and carpeted throughout. All the flats are being sold on 99-year leases on Ground Rents from £50 to £75 per annum.

TYPE A: 3 Bedrooms, Bathroom, Hall, Living Room, Kitchen—From £16,950.
TYPE B: 3 Bedrooms, Bathroom, Hall, Living Room, Gallery/Kitchen—From £19,500.
TYPE D: 3 double Bedrooms, 2 Bathrooms, Hall, Lounge/Dining Room, large Kitchen—From £26,500.
TYPE E: 2 double Bedrooms, 1 single Bedroom, Bathroom, Hall, Cloakroom, Double Living Apartment (about 29ft. x 20ft.), Kitchen—From £27,750.
TYPE F: 1 double Bedroom, Bathroom, en suite, 2 single Bedrooms, second Bathroom, Hall, Cloakroom, Lounge, Dining Room, L-shaped Kitchen/Breakfast Room—From £33,500.

21 HEATH STREET, LONDON, N.W.3 01-794 8222

- SWENT HOUSE, S.W.3.** Double fronted house in quiet residential area. 4 bedrooms, 2 bathrooms, 2 reception rooms, kitchen, living room, dining room, study, garage. Lease 99 years. £15,000 p.a. Price £21,900.
- BANY MANSIONS, ALBERT BRIDGE ROAD, W.11.** Flat in mansion block on 4th floor close King's Road overlooking Battersea Park. 2 rooms, E. & F. C.H. C.R.W. own stairs. £14,500.
- VONGHIE TERRACE, W.2.** New development of newly converted flats now available. 2 bedrooms, 1 bathroom, living room, kitchen, study, C.H. W. Entrance, Price from £14,500.
- NEWMARK HOUSE, KINGS ROAD, S.W.3.** 1 purpose built block in the heart of Chelsea. All flat 2 rooms, K. & B. 12 year approx. Price from £12,000.
- MEANDRA COURT, QUEENSGATE, S.W.7.** In flat in luxury block in good order throughout. 2 beds, B. C.H. in central hall, living room, study, kitchen, etc. Lease 99 years. £22,500. Highly recommended.
- RYLEIGH HIGH STREET, W.1.** 1st floor flat in small well run block with all 2 beds, rooms, K. & B. £11 years. £22,000.
- GREY COURT, MAIDA AVENUE, W.2.** Flat on 2nd floor in excellent condition. 2 beds, rooms, kitchen, study, living room, C.H. £15,000.
- BERBY STREET, S.W.6.** 1st floor flat in quiet residential area. 2 bedrooms, 1 bathroom, 1 reception room, kitchen, living room, dining room, study, garage, C.H. £15,000.
- BLENDE STREET, S.W.3.** 1st floor flat in quiet residential area. 2 bedrooms, 1 bathroom, 1 reception room, kitchen, living room, dining room, study, garage, C.H. £15,000.

- SOUTH EATON PLACE, S.W.1.** A superb Belgrave family house on five floors with exceptional basement. 9 rooms, 3 bathrooms, fully fitted kitchen, garden. 39 year lease. £39,500.
- UGHT SQUARE, W.2.** Double fronted house in quiet residential area. 3 bedrooms, 2 bathrooms, 2 reception rooms, kitchen, living room, dining room, study, garage, C.H. £15,000.
- N PLACE, W.2.** 1st floor flat in quiet residential area. 2 bedrooms, 1 bathroom, 1 reception room, kitchen, living room, dining room, study, garage, C.H. £15,000.
- T. GEORGE'S SQUARE MEWS, S.W.1.** 1st floor flat in quiet residential area. 2 bedrooms, 1 bathroom, 1 reception room, kitchen, living room, dining room, study, garage, C.H. £15,000.

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DETACHED HOUSE WITH REGENCY ELEVATION IN ORIGINAL DETAIL.
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75,000. 76 YEAR LEASE.
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reside development of 16 superb Flats COMING • 2 BATHROOMS • BALCONY • OVERLOOKING PARK • GAS C.H. • LUXURY SPECIFICATION
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1st floor flat in quiet residential area. 2 bedrooms, 1 bathroom, 1 reception room, kitchen, living room, dining room, study, garage, C.H. £15,000.

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Staff or hostel accommodation at REDCLIFFE SQ., S.W.10

14 new intercom set self-contained flats serviced by lift. The flats are ideal for staff accommodation of AIR LINES (due to ideal communication facilities), ENBA, B.A.S. HOSPITALS, NURSES, HOSTEL, suitable to accommodate 40 people ALTERNATIVELY, as fully extra out the Venetian wood staircase elevators which would cater for up to 60 people in bed-sitting rooms with shared kitchens and bathrooms.

NOW UNDER CONSTRUCTION COMPLETION NOVEMBER, 1974.
Price £290,000 Freehold
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Spacious 5th floor flat in attractive block close to Kensington High Street. 5 Bedrooms, 2 Bathrooms, 2 Reception Rooms and large Kitchen. All usual amenities. long Lease. £39,000.

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Excellent situated immediately off Ozzy Street, a newly developed seven houses with 3 bedrooms, 2 bathrooms, kitchen and bathroom, garage, long lease. £26,000.

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ROYAL AVENUE, S.W.3. Spacious, renovated period house in quiet residential area. 5 bedrooms, 3 bathrooms, 2 reception rooms, kitchen, living room, dining room, study, garage, C.H. £15,000.

JOHN D. WOOD

WILTON PLACE, S.W.1
AN IMMACULATE FAMILY HOUSE SITUATED TOWARDS THE WILTON CRESCENT END OF THIS POPULAR STREET WITHIN EASY REACH OF HYDE PARK AND KNIGHTSBRIDGE.
Completely renovated and decorated throughout to the highest standard with the advantage of both a garden and roof terrace.
Main bedroom. Dressing room. Bathroom.
4 further bedrooms. 2 bathrooms.
3 reception rooms. Kitchen, Cloakroom.
Staff flat of 2 rooms, kitchen and bathroom.
Garden roof terrace. Gas-fired central heating.
LEASE 15 years. £79,000.
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An opportunity to acquire one of these fine houses at a realistic price. The property is in good order throughout and comprises 3 reception rooms, 3 bedrooms, 2 bathrooms, 2 reception rooms, kitchen, living room, dining room, study, garage, C.H. £15,000.

HARLEY STREET, W.1

EXCELLENT 3RD/4TH FLOOR MAISONNETTE WITH WALKING DISTANCE OF 10 MINUTES TO THE HEATH. 2 bedrooms, 1 bathroom, 1 reception room, kitchen, living room, dining room, study, garage, C.H. £15,000.

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SAVILLS

HOUSES

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CATHCART ROAD, S.W.18. An attractive modern house in this quiet tree-lined road within the Boltons Conservation area. Extremely well placed for the excellent transport facilities of the Fulham Road. 3 Reception Rooms. 5 Bedrooms. 2 Bathrooms, Kitchen, Conservatory, Garden. C.H. Off-street parking. Freehold £89,500.

EALING, W.S. Very attractive detached Georgian style house in Woodfield Road. Having undergone extensive modernization recently, it would appear to need only decoration. It is situated within walking distance of the shopping facilities of Pittsenger and only a few minutes drive from the transport facilities of Ealing Broadway. 3 Reception Rooms, 6 Bedrooms, 2 Bathrooms, Kitchen, Cloakroom, Utility Room, Workshop/Study. Gas-fired C.H. Walled Garden. Vegetable Garden. Sun Terrace. 2 Garages. Security System. Freehold £55,500.

CHELSEA, S.W.3. A superbly decorated modern house with the best period features in the heart of Chelsea, close to the Kings Road and the River. 3 Reception Rooms, Master Bedroom Suite, 2 other Bedrooms and Bathroom, Kitchen, Cloakroom, Gas-fired C.H. Garden. Separate Flat: Bed sitting Room, Bathroom, Kitchen. Garage. Lease 99 yrs. G.R. £110 p.a.

CLAPHAM COMMON, S.W.4 A completely modernised period house overlooking square gardens, a few minutes walk from the Common Underground Station. 2 Reception Rooms, 4 Bedrooms, 2 Bathrooms, Kitchen, Small Basement flat, C.H. throughout, South facing Garden. Garage. Freehold £45,000.

FLATS

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Journalist

A sea of troubles for international law makers

No one expects the United Nations International Law of the Sea conference starting in Caracas next week to achieve any tangible result in the form of a convention or conventions acceptable to the 149 governments represented. Indeed, such is the certainty that the ten-week conference will be inconclusive, that a follow-up conference has already been planned for Vienna next spring. To say that the conference is the most important for mankind since the setting up of the United Nations is hyperbole. It also represents arguably the most complex set of negotiations ever undertaken. More governments are taking part than at any previous international meeting, including a general assembly of the United Nations itself.

The number of subjects to be discussed is equally daunting. There are 25 main headings on the agenda for Caracas, divided into some 90 items. A note at the end reassures those still in doubt that the list is "not necessarily complete. Not a single item on the agenda can be considered as soft in the sense that an agreement appears relatively easy to achieve. Every heading is potentially controversial."

The headings include: the setting up of an international regime for the sea-bed and the ocean floor beyond national jurisdiction; the territorial sea; the exclusive economic zone; the high seas; the rights and interests of land-locked countries, shelf-locked states and states with narrow shelves or short coastlines; preservation of the marine environment, including the control of pollution; scientific research; archipelagos; enclosed and semi-enclosed seas; artificial islands and installations; the settlement of disputes; regional arrangements; and many other topics.

On all these subjects there has already been considerable preparatory work. Three expert sub-committees of the United Nations Sea-Bed Committee have been preparing draft treaty articles to be put before the conference.

But, apart from a few relatively small areas, it will be tactically impossible to consider the items in isolation. For essentially Caracas, for 10 weeks, will be one vast horseshoe arena in which conflicting rights and interests will be bargained over, swapped and abandoned. At the end, it is hoped—not at Caracas and perhaps not even at Vienna next year—a package deal will emerge, not the ideal solution for any single country, but an acceptably balanced parcel for all.

The conference will be striking in another respect. For the alliances made between governments will have little to do with political ideology and everything to do with geographical position. Members of some traditional groupings, it is true, have up to a point, interests in common. Countries of the third world show signs of adopting common attitudes and taking concerted, tactical action at the conference. These countries, rightly, feel that up to now the law of the sea has been dictated by the philosophies of the industrialized maritime nations. They are determined to see that this stranglehold is broken once and for all.

What is being sought, moreover, is not just a set of laws which have been passed by the necessary majority laid down by the rules of procedure, but a real consensus. The rules provide for decisions to be taken by a two-thirds majority, if any of the major powers is not present, by a simple majority. But it is recognized that on any of the major issues, a consensus will be essential, because no decision would have any real chance of being implemented, if any of the major powers, or even a significant group of smaller countries, were against it and chose not to be bound by it.

The prospects for success are not, on the surface, particularly favourable. The possibility of agreement on any substantial issue seems remote. But the very fact that they are going to try, and have put much effort into preparing for the conference, is a positive sign. However much they all want to get their own way in the negotiations, the realization of the disastrous consequences, for mankind as a whole, which would follow a breakdown of the talks, cannot be far from their minds.

Marcel Berlins

Uncle Sam restores his friendly image among the Arabs

It seems like only yesterday that the ugliest character in Arab minds was Uncle Sam. On walls of Arab capitals and across the countryside he appeared in his top hat, decorated with the stars and stripes, ever at work sabotaging the Arab march of progress. Behind every conspiracy was the ubiquitous Uncle Sam. His deadly weapon was the dollar and his faithful servant Israel.

All that has changed. Pax Americana has brought the United States back into the very capitals with which it was locked in combat over the past two decades. No non-Arab figure has captured Arab imaginations in recent years like Dr Henry Kissinger. And on the eve of his visit to the Middle East, President Nixon was suggested by a respected Arab columnist as a suitable candidate for the Nobel Peace Prize.

Certainly the wheel appears to have gone full circle. In the years that followed the Czech arms deal which set President Nasser on a collision course with the Americans the erosion of influence was a phenomenon to which the West, and in particular, the United States grew accustomed. Radical coups left only the dwindling number of "fortresses of freedom" in the Arab world.

To many the 1967 Middle East war and its aftermath threatened even greater disaster. The Soviet Union secured what looked like water-tight treaty relations with Egypt and Iraq and Syria was sworn up as well. The Russians were training the Arabs while the United States seemed to become more firmly entrenched on the side of the Arabs' enemy every day.

To those who have seen it all before, it just seems like another round. But there is no doubt that the power scales in the Arab world have been tipped measurably in America's favour. Egypt has made it clear that she sees her future as a close ally of Washington. Syria, long regarded as an extension of the eastern bloc, has indicated that the days of Russian exclusivity are gone.

It is a sign of the times that while an American President will ride through triumphal arches in Cairo, the Russians have been unable to arrange a summit meeting with President Sadat.



King Faisal of Saudi Arabia: a friendship "deal" with America.

The Arabs are not unaware of the realities of the situation. That President Nixon is seen to be cashing in on Dr Kissinger's diplomatic bonanza is accepted. Arab commentators, known for their astuteness, have argued in recent days that whereas it is the interests of stability, it is that interest alone that President Nixon's Arab tour, Saudi Arabia, which throws some light on America's intentions.

Long before the October war, it was King Faisal who sounded the first warning in the United States. If there was no change in Washington's Middle East policy, he warned, then he could not justify his pro-American policy.

With America's new "even handed" policy in force there appears little to hinder the birth of the new special Saudi-American relationship. Even before President Nixon began his tour, the two countries were locked in discussions in Washington aimed at mapping out a package deal of all-purpose friendship covering everything from oil and arms to industrialization and social development.

It is a deal which will undoubtedly secure America's future oil needs from the Saudi oil kingdom's domestic and total United States needs in the next decade.

To the Arabs who have become accustomed to the fears of Dr Kissinger the miracle maker, there is an expectation that his master has also kept something up his sleeve. How, they believe, will the beneficiaries will be the Americans. Since the mechanics of peace-making are Dr Kissinger's preserve, no new peace "miracles" are expected to result from the trip. However, there is a growing belief that Mr Nixon might be thinking of throwing oil on troubled domestic waters.

Paul Martin

Unwelcome embrace for the young Dragon King

Bhutan, whose 18-year-old monarch was formally enthroned as the fourth hereditary "Drak Gyalo" on Dragon King, earlier this month, is slowly emerging from the suffocating embrace of India and from the medieval isolation in which the country has been enveloped for centuries. Both developments are to some extent inter-dependent and likely to have repercussions beyond the kingdom's unshrouded frontiers.

Occupying 120,000 square miles on the southern slopes and foothills of the eastern Himalayas, Bhutan is painfully aware of its position as a small, vulnerable and strategic buffer state guarding one of the most easily accessible routes from Chinese-occupied Tibet to the Indian subcontinent. Any attempt to give greater practical substance to Bhutan's theoretical independence must reckon with this geo-political reality.

In a speech on the day after the coronation, in an interview with foreign journalists, and in informal talks with diplomatic guests, the young monarch, King Jigme Singye Wangchuk, kept returning to the theme of national self-reliance, of the need for reduced dependence on foreign aid and for the maintenance of Bhutan independence and sovereignty.

On the face of it, these are an exceptional aim for a small and backward country, but they acquire a special significance in the case of Bhutan, which is colonial in essence. It follows that a more vigorous assertion by the Bhutanese of their national identity must mainly be at the expense of the control India now enjoys over the small kingdom's domestic and foreign policies.

Under article two of a treaty signed in 1949, India undertakes to refrain from "interference in the internal administration of Bhutan", in return for the latter's agreement to be guided by the advice of the government of India in regard to its external relations. This article, with only the names changed, is borrowed verbatim from the 1910 treaty between the government of British India and Sir Ugyen Wangchuk, the founder of the present dynasty.

Speaking to journalists in Thimphu, Mr Dawa Tsering, the Bhutanese Foreign Minister, contended that it was the "mutual position" of both Delhi and Thimphu that Bhutan was entirely free to "ignore or accept Indian advice on foreign affairs". India might pay tribute to such an interpretation of the 1949 treaty, it is inconceivable at present that Bhutan could pursue a policy on any matter of substance that was strongly opposed by Delhi.

There are signs, however, that Bhutan will not always be satisfied with this client-state role. After Peking's absorption of Tibet in the late 1950s, fear of Chinese expansionism persuaded Bhutan to open wide its doors to Indian influence. The Chinese claim is viewed with much less alarm and some redress of the present over-dependence on India is felt to be desirable. A small step in this direction was the decision to invite the Chinese chargé d'affaires in Delhi to last week's coronation.

Both the king and his Foreign Minister emphasized to journalists the need for "correct" and "peaceful" relations with China. The Foreign Minister drew attention to the fact that the latest Chinese maps no longer showed sizable chunks of north-eastern Bhutan as being part of Chinese territory. Only a "few square miles" of mountain grazing land remained in dispute in an area where the border had never been formally demarcated.

None the less, it will not be easy for Bhutan to loosen the Indian embrace. India is Bhutan's only market and source of supply and has provided about 90 per cent of the finance for its three five-year economic plans. More than 100 Indian civil servants on deputation from the Indian government hold key positions in Bhutan's small administrative system, and



King Wangchuk: The reliance.

India provides teacher engineers and agricultural and other specialists. Bhutan's small army of about 6,000 trained and equipped Indians, who make up nearly 80 per cent of its fighting force, are trained in India. Bhutan's main air base, built and run by Indian Army engineers, is largely manned by Indian troops. In Bhutan, travelling is done on mule tracks, and the country has no roads.

India also exercises over all visitors to Bhutan. The Ministry of External Affairs in Delhi is ordered to pass the restricted zone Bhutan's southern frontier. This did not come to pass. Bhutan did come to pass, but plan to open the tourism on a limited exchange.

For some time to lack of both financial and trained personnel sufficient to restrain from expanding his realm beyond the 3,700 square miles at the United Nations. A more practical assertion through the dilution aid with experts and from previous king, it is already has some extent. The Nations has pledged dollars over the years on development ranging from the of Bhutan's economy, fir and birch; to the of schools and English teaching laboratories have also been individual countries, Britain, for bilateral assistance.

It has brought— is quickly expressed of the quality of services and education in Bhutan. The Thimphu public school to the end of of duty, the Bhutan Britain to provide re-

Still uncertain at the impact of the dis-

mouth of an alleg-

replace him with a Tibetan woman who was the first Bhutan princess to have been in league of Tibetan exiles, including one Gyalo Khandu, a brother of the Delhi could be in Bhutan press a bid for their traditional

Michael

Lack of information is the greatest handicap for penal reformers

Why all the secrecy about what goes on in prisons?

Prisoners are not eligible for home leave unless they are serving sentences of at least two years, or preparation for release through outside employment unless serving more than four years. In the Netherlands, 2 per cent of prison sentences exceed one year; in England, and Wales, 25 per cent. Last year, 130 community service orders were made in Nottinghamshire; more than half the offenders had at least one previous custodial sentence but only 17 defaulted.

Three isolated facts which are not especially significant on their own, but they all throw light on some aspect of the complex problem of dealing with law-breakers. Many questions, of course, have no simple answer, and inquirers must be referred to books, articles, reports, and against reliance on deterring as a means of social control? Or what does prison actually do to people?

Information is needed at many levels: by MPs, by the peers who tomorrow will be debating prisons, by the media, students, even schoolchildren, besides concerned citizens. The more the reformers know about the situation, the more likely are their proposals to be soundly based. Conversely, objections to innovation also often suffer from incomplete knowledge of the facts. The Home Secretary said last month: "There has to be substantial public interest and

support for the aims of an enlightened penal policy and for the methods we use to carry it out." This can only happen if the public has ready access to information. At present it has not.

Nor are practitioners well served. Probation officers, prison governors, magistrates and voluntary workers generally receive some training and start work imbued with current knowledge and theory; but they need to keep up-to-date over the years. Some, admittedly, would not drink even if led to the water; but many are thirsty, and there is a shortage of drinking troughs.

It is not just a matter of providing an occasional refresher course. Anyone managing a large industrial concern expects a service providing details of the latest technical information and research, enabling him to select and obtain the most relevant facts. Yet the law-and-order industry, which not only costs an estimated £500m a year (Mr Norman Fowler, MP, *The Times*, March 8, 1973) but is also responsible for training on the narrow path between lawlessness and repression, has no such service.

Others with a particular, and largely unmet, need for information include people responsible for training, concerned in a particular problem, preparing for promotion or writing an article; and voluntary organizations, whose shoestring budgets often

Free speech is... a safeguard against maladministration. Prisoners cannot be stopped from talking after they come out: why use scarce staff censoring their correspondence while inside?

limit even the purchase of books and periodicals, let alone employment of staff to organize them.

A network already exists in other fields of social policy, to collect and disseminate specialist knowledge, including notably the National Children's Bureau, the National Youth Bureau and the Institute for the Study of Drug Dependence. For crime problems there is a gap: the only university and Home Office centres primarily serve their own organizations, and cannot encourage outsiders for fear of inundation. Hence the need for an information centre on crime problems, mainly for practitioners,

but also serving the public, since even simple questions need specialist staff to ensure that answers are not misleading. The need to spread information, for example by commissioning practice-orientated reviews of research. The Howard League has offered its library resources to form a nucleus, and the National Association for the Care and Resettlement of Offenders (NACRO), which has recently started a small information unit, has also expressed support.

Different types of information are needed for a balanced penal policy. So-called "hard" statistical facts are often tucked away in parliamentary answers or in Prison Department annual reports. There is far too little research (0.1 per cent of law-and-order expenditure) as Mr Fowler showed, and too much of it is published very late or remains unpublished within the Home Office. If it is good enough to base policy on, it is surely good enough to publish.

Research should be scrutinized in the light of previous findings and practical experience. Administrators, prison staff, probation officers and others first need to be informed of research findings, and then to discuss their implications. By an historical accident, probation officers, not being civil servants, can say what they like, but prison staff may wish the public to see their perspective, for example to show that some humane intention suggestion could have unforeseen and damaging consequences. Informed public debate is inhibited by the Official Secrets Act and the Civil Service tradition of "not embarrassing the minister". Reports of internal departmental working parties, too, are not available outside.

Six years ago the Fulton Committee on the Civil Service said: "We think that the administrative process is surrounded by too much secrecy. The public would be better served if there were a greater amount of openness."

Similarly, the Franks Committee on the Official Secrets Act: "The public have a right to know about such matters as general police methods, and procedures and prison treatment (though not information of a kind which would, for instance, be of direct use in escaping from prison). It is time these principles were implemented."

Another essential fact is the view from the receiving end. Commonsense demands to know what reaction our expensive penal measures really produce, as opposed to what we would expect this to be. What happens in prison, in hospital or detention centre? (Or on probation for that matter— but probationers are allowed to talk about any nonsense inflicted on them, though they are seldom asked). Free speech is also a safeguard against maladministration. Prisoners cannot be stopped from talking after they come out: why use scarce staff censoring their correspondence while inside?

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except by the weak-kneed. The Duke would never sit down, but stood for hours in front of the fire, legs astride. This meant that everybody else had to stand on their feet. Lily-livered subalterns and fragile majors would take turns during a long evening to creep out and sit down.

He was the last surviving Knight of St Patrick. The insignia of the order will be seen for the last time at a ceremonial occasion at the Duke's funeral on Friday.

His death has caused embarrassment as well as grief to the several organizations, such as the King Edward's Hospital Fund, whose articles specify that their Presidents must be sons of a sovereign. Some other royal will have to act as a sort of Regent until Prince Andrew comes of age.

Drinking up
The International Exhibition Co-operative Wine Society has been knocking back quantities of its stock in recent weeks in celebration of its centenary. Yesterday's gathering, committee members and supporters gathered for more of the same in the Royal Albert Hall, where the society was formed in 1874. The wine market is sensitive to the state of the economy. Some of the French wine people at yesterday's gathering were moaning about the stagnating United States market and getting a little hard, too. Ken Ross, head of a prominent firm, said a friend had rung him in some desperation and asked whether he should invest in champagne.

Both happened ladies' luncheon chester. The Ch dour, his wife and were there as guests of the club. Giraffes at Windy cured of rheum application of CH of acupuncture. The presence of diplomat did not speak. Aspel told some flying. Michael made fun of bag eyes. David Oden Nash on getting in a line shoots and giant the *Kama Sutra* of lovemaking. All this brought laughter from went 'antirust' Chinese. My reporter Variety Club n President of h after the Queen. drink to "the he all countries. Variety Internat ribald humor expense—which previous function. The "brand unmissable. That old inventory not has returned, again, if that is a metaphor. The New College has been 'forced' paper imported with the approval name "Discard".

The Duke of Gloucester was affectionately known as the "Duke of the Broom" because of his habit of sweeping the floor with a broom. He was a devoted Army man, although the Regency Act of 1937 prevented him from having a normal military career. His frequent visits to Army messes were mutually enjoyed.

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When you lunch out, lunch inn

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The Times Diary

Carry on with the knockabout

The assertion that television interviews of good politicians is often the reverse of the truth. On the day the Northern Ireland Executive resigned, Keith Kyle chaired a television discussion in which he firmly disallowed any mention of the religious hostilities central to the issue.

And what happens when political parties are given air time to use exactly as they like? Why, they use it to score political points off each other. Do you remember that one of the Conservatives broadcast during the election campaign, which sparked sufficient controversy to last several days?

The newspapers do not invent the name-calling and raucous behaviour which goes on in the House of Commons. They would not report it if it did not happen. MPs should stop complaining about the media and get on with the knockabout, which is what we pay them for.

Spike Milligan held a press conference yesterday to announce his show at the Adelphi Theatre next week. He was introduced to my reporter and said he had met a man from *The Times* before. "It was during the war," he said. "The gentleman from *The Times* looked into our slit trenches and said: 'Are you getting enough food? And how are you enjoying the war?'"

Today's road sign was photographed by Philip Gaskell of Trinity College, Cambridge. It is not ambiguous and only a little confusing, but I do find it impressive.

The Times Diary

except by the weak-kneed. The Duke would never sit down, but stood for hours in front of the fire, legs astride. This meant that everybody else had to stand on their feet. Lily-livered subalterns and fragile majors would take turns during a long evening to creep out and sit down.

He was the last surviving Knight of St Patrick. The insignia of the order will be seen for the last time at a ceremonial occasion at the Duke's funeral on Friday.

His death has caused embarrassment as well as grief to the several organizations, such as the King Edward's Hospital Fund, whose articles specify that their Presidents must be sons of a sovereign. Some other royal will have to act as a sort of Regent until Prince Andrew comes of age.

Drinking up

The International Exhibition Co-operative Wine Society has been knocking back quantities of its stock in recent weeks in celebration of its centenary. Yesterday's gathering, committee members and supporters gathered for more of the same in the Royal Albert Hall, where the society was formed in 1874. The wine market is sensitive to the state of the economy. Some of the French wine people at yesterday's gathering were moaning about the stagnating United States market and getting a little hard, too. Ken Ross, head of a prominent firm, said a friend had rung him in some desperation and asked whether he should invest in champagne.

Old fruit

The Duke of Gloucester was affectionately known as the "Duke of the Broom" because of his habit of sweeping the floor with a broom. He was a devoted Army man, although the Regency Act of 1937 prevented him from having a normal military career. His frequent visits to Army messes were mutually enjoyed.

a Special Report

Word processing

Adding sense and speed to office systems

John Owen
Chief Correspondent

...word processing is different things for different people. Is it the equipment? Is it the speed at which a secretary is capable of typing and the speed that she achieves in practice? Is it an industry? Is it a tradition? Is it a machine? Is it a concept? Is it a man? Is it a woman? Is it a job? Is it a way of life? Is it a revolution? Is it a... (text continues with various questions and observations about the nature of word processing)

part of the conventional secretary's job, in cases where much typing was involved was often frustrating both for the secretary and for her boss.

There is almost always a big difference between the speed at which a secretary is capable of typing and the speed that she achieves in practice. She may be delayed by interpreting dictation, stopping to correct errors, re-starting a page if there are many errors near the beginning, slowing down when approaching the end of a page, and completely re-typing if a mistake is overlooked or the boss wishes to change a word or phrase.

A more recent problem is the acute shortage of competent secretaries and typists. If the quality and quantity of typing work is not good enough, it is no longer always possible simply to engage a better or an additional typist or secretary.

Associated with this is the fact that many good secretaries do not wish to continue with the old time-wasting and dispiriting sequence of dictation, typing, correction, re-typing (and possibly further correction, further re-typing and so on), and they do not need to.

Another aspect of business life is the fact that although most companies are accustomed to reviewing, modernising and improving most of their departments—design, production, marketing, testing, computing and so on—as a normal development, they rarely take a look at their typing and secretarial services. Yet the expense of a company's aggregate typing and secretarial activity can be great, and it is rising dramatically.

Thus the most modern factory may be served, and served inefficiently, by antiquated secretarial arrangements. In that situation it is difficult to recruit secretarial staff, and the rate of turnover can be high.

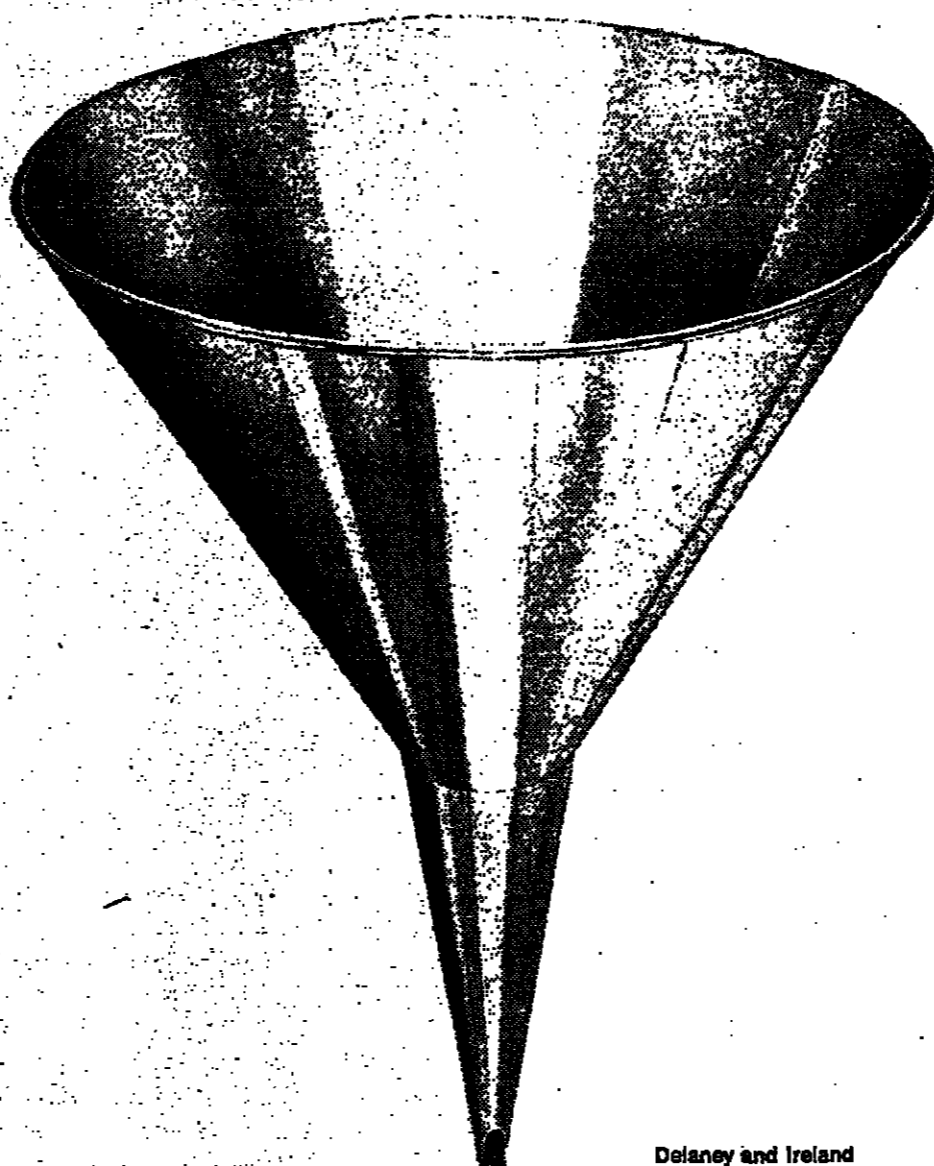
Word processing is designed to combat these factors in two ways. One main feature of word-processing equipment declares: "By equipping staff with more powerful machines to provide greater typing capacity, and by assisting with improved administrative procedures to give a better secretarial service."

More efficient methods can produce more interesting jobs for secretaries, enabling them to provide the high-quality typing and administrative help your executives need, and at the same time to achieve a professional level in a specialized area of secretarial support.

What this means in practice to a particular company can vary considerably, depending on the scale and existing organization. At one end of the scale, simply to give an executive's secretary an improved machine can result in her having more time for other duties while retaining the one-man/one-girl ratio.

At the other end of the scale, a company could completely separate its typing and administrative support activities, setting up "word-processing centres" staffed by "correspondence secretaries" for the word-processing part, while administrative secretaries do things other than typing for the executives; at whatever ratio is judged appropriate.

In between, word processing could be applied to an existing typing pool, say, or to individual departments within a company. In each case the benefits are the same in principle—more effective transcription into the typewritten word, lower costs, greater job satisfaction. The greater the extent to which a true systems approach can be adopted—considering the complete flow of information from its initiation to the final output—the greater the potential benefits.



Delaney and Ireland

No single company is recognized as having invented the word-processing concept, although IBM claims that the phrase itself can be attributed to their Mr Ulrich Steinhilber in Germany in the mid-1960s. Now there are many companies in the word-processing business, and an Institute of Programmed Word Processing was set up in The Netherlands in 1972. Already it is possible to

link advanced electronic and electric systems in ways which open up completely new possibilities in business communication. There are communicating typewriters which can be used to send, say, reports to head office instantly, over a telephone connection. They can also be used as computer terminals. There are computer-based telephone switching systems which give added

flexibility in secretarial work and can handle a host of automatic functions for speech, text and data. Completely integrated systems including computers, telephones and typewriters are technically possible now. But the manufacturers do not want to frighten the customers with these prospects just yet. For the moment, word processing is quite enough.

Automatic typing is the key

by Eric Fordham
managing editor,
Business Equipment Digest
Group

Reports typed at 180 words a minute without mistakes; a dictation taken at more than 200 words a minute without pause or error; productivity up 100 per cent and salary costs slashed. If this is the stuff business managers dream on, it is also the reality being offered by the systems of word processing. This is the technique and technology of the twentieth century, which promises to drag the most traditional part of business into the world of banks, program control and advanced communications.

It is said that the name word processing, usually shortened to WP, was coined by a German, Ulrich Steinhilber, an employee of IBM, which introduced its own first word processing machine in 1964 and has led the market since.

The term word processing is frequently used to describe automatic typing. It is more correctly applied to the whole area of planned word origination, consumption and transmission. The automatic typewriter is just part, a significant part but no more, of what should be a total system which may well include centralized dictation, copying conveyors and fast copy systems.

Most organizations have been increasingly concerned about the rapid growth in the costs of their office administrations. Secretarial services of which typing is but a part, are essential to almost every business, but the work methods employed have remained almost unchanged for many years.

The last major development in this part of the office took place 100 years ago, with the invention of the typewriter.

Other parts of the organization have since moved ahead, with visible record computers, microfilm and powered filing systems, but letters are still being taken

down in shorthand and converted rather laboriously into typewritten text. A recent report in the United States suggests that nearly half the number of letters are still written originally in long-hand.

It is important to remember that in the conventional executive-secretary situation the secretary may well be capable of typing speeds in excess of 40 wpm, but her output over the day is probably as low as 14 wpm. In a well-organized centralized dictating department, the output would be a considerable improvement in terms of lines typed, but since many of these are in the form of corrections and revisions, the final productivity level is not impressive.

Word processing cuts these losses by adding to the basic electric typewriter a variable memory in the form of magnetic tape, magnetic card, punched paper tape or dynamic memory. This is used to hold in store the text of every document as it is typed. When the text has been corrected in detail, the first recording can be played back and the typewriter types out the text at 180 wpm, stopping at the points where change is required.

As the re-typing is being done virtually unattended, the corrected version is also being recorded on tape, card or in memory so that on completion the typist has a correct text, both on paper and in memory.

This is word processing at its most simple and even in this way the typist can show a dramatic improvement in output over a day.

As an example, it is well known that in work such as letters and reports there are many phrases and paragraphs which are standardized to the point where they could be listed against an arranged code. The author need only indicate the code, which is also available to the WP operator or typist, for the required phrase to be called up from the

machine memory and typed in automatically. Apart from speed of operation, the other main advantage of this phrase code is that in the large organization with a number of originators, all documents will conform to agreed standards and policies.

The choice of equipment will depend on the majority of work to be processed. This can usually be listed under one of five main headings: the automatic typing of standard letters which have been pre-recorded on card, tape or in memory; repetitive typing (known familiarly as "boiler-plate") which involves a few variables in an otherwise standard text; revision typing in which the text may be changed a number of times before the final draft is agreed; power typing where quality and speed requirements are the main criteria; and copy preparation in association with print and graphic processes.

Because of the considerable variety of WP systems to meet these requirements (and this means more than the considerable range of automatic typing machines) it is important that a thorough analysis is carried out of both existing and projected needs. Companies like IBM and Kalle Infotec have continually emphasized the importance of such a survey. This analysis will indicate in which way the systems should be employed. A centralized WP system may suit one company but not another. Punched paper tape may be better in one application, magnetic card in another. WP specialists have found that the day-to-day typing load is important in avoiding under-use or over-loading of the system.

This is in marked contrast to the traditional way of dealing with a typing overload, which is to take on more permanent staff or to seek temporary help. This practice is now seen as counter-productive in almost every way, apart from the increasing recruitment problems.

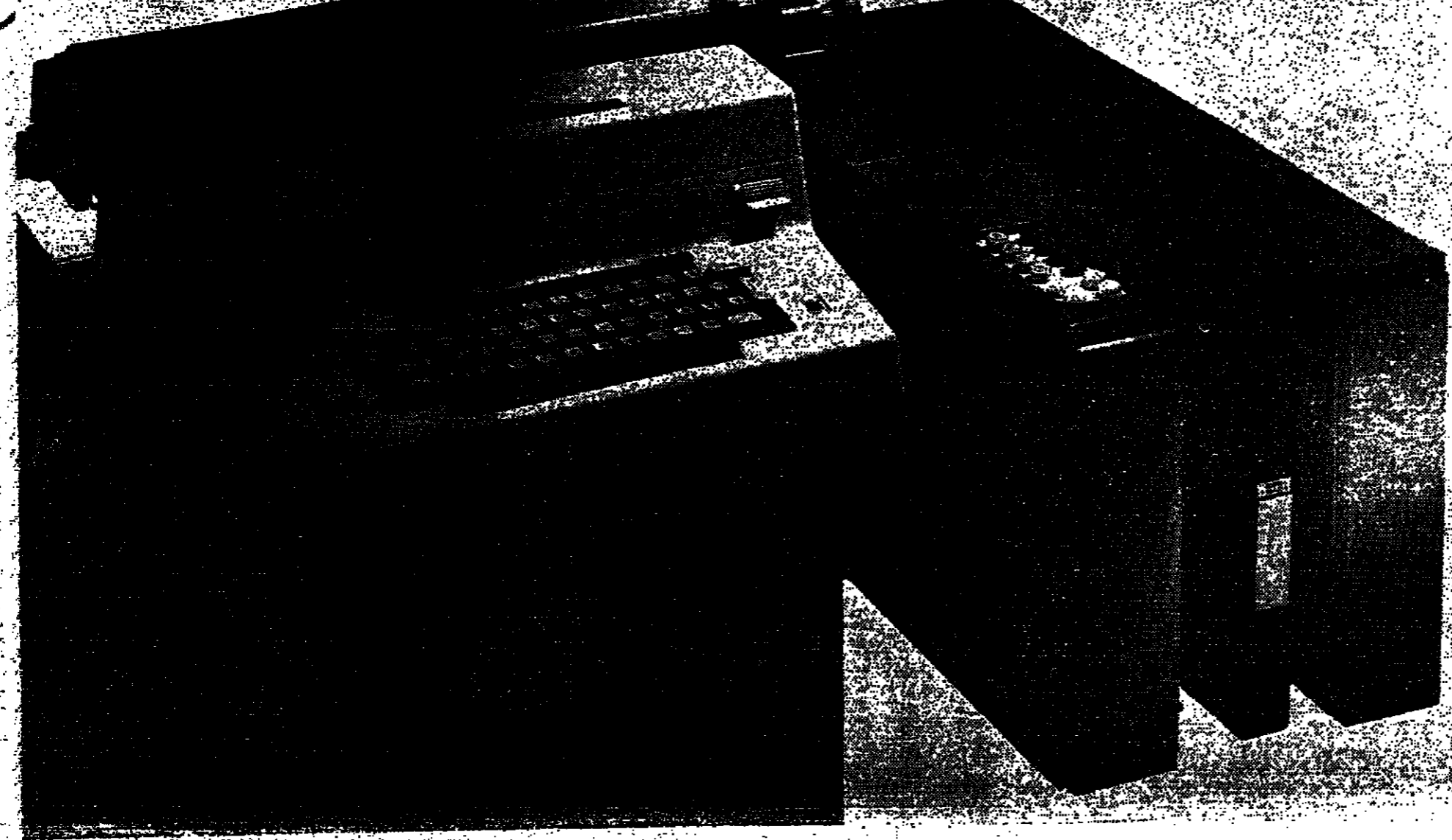
HOW TO GET THREE TIMES THE WORK OUT OF YOUR SECRETARY.

There aren't many businesses now that can avoid the problems of inflation, rising energy costs, and rising labour costs. On top of this there's a nationwide shortage of good secretarial staff. Very often, the only way to keep above water is to get more work from the staff you have. Easier said than done, you might say. But this is where Olivetti can help. We've produced one of the most versatile pieces of office equipment ever: The Olivetti S14. An automatic typewriter and data processing system rolled into one. It's so versatile that it enables any girl to

out three times her normal workload. **A secretary who types at 180 wpm.** An average secretary types at about 50 wpm. Take away time for lunch, corrections, phone calls etc. and the daily average is more like 12 wpm. The Olivetti S14 will make any girl type at 180 wpm. How? It's really very simple. A secretary's work contains a lot of standard or semi-standard documents, circulars, etc. What if, instead, she types it out once on the S14 at normal speed. At the press of a button it's transferred to a

magnetic tape. Then, at the press of another button, it can be re-typed, automatically, whenever required time after time, at 180 wpm. Without making a single mistake. **Speed versus neatness.** If a document is wanted in a hurry, neatness is usually secondary. If a neatly typed document is wanted you probably have to wait for it. With the S14 however, you get the best of both worlds. The document can be quickly typed without paying too much attention to line breaks or spacing. By telling the S14 how many characters per line you want, the letter is automatically re-typed to the exact measure.

You can even have a justified right-hand margin. **We all make mistakes.** On a normal typewriter a mistake in the middle of a document will often mean a complete retype. Not so with the S14. Individual words or whole sections can be changed by simply typing the new bit over the old, and transferring it onto the magnetic tape. **Automatic selection facilities.** Perhaps the S14's most outstanding feature is its ability to select specific items from its memory bank. Let us give an example. Say you're a car dealer and you want to tell everyone who bought a 1972 Fiat 128 that you have the new model in stock. Your complete list of customers is already on tape. So you give the S14 its instructions and out come the letters. Each individually typed and addressed. Just to 1972 Fiat 128 owners. **Think of it as an investment.** At £3,615 the S14 may not sound cheap. To soften the blow, however, you can lease it or buy it on the HP (no deposit) at around £85 a month. In fact with all the extra work you'll be able to get through, it could be one of the best business investments you'll ever make.



To British Olivetti Ltd, 30 Berkeley Sq, W1X 6AH.
Please send me details of the S14 typing system.

Name _____
Company _____
Position _____
Address _____

olivetti

Handwritten note: "Jude's 10/15/74"

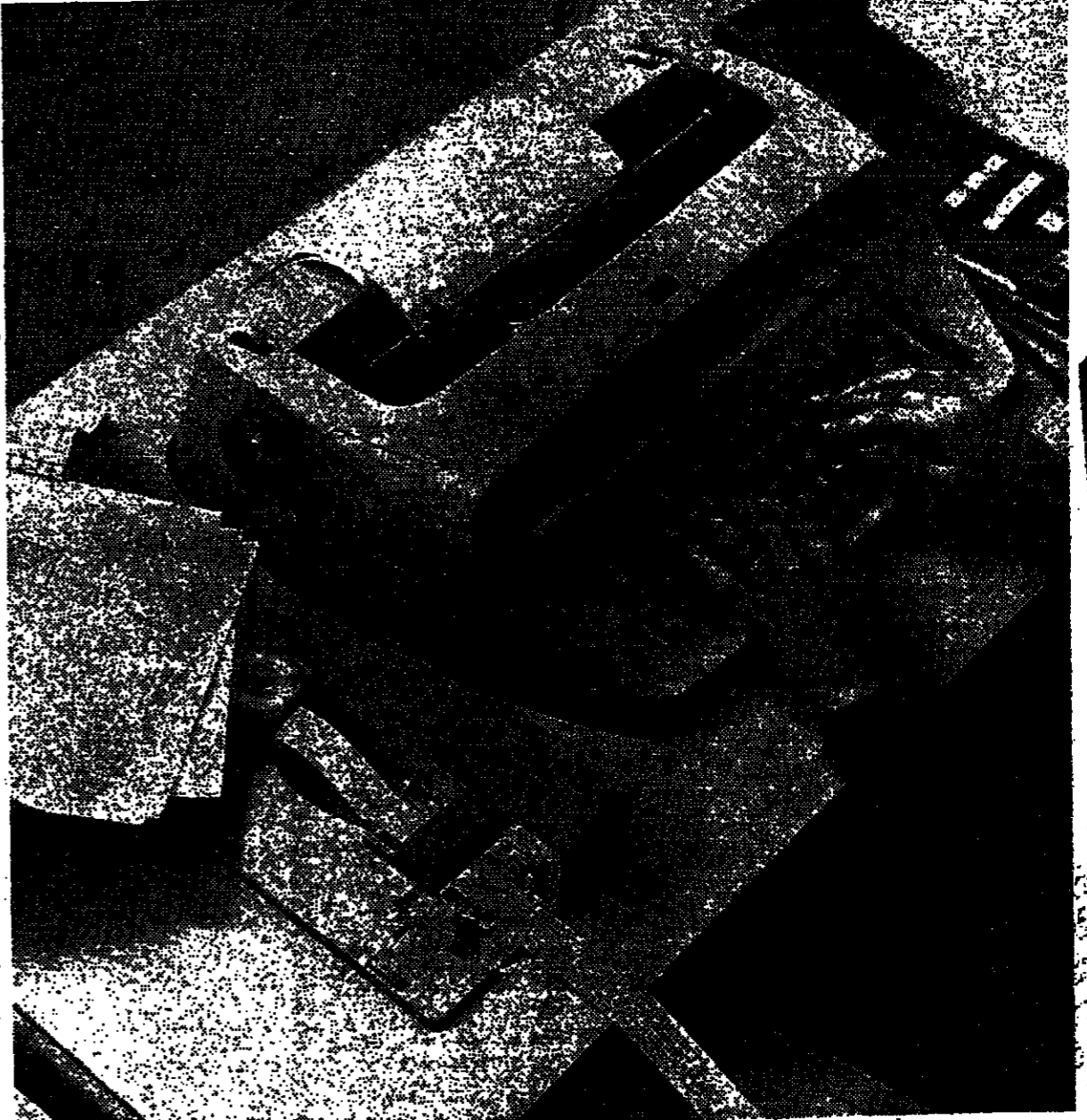
The Original Concept in Word Processing

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And so some models are perfect for programmed correspondence, while others are just built to take on revision typing. All of which could improve your office efficiency by up to 60%. UDS. The choice is yours.

UDS
a range of systems because there's a range of uses



Automation in the office: an IBM communicating magnetic card typewriter (left), and the UDS 6000 revision typewriter (above) on which corrections to a page are inserted manually while the paper tape feeds approx. in for automatic typing at 180 words a minute. IBM is taking the lion's share of new sales in the word-proc market in Britain, but there are now 18 suppliers of equipment, such as automatic typewriters. Other manufacturers like Xerox, Philips and Litton are standing by at the sidelines.

THE TYPING CRISIS

and how you can overcome it

The only effective way is to increase typing productivity without increasing costs. Do it the uncomplicated way with a Sperry Remington word processor - an electric typewriter with a magnetic memory.

Everything typed is recorded either on tape cassette or card. Errors are corrected just by typing over them. Then revisions or additions are inserted in original text automatically, without retyping. (In fact, retyping is ended forever.)

You can save hours in the typing of all correspondence, using standard paragraphs. Up to 99 such paragraphs can be stored on one cassette and recalled automatically in any order. You can personalise standard letters, typing only the paragraph numbers to recall this copy.

The Sperry Remington word processor has more features that can best be appreciated by your secretary. Automatic underlining, electronic tab set and clear, and many others. All standard. Features we offer as standard are either costly options or non-existent in other word processors. This is why so many users of word processing equipment are switching over to Remington.

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I would like further details of how the Sperry Remington word processor ends the typing crisis.

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Company _____
Address _____

Sperry Remington, 65 Holborn Viaduct, London EC1P 1AB. Telephone 01-236 1010

SPERRY REMINGTON
IS AUTOMATION IN TYPING

New ideas to streamline and rationalize business procedures

by Ken Glassebrook
editor, *Business Equipment Digest*

Typing and secretarial services are essential to most business concerns, but as costs and overheads spiral more organizations are being compelled to seek new ways to streamline or rationalize their office procedures.

Time and motion studies together with automation on the shop floor have shown how efficient production can become. Why then should not similar techniques be applied in the office?

Word processing (WP) offers a step towards this, but the average British manager, when compared with his American or German counterparts, has been rather reluctant to make such a fundamental change to his office procedure.

In the United States, a recent analysis of the WP industry shows an expected growth in the installed population of "stand-alone" units from just under 130,000 in 1973 to about 710,000 in 1980. Accompanying this growth, the study estimates that revenue will grow from nearly \$240m in 1973 to more than \$640m in 1980, a compound annual growth rate of 20 per cent. IBM is reckoned to have about 80 per cent of the market, with Redacron and Sperry Remington as the biggest competitors.

In Britain, the word-processing market is believed to be worth about £6m, and there are forecasts of a growth of between £1m and £15m for the next five years. Over the past six years about 8,000 units have been installed—including 1,200 in 1973. This year suppliers are already reporting a considerable increase in business in spite of the country's economic problems. The message may be getting through that in many applications a system could pay for itself in the first year.

Taking the lion's share of the new sales is IBM with well over half, but there are now 18 suppliers of word-processing equipment—such as automatic typewriters—in Britain all vying for their share of what promises to be a growth area. All but two of the 18 offer products made either in the United States or Germany. The two exceptions are Dataplex and Flexidata which both manufacture in Britain.

Some companies market equipment which fulfils the needs of the various categories of word processing, while others specialize. Potential purchasers would be well advised to find out whether all their requirements can be met by their suppliers. An approach should be made to several suppliers to discuss not only their systems' features and limitations but also important factors such as run-of-consumable training and servicing facilities. They should ask to visit existing customers with similar applications so they can assess for themselves the merits of the system.

The majority of suppliers tend to favour leasing as opposed to outright purchase. So for the company which does not wish to tie up capital and needs accurate budgeting, leasing is possibly the answer, especially since payments are deductible against corporation tax.

Prices vary, but the company can expect to pay between £2,000 and £5,500 for a basic machine and anything up to £10,000 for a more advanced one.

Each machine is designed to use a certain type of storage medium. The Olympia TE300 and the Flexidata SM500, for example, use punched paper tape, which has the advantage of being cheap and can also be used in conjunction with computers. On the other hand, paper tape is more bulky to store and it has speed limitations when searching for information. There are, however, a considerable number of paper tape installations which have been operating successfully for many years.

The alternative is magnetic tape or cards. Small cassettes of magnetic tape, similar to those used on portable recording machines, are used by most of the systems. These are capable of storing 350,000 characters and with "skip" speeds of up to 3,000

characters a second, the revising and amending of drafts is done in seconds. Magnetic tape can also be used again and it is stored easily.

To enable a faster flow of information and more versatile operation, many machines have a dual cassette system. Examples are the Redacron Data Secretary from Business Data Products, Dashi Auto-text, Phase IV Cassetyper, Sperry Remington's MT200 and the Wang 1200.

Magnetic cards, on the other hand, are easily selected and can be inserted into the machine at any point desired. Again a dual station machine makes a great deal of sense. For example, the Wang 1200 has a magnetic card reader which is limited in capacity to 12,500 characters, which is about two foolscap pages of type. This may be adequate for some applications, but not for a large amount of revision work. The companies' systems are Dataplex, IBM, Sperry Remington and Accounting Computer Systems.

All word-processing systems should incorporate a well-thought-out type-look-ahead feature. Looking ahead in this way should appear that the result this may not be to a typist redundant, but to elevate her to a new level of technological wizardry.

On the storage side "floppy disc" now used successfully on computers is being adapted for word-processing use. From the computer side the visual display is cathode ray tube device similar to a television set. "television typewriter" said to minimize the queue of errors and much closer to normal. It is not clear that the result this may not be to a typist redundant, but to elevate her to a new level of technological wizardry.

Makers move into European market...

by Clare Smythe

Before looking at the word markets in word processing it is necessary to define exactly what the term means. The phrase was originally coined years ago by International Business Machines to cover a number of office products and was described by them as meaning "transition of a written, verbal or recorded idea to a type-written form".

At that time IBM's magnetic card and tape typewriters were virtually the only ones of their kind on the market, although there were several machines which operated with paper tape as their medium and were basically straightforward automatic typewriters, perhaps producing punched tape as a by-product. The flood of more complex, magnetic media machines which appeared in the last decade inspired the Word Processing Institute in the United States to define word processing as "the application of modern computer technology and systems management techniques to the typing process".

Word processing, however, has developed from the early automatic typewriter, the

first of its kind being the Autotype which used a punched paper roll of the pianola type. Another early arrival was the Singer-Friden Flexowriter, which also used paper tape medium.

This kind of machine now tends to sell in document producing system applications, where a by-product type is used for computer input rather than in what has come to be regarded as the word-processing market, where the machine is in a conventional secretarial environment instead of in a corner of the sales or computer department. The technology is different, more mechanical parts are involved, and their thud and rattle, and their noise, than those using a magnetic medium.

Nevertheless, these machines have had a considerable effect on the market, for the countries which made most use of them in the early days—Germany and the United States—more readily accepted the newer concept of word processing. The major suppliers all come from America and Germany, IBM being first in the field with a magnetic medium-based machine—a relatively complex and expensive word processor, compared with the simple model that the company has recently introduced to meet competition at the other end of the scale.

IBM still holds the major share of a market which is reckoned to be worth more than £120m a year in the United States and £40m a year in Germany. Redacron comes second to IBM, having been particularly successful in America, Canada and Germany.

The installed base in the United States is estimated as between 100,000 and 120,000, the average price being about \$8,000 a machine. The machines primarily use magnetic media, a reflection of the influence of IBM, which has never used paper tape on its computers and, as market leader, has been the catalyst for the adoption of magnetic media. In Europe the German companies Olivetti and Olympia provide the major competition to IBM. Japan has two manufacturers, OKI Electric and Ricoh Electric, and is a substantial user of word processors.

Since 1972, when the slump caused the United States word

processing market to slide, manufacturers have increasingly moved into the under-exploited European countries. The best markets are those where there is a high degree of industrial development and therefore a large number of machines.

Probably the largest number of machines installed in relation to the population is to be found in Switzerland, which, although not one of the largest markets, is a country which readily accepts the concept of word processing, probably because of the problems of rising costs combined with the shortage of available man-power.

Scandinavia, particularly Sweden, is also an easy market. Again there is money available, and the country is attuned to the idea of efficiency and automation. Two of the major manufacturers have factories in Holland and Austria, which accounts for the fact that these countries, too, readily accept the idea of word processing. Of the rest of Europe, manufacturers find that the United Kingdom, France, Italy and Spain, in that order, are the most difficult markets to penetrate.

which they were simply not suitable. The result of this has been considerable wastage on the part of possible new customers.

The past two years have seen the arrival in Britain of a number of new machines. The Kalle Infotec 7000 is the cheapest on the market, based on a simple adaptation of the IBM Selectric typewriter and has been the subject of lively marketing and a carefully set up support organization. IBM's newly introduced Memory typewriter, priced to capture the bottom end of the market, will provide strong competition.

Britain has two indigenous companies, Dataplex and Flexidata. The latter has been in business for about three and a half years and has installed nearly 300 paper tape-based machines. Dataplex, a small company, says it is now selling about 20 machines a month. Both are small organizations and although they will benefit from the "educational" advantages of their competitors' advertising, they face increasingly tough competition.

Sales and support may

...but Britain still lags behind

When it comes to word processing the "peasants of Europe" tend to live up to their reputation. There are probably no more than 3,000 word-processing machines installed in Britain, and IBM has the lion's share with between 1,500 and 2,000.

Newcomers have made inroads in this area—Kalle-Infotec claims 350 installations and Business Data Products, which has marketed the Redacron machine for the past 15 months, claims 200. Singer-Friden sells about 575,000-worth of Flexowriters—but these are mostly used where the by-product type is sold for computer input, the market for which the machine was originally developed. Its nearest competitor is Ultronic Data Systems.

The British market has been slow to accept the advantages of word processing. The rising cost of wages and the difficulties of getting staff—due partly to the raising of the school leaving age and the increased number of jobs now open to girls—has allied to the fact that there is a 10 per cent a year compound rate of increase in

typing work, have however combined to encourage British users to turn towards automation.

However, Britain is still behind in its full appreciation of word processing. There are two aspects: standardized typing, the churning out of a number of standardized documents or the firing together of selected standard paragraphs; and single entry. The latter, employed in the drafting of documents, or single letter preparation, is not nearly so immediately obvious or easy to accept and yet it has as many advantages as the conventional "power typing" approach which has been familiar for some years.

Manufacturers realize that the single entry market is potentially the largest, and they are anxious to get the concept over to British users. But there is still a great deal of education needed. Many installations have been used incorrectly in the past. Expensive systems have been employed on simple routine jobs largely because the customer was over-sold by the manufacturer, or simple machines have been expected to undertake tasks for

create difficulties for the manufacturer, particularly with the cheaper machines. Since their application is fairly complex each machine has to be sold individually and with considerable effort, by good salesmen. It is also vital that they enjoy the immediate support which encased services staff when things go wrong—expensive to maintain. Whether the manufacturers who have leapt on the bandwagon can compete with IBM's highly experienced and well organized team remains to be seen.

In spite of the difficulties in educating the British market, manufacturers believe it has enormous potential. More than 500,000 typewriters are sold in Britain every year and the manufacturers think that the word-processing market, at present worth about £8m a year, could have a value of £5m. There are now about 15 companies contending for the prize, many with experience of selling in more advanced markets. It is not hard to predict which will survive, and it is unlikely that the development of word processing in Britain will hold any surprises.

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The truth is that word processing stands for more than just a sophisticated collection of office equipment.

Simply spelt out, it means a combination of people, procedures and the most effective equipment. All designed to provide a faster turnaround of work and a better secretarial service.

At IBM, we created the word processing concept with exactly this in mind. So it's no accident that each one of our machines, as well as being used individually, forms part of a complete system.



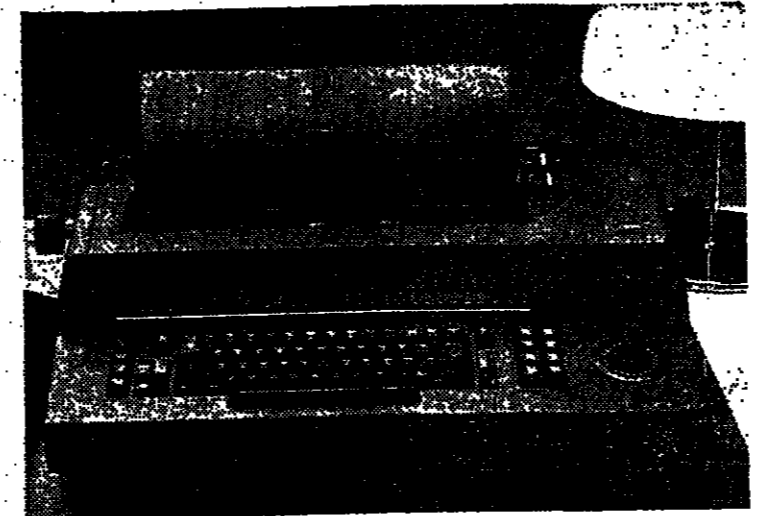
A thought to begin with.

Shorthand can be important. And very suitable it is for a lot of office work. But one of the most efficient ways of getting letters, instructions or text to the typewriter is through our range of dictating equipment.

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So, even at this stage, everyone has

benefited from a freer, more efficient working environment.



Magnetic typewriters. More work, less sweat.

The new 82M Memory Typewriter, and the MC82 are just a part of our range of magnetic typewriters.

Each one can give your secretary freedom that she's never had before.

Freedom to type at draft speed. And, thanks to the famous IBM correction device, top copies that are error free.

And freedom to incorporate author changes, as well.

So what you finish up with is a happier, more relaxed secretary who's able to produce more work without having to work more.

And who has a lot more time to devote to your other needs.

Copier II. A better copy at a better price.

There's no point in producing beautifully typewritten documents if the quality is lost on the copier.

Copier II can make crisp black on white copies from letters, colour magazines, books, poor originals, over-size documents, even photographs.

Fast. And economically, too.

Which could turn out to be very good news.

For you. And, once again, for your secretary.

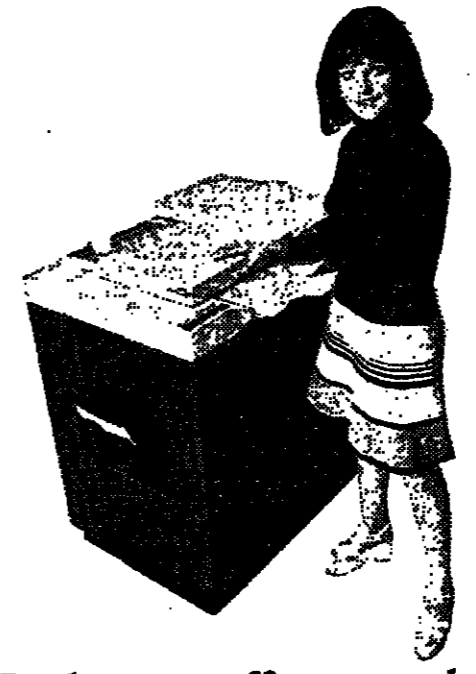
We're with you all the way.

A word processing system can only be as good as the people behind it.

Of course, this applies as much to you as it does to us.

We realise that each individual company we talk to is likely to have different requirements. Maybe all you need is an automatic typewriter.

Talking to our expert support group is one way to find out. They're trained to help you establish your requirements, balance your secretarial and typing support. And to train your staff.



In short, we offer you a closer control on your costs, a faster turnaround of work, and a higher quality secretarial service.

And, having read this far, you'll probably agree with us that looking further into IBM Word Processing certainly won't prove to be a waste of your time.

Quite the opposite, in fact.

To John Jenkins, IBM United Kingdom Limited, 389 Chiswick High Road, London W4 4AL. Please send me more information on IBM Word Processing products and a copy of "Password", the IBM Journal of Word Processing.

Name: _____

Company: _____

Address: _____

Telephone: _____ **IBM** Word Processing

IBM Word Processing. The right system because it's a total system.

A dozen girls now cope where 30 were once needed Enthusiasm among operators is essen

by Jane Knight
assistant editor,
Business Equipment Digest

There are fashions in business equipment as in clothes, but a wise businessman remains impervious to the blandishments of the publicists. Word processing is the "in" thing right now. It is claimed to increase overall typing productivity, enhance the quality of finished documents and increase the speed with which work is turned out. "Sounds good," the sceptics agree, "but does it work?"

One large organization that has reason to appreciate the benefits of word processing is the Yorkshire Electricity Board, where fast typing and retyping of material is combined with speedy input of the spoken word.

More than 300 officials at their Scarcroft headquarters use a Dictaphone Telecord centralized dictation system in conjunction with IBM automatic typewriters. Nearly 100 telephones around the YEB offices are used to dictate direct on to one of the eight Telecord machines in the word-processing centre. People outside the office use pocket Dictaphone 10 machines and send the tiny tape

cassettes to the centre for processing.

The Dictaphone sound-sheet recording medium is passed to one of the six girls handling input. Using IBM Selectric machines equipped with rolls of single web continuous stationery, these girls transcribe from the sound-sheets at top speed, correcting errors by overtyping as they go. Simultaneously a corrected by-product tape is created by the machine.

As each tape becomes fully loaded, the input operator removes it, tears off the relevant typed sheets of continuous stationery and passes both to the supervisor. Straightforward items are passed for reproduction with the number of carbons stipulated by the dictator. Alternatively, rough drafts can be sent to the originators for possible amendments which are later incorporated on the correct run through the IBM machines.

Another team of six girls handles the output side. Unamended documents are produced automatically from the original magnetic tape. When amendments are required, the operator stops the machine just before each correction and inserts it manually, at the same time creat-

ing a fresh tape so that the process can be repeated if necessary.

This combined dictation input and auto-typing output word-processing system has almost doubled the volume of dictated material which can be handled. Lengthy reports collaborate can be dictated, with redrafting done cheaply and quickly.

Better distribution of work is achieved through the use of the Dictaphone 10-minute recording sheet, deliberately limited in time capacity for this purpose. According to the Yorkshire Electricity Board, the combination of Dictaphone and IBM equipment allows a dozen girls to cope with work which would otherwise occupy about 30 typists. What is more, turnaround is effected within just a few hours.

A smaller but equally busy and efficient word-processing installation is that used by the Local Authorities Management Services and Computer Committee (Lamsac), which has two Kalle Infotec machines. Part of the committee's function is to collect, appraise and publish information and statistics relating to management services techniques.



Four typewriters, a single typist—one way to office efficiency at Direct Mail's West Hampstead headquarters. The machines are Flexidata SM 500s.

Despite wide acceptance of automation in every branch of commerce and industry, reluctance to adopt new ideas is still very much to the fore. This is true of word processing, yet of all mechanized business systems this has most to offer office staff. Choosing the right equipment for individual needs is important. Even more essential is the enthusiasm and support of the people who will bring the new system into operation.

The first step is to ensure that the staff know all about word processing. It is unreasonable to expect an executive to be enthusiastic about a new system unless he knows how it works and what advantages will accrue from its use. Similar reservations are likely to apply lower in the office hierarchy, where senior secretaries decline to be operators, and junior typists are suspicious of complicated machines beyond their understanding.

Most of the companies which supply word processing systems run training courses for operators. Alternatively they will send a customer education officer to instruct the new word pro-

cessing controller, so that he or she, in turn, can train the staff.

This was the plan followed by Kalle Infotec when a word-processing system was installed at the offices of Reed International. The staff's initial doubts were dispelled swiftly. Though the system has been in use for only a few months, it has proved highly successful. The girls who use the machines are happy to be relieved of repetitive work. Executives are delighted with the speed and accuracy of the work, and the improved presentation of finished documents.

But it is not only big international corporations which benefit from word processing. An old-established company of solicitors in Stroud installed an Olympia word-processing machine in an effort to combat the boredom of repetitive work so common in this type of office. Word processing is of particular value to the legal profession, where accuracy is essential, yet the endless typing, checking and re-typing of stereotyped clauses can be a stultifying job. Small women-

retaries are hard to find. The girl who operates the Olympia machine, Louise Marks, aged 18, was originally a clerk in the cash office. After only two hours' instruction she was able to produce immaculate work and has been happily in charge of the word-processing system ever since.

Mr. Ron Norr, the office manager, believes that in addition to the obvious savings in staff time, word processing offers more scope to un-qualified employees. Louise Marks admits that the commonest reason for typing of legal documents was beyond her, but she now has an interesting job well within her capabilities.

It has been estimated that 80 per cent of letters, reports and other documents is repetitive. Obviously it is here that most sources of error exist. Nothing is more boring than competent retyping. An added hazard is that as the typist tires, the tendency to err increases. Such a situation is simply not a good psychological effect, resulting in rapid staff turnover as girls for-warding occupations.

Word processing itself to greater or an obvious econo-employer, but it als-a number of adva-the staff. It frees a-repetitive typing,her to use her effi-more accurately. Junior staff have per-tent to progress-able and i-able. Authors—ma-executives who ori-work to be typed—from the time-was-of checking drafts.

There are other-advantages. By-bulk of repetitive-type or punched- sudden absence-a member of staff do-approachably to the-of others in the of-the same reason, ducted of flexible-hours—particularly-with women- simple. There is le-agencies since the-ation of work out-the part-time empl-tyrists and secret-let the company-age or to have a cl-

THE ORIGINAL WORD PROCESSING COUPON.

Please let me have details of the range of UDS Word Processing systems. I'd be interested in hearing how they have provided money saving solutions in many types of business and I'd like to know how they could increase the cost effectiveness of my own typing operation.

Name: _____
Address: _____
Company: _____

Ultronic Data Systems Ltd, UDS House, 3 Jefferson Way, Thame, Oxon. Tel: Thame (084 421) 3151.

UDS
a range of systems because there's a range of uses

are filed away to be printed at any time they are required.

Lamsac has 80 employees (35 in London) at its 12 branches. Specialist panels carry out surveys on all kinds of subjects and produce, at their local offices, draft reports on their activities. These drafts are sent to London where they are on Infotec 7000 machines. Reports are again examined, edited and retyped if necessary, final copies being sent to the relevant authorities.

Obviously, the cassette editing typewriter is of enormous value in this kind of situation. Reports often run to dozens of pages, each of which may require some form of amendment. Conventionally, the entire page would need to be retyped, a mammoth task which is neatly avoided with word processing. The operator makes the amendment and then sets the machine to retype the whole page automatically and at high speed. Unlimited copies of the final report can be produced as required.

At present, Lamsac does not always have sufficient work for two machines. On the other hand, two reports often have to be sent out at the same time and then both machines are needed. For this reason, the Infotec 7000

is also being used as an addressing machine. 750 addresses of members and local authorities are kept on tape and printed out on labels as required. Lists are also held on magnetic tape cassettes of 500 subjects. The lists can be easily updated and a clean list printed out.

Also of particular value to Lamsac, a non-commercial organisation, is the fact that thanks to word processing it can cope with extra output without the expense of employing another typist.

The new Waverley Council in Surrey will save a total of £15,000 a year on typing services by the installation of word processing machines. Four local councils were when the Waverley when the new local government administration came into effect on April 1. A special report by the Council Personnel and Performance Review Subcommittee found that a centralized bureau would be the most efficient method of handling the combined typing services requirements. To this end, word processing machinery and centralized dictation equipment were installed.

The machines used are four UDS Scribona 100 revision typewriters, which have been leased over five years. At the end of that period, the savings to the bureau will increase considerably as the equipment will then have been paid for.



IBM is a market leader in word processing equipment. This is the company's Magnetic Card Selectric Typewriter.

Take a cheaper, quicker, more accurate letter. Miss Jones.

TAKE A CHEAPER, QUICKER, MORE ACCURATE LETTER. MISS JONES

Take a cheaper, quicker, more accurate letter. Miss Jones.

TAKE A CHEAPER, QUICKER, MORE ACCURATE LETTER. MISS JONES

Take a cheaper, quicker, more accurate letter. Miss Jones.

TAKE A CHEAPER, QUICKER, MORE ACCURATE LETTER. MISS JONES

Take a cheaper, quicker, more accurate letter. Miss Jones.

TAKE A CHEAPER, QUICKER, MORE ACCURATE LETTER. MISS JONES

Dictaphone, the word processors.

Thanks to Dictaphone and the Telecord system, any company large or small, can have the benefits of centralised dictation. Benefits that everyone enjoys.

For the executive, constant availability.

The Telecord system is simplicity itself. For the executive there are no tapes or cassettes or knobs to fiddle with. Nothing bulky on his desk. He simply picks up his phone and speaks. No waiting for a secretary, no hassles about after-hours working.

For the girl, a pleasanter day.

In fact, the Dictaphone Telecord smooths out the day's work flow, cuts out the five o'clock rush hour. That's one reason typists like it. Another is the clear voice reproduction—there's no puzzling over squawky recordings.

And for the firm, firm money savings.

Dictaphone will plan, quite free of charge, your centralised dictating system.

When it's installed we train your staff until they're completely at home with the system. Centralised supervision makes it easy to maintain high standards of quality and output.

The Dictaphone Telecord system has a host of automatic features. And it's exceptionally economical, with low initial investment and minimal maintenance.

To find out more, post the coupon.

To: Dictaphone Company Ltd, Alport House, Bridgewater Road, Wembley, Middlesex HA9 1EH. Telephone: 01-903 1477.

Please send me more information about the Telecord system.

Please arrange for one of your specialists to call. (Please tick box as appropriate)

Name: _____
Position: _____
Company: _____
Address: _____

Telecord by **Dictaphone**
The word processors

Good planning and clear instructions pay divider

by Eric Fordham

It is generally accepted that word processing is a total system, and for this reason alone it would be wrong for any potential user to evaluate the component parts of the system in isolation. These components include the dictation systems, automatic typewriters, copying systems, the stationery and the operating programs.

In a large organization the users' main point of contact with the system is invariably the dictation process, and very often the whole success of the operation may stand or fall by the effectiveness of this part.

Reliability, quality and flexibility are the main features which are sought. In the forefront of the contenders for this market are Philips, IBM, Grundig, Assmann, Dictaphone and Agavox. The merits of dictating equipment as a productivity aid are well established, with the broad choice being between single desk top machines or a centralized system.

Desk top equipment (IBM has a considerable advantage being in the typewriter and copying markets as well. Olympia is the only manufacturer with a similar spread of interest but with less muscle at the automatic typing end. Dictating machine manufacturers like Grundig and Philips offer a large range of machines and systems backed by an experience based on many years' experience.

In addition to the desk-top machines there are an increasing number of pocket dictating units which can be used away from the office. These units are favoured by specialists, such as maintenance engineers and building works superintendents, whose reports on tape must be acceptable to the word-processing system.

Centralized dictating systems to which access is made by private wire or the PABX offer probably the greatest productivity gains; but the system must be large enough to do this. It will suffer from departmental loadings. Dictaphone, Philips, Assmann and Agavox have a variety of advanced centralized systems recording on a range of media.

The main value of a centralized system is a word-processing operation, however, is that the dictation loadings can be seen and controlled and the work allocated to typists and word-processing operators as required. And it is a case of a well planned system, backed by clear and consistent instructions to users which will pay dividends in quality and quantity of output.

One of the latest developments on the dictating or



Machines like the Olympia Oyez Legal simplify the endless typing, checking and retyping of stereotyped c-stultifying to secretaries in legal offices, where accuracy is essential.

word origin market is the Dictaphone Thought Tank. The executive using this system has on his desk a small telephone handset. The typist or word-processing operator has a control box which is connected to the handset and the continuous magnetic tape loop. To dictate, the executive picks up the handset and starts talking. Just 12 seconds after he starts, the typist, warned by a light on her control box, can begin to listen to the dictation and to transcribe it. The typist never has to interrupt her work to correct recording media and she can start almost as soon as the dictation is created.

The continuous tape loop in the Thought Tank takes one hour of continuous dictation. However, as soon as the typist starts to transcribe she releases tape for recording. In practice, the tape never runs out. The executive can know that his secretary is able to take dictation or dictation from as many as four executives.

The IBM microphone communication system has magnetic tape recording, with a 20-minute capacity and can be used to take dictation from up to four executives already well entrenched in the business systems market.

Sparry Remington joined the race earlier this year with four machines offering a choice of tape or card and single or dual operation. Sparry Remington, like IBM, Olympia and Olivetti, is already well entrenched in the business systems market.

For managers and directors away from the office, the Agavox Send System is used to connect the manager via the public telephone network into the company's centralized dictation system. Once connected, the Send system tone unit is used to control the dictation unit to record, stop, play back and so on.

The range of automatic typewriters has grown rapidly with IBM taking the lead for the number and variety of machines which include the 82C Correcting Typewriter, the latest 82M Memory Typewriter and the MCB2 Magnetic Card Typewriter. Each of these machines will provide substantial benefits in terms of output in a stand-alone operation or a multi-machine installation.

The other big challenger in the automatic typewriter market is UDS with a range of machines using either magnetic tape or punched paper tape as the recording medium. UDS claims that its latest machine, the UDS Scribona using dynamic memory and magnetic tape cassettes, is one of the most advanced pieces of hardware on the market.

A conference is to be held on July 11 at the RCL Lancaster Hotel, London, W2, to help to under the word processing industry. The industry is fast and involves the harnessing of advanced technology and systematic management to real effective administration at low cost. The conf. is being organized by International Business Communications in association with *Business Equipment Digest*.

number of product areas. Kalle Infotec, as a relative newcomer, has already built up a number of important installations and with strong representation in both plain paper copying and facsimile transmission markets can put a good case for word processing as a total system.

The software, too, is very important and although most of the manufacturers provide valuable initial support in preparing text processing programs there is a growing number of specialists able to provide help in this area.

Education and support is particularly important in its cost in the firm new installation, and manufacturers have a heavy investment programme in hand to ensure word processing is well understood by all levels of management. Training officers, as well as system specialists, help the user team to get the new installation off the ground and ensure its continued high performance.

One of the most recent specialized software packages to be developed for word processing is the scheme developed by Olympia and Solicitors Law Group for the legal profession. This Olympia TE 3000 punched card program meets the requirements of many other legal forms. file contains and data an index of the operator fill in the correct manually.

When the TE 31 to type out the manually at 1,100 a minute on the co-stationery with no error. It is cla-the £2,950 system w-its cost in the firm-work processing is! ing it makes sense high speed does n- of management. Training in messenger ty- someone is ready for this reason to games where, see the essence of business, conveyors such as tube systems, belts ment lifts put com- Lamson Engine- Dialled Dispatches final link in the wo-rs Law Group for the legal. *Business Equipment Digest*.



Printing House Square, London, EC4P 4DE. Telephone: 01-236 2000

S TIME THE CRISIS IS REAL

Friday, drawing attention... precedent economic crisis... that it was time for... politicians to take up...

democratic industrial powers. It is a lack that must be remedied... and one had hoped that the... of Italy's external credit...

give absolute priority to the... avoidance of mass unemployment... The other parties, following...

WRONG WAY TO CHANGE MANAGEMENT

array and the Trades... press have no mon... idea that the time is...

which is unconstructive... impracticable. He used... language in declaring...

that the TUC considers... the nationalized industries... would be the easiest ones...

EXTRA \$15 BILLION LAST QUARTER

many agencies of... currently spending... the money at home...

likely like other forms... of banking in the sense... that on a slim basis...

In a real sense the... Eurodollar (and other... Eurocurrencies) market...

spectorate... Colin Hoppé... for a local govern... orate (Lender, May 28)

organizations did not... produce information... enabling a proper...

ject only to a necessary... minimum of central... control? Since the...

Protection under trade union law

From Professor K. W. Wedderburn... Sir, Mr Campbell Adamson (June 11)... claims that it is a "myth"...

Showing disapproval of Greek regime

From Lord Caccia... Sir, On return from a visit to Greece... Sir, I have known in peace and war...

London grammar schools

From Mrs Judith Stone and Mrs Felicity Taylor... Sir, The original decision to make... London schools fully comprehensive...

From Mr P. M. Beard... Sir, You say—and it appears to be... so—that the Inner London Education...

Indian nuclear test

From Mr John Maddox... Sir, Lord Chalfont is right (June 10)... to say that the Indian nuclear...

Making truth actionable

From Mr A. H. Thornhill... Sir, What a pity Mr Robert Taylor... Chairman of the Guild of British...

Tax and brain drain

From Professor D. S. Lees... Sir, I don't want to get involved in... political squabbles: I find them...

The Club of Ten

From Mr S. T. Kidd... Sir, The advertisement placed by... "The Club of Ten" in today's issue...

Irish Catholics

From Mr Philip Pantler... Sir, Dom Christopher Jenkins (June 8)... voiced the thoughts of many...

Army or university

From Mr Piers Dixon, Conservative... Sir, "Three years as an Army... Officer, 58 top industrialists...

Sole producers

From Mr James Turner... Sir, I yesterday's newspaper I read... two reports regarding loss of...

Alliteratively legal

From Air Commodore M. W. Palmer... Sir, You report today (June 7)... that a judge at St Albans Crown...

Deprivation of woman

From Mr Royston Morley... Sir, Mr Peter Hain (Letters May 30)... is mistaken in thinking that the...

Naming the pandas

From Miss Marjorie Parkyn... Sir, Pan and Pandora seem to me... to be appropriate names for the...

Blazing batteries besieged

From Mrs M. W. Palmer... Yours faithfully, M. W. PALMER, Watgate House, Epsom, Chichester.

HARMONY GOLD MINING COMPANY LIMITED

(Incorporated in the Republic of South Africa)



COMPANY ANNOUNCEMENT DISTURBANCES AT NOS 2 AND 3 HOSTELS

The directors announce that the mine is returning to normal today after the disturbances by black employees at Nos. 2 and 3 Hostels, Harmony, which began in the evening of Sunday, 9th June, 1974.

The disturbances arose from wage grievances and, after careful investigation, substantial general wages increases—additional to increases averaging 10 per cent awarded to all black employees on the preceding Thursday—have been granted.

The directors regret that four black employees were killed in the disturbances and twenty were admitted to hospital.

Registered Office: 63, Fox Street, Johannesburg. Tuesday, 11th June, 1974.

American special negotiator talks to Vanya Walker-Leigh Trade Bill 'may be approved by the autumn'

Mr William Eberle, special United States representative for trade negotiations, is optimistic that the American Trade Bill will be approved by Congress some time between late next month and mid-September.

At the Paris symposium on energy and raw materials Mr Eberle told delegates that he was "quite hopeful" about passage of the Trade Bill, but he told them that the "real turning point" was during the weekend when Dr Henry Kissinger "won broad support inside the Senate foreign relations committee for trade concessions to the Soviet Union despite its restrictive emigration policies."

The Bill—the Trade Reform Act of 1973—was passed by the House of Representatives last December, but has since been delayed in the Senate finance committee by opposition to President Nixon's insistence that the Bill give Most Favoured Nation (MFN) trade treatment to the Soviet Union.



Mr William Eberle.

Broad support has emerged for an amendment by Senator Henry Jackson, whereby such status would be withheld from the USSR unless it stops restricting emigration and harassing of emigrants.

"be a source of inspiration" for a compromise between the Senate and the Administration. This proposal, put forward by Senator Guy Nelson of Wisconsin, provides that the President could grant MFN treatment to Russia but Soviet emigration policies would be reviewed by Congress after 18 months.

If Congress considered these policies unsatisfactory, trade concessions would be withdrawn. Mr Eberle sees the Tokyo Round producing a series of agreements over two years, rather than one massive package at the end.

He hoped that China and the USSR, which are not Gatt members, could be "associated in some way" in discussions of matters of particular interest to them, like wheat.

As regards food, the United States hopes that principles governing world food trade can be established by the United Nations World Food Conference in Rome next November.

The United States strongly supports the concept of world food security.

Mr Eberle made clear that the United States opposed the French proposal to discuss oil and energy problems in the United Nations, affirming that there is the logical place to take action on trade.

Mr Eberle said that the United States had agreed to ground rules governing security of supplies and the use of export controls on oil.

NOTICE OF REDEMPTION To the Holders of Continental Oil International Finance Corporation

9 1/2% Guaranteed Debentures Due 1985 Issued under Indenture dated as of July 1, 1970

NOTICE IS HEREBY GIVEN that pursuant to the provisions of the above-mentioned Indenture, \$2,500,000 principal amount of the above described Debentures have been selected for redemption on July 1, 1974, through operation of the Sinking Fund, at the principal amount thereof, together with accrued interest to said date, as follows:

DEBENTURES OF \$1,000 EACH

Table listing debenture numbers and amounts for redemption, including columns for serial number, amount, and date.

On July 1, 1974, the Debentures designated above will become due and payable in such coin or currency of the United States of America as at the time of payment shall be legal tender for the payment of public and private debts.

CONTINENTAL OIL INTERNATIONAL FINANCE CORPORATION

Dated: May 28, 1974

NOTICE

Table listing debenture numbers previously called for redemption but not yet presented for payment.

Advertising & marketing

Soya-based protein launched by RHM

The RHM flour and bakery product group yesterday came the first of the big food companies to launch a branded soya-based protein product in the United Kingdom.

RHM aims to enter the consumer field with the product at the earliest opportunity, however.

One reason for the delay is the impending report of the Food Standards Committee which will determine how soya proteins can be used and described.

Describing what he believed was a field of "enormous potential", Mr T. S. Howden, director of RHM Flour Mills, said there were many misconceptions about soya proteins.

The marketing advantages of products like Proteina is their low cost relative to meat and high protein content.

JWT subsidiary

J. Walter Thompson, which with billings of more than £4m is the largest advertising agency in Britain, has formed a separate subsidiary to deal with small accounts.

Contract has developed from a separate unit within the JWT organization which initially concentrated on industrial accounts such as Alcan Aluminium.

Spar-Vivo move

Spar-Vivo, the voluntary grocery group, has moved part of its advertising account from McCann-Erickson to Slade Monaco Bluff.

While McCann remains responsible for Spar advertising, Slade Monaco will handle Vivo and most recently advertising for the group's Value Centre Cash and Carry business.

New Y & R chairman

Young & Rubicam is to have a new chairman Mr Joseph DeDeo, regional director for the American owned group's Asia/Pacific area and chairman of the Australian office.

Business appointments

Charterhouse managing director

Mr G. C. Rowett, group financial director of the Charterhouse Group, has become group managing director.

Mr Peter Spencer has been made head of corporate planning, National Westminster Bank.

Mr Jessel Harrison, chairman of the Slimma Group, has been elected chairman of the Clothing Export Council.

Mr D. H. Mallinson, director-general in the Ministry of Defence Procurement Executive, will become director of the Department of Industry's National Engineering Laboratory.

Mr R. E. Vergesson has been appointed to the new post of director of marketing and business development (worldwide) at Messy Hydrocarbons.

Mr G. J. McNeill: of James Bowden & Co. has been appointed deputy managing director.

Mr Clive Mott, general manager of the foil and paper division of Bowater Industrial Packaging, is the new chairman of the British Disposable Products Association.

Mr Kenneth G. Wolfe has been elected to the new post of vice-

Non-ferrous scrap export policy challenged

An attack was made yesterday against the Government's policy on exports of non-ferrous scrap metal to third countries outside the European Economic Community.

Mr T. F. Lebeaux, the president, presided at a more liberal attitude. "We have met increased governmental opposition on the grounds that further liberalization will endanger the security of scrap supply to the domestic consuming industry."

The Government felt it was in the interests of the nation to restrict the export of raw materials to ensure that they were available for use by the manufacturing industry as and when needed.

Mr Lebeaux fears that this attitude is being spread to other EEC countries, fuelled by the fear of the growing scarcity of world raw materials.

"If the argument is that the benefit of low cost raw materials can result in lower-price manufactured exports, then again there is no advantage to the nation since the benefit is being exported."

CHAMBERLAIN PHIPPS

Manufacturers and distributors of companies and materials to many industries throughout the world

Twelfth consecutive record year

The Chairman, Mr W R F Chamberlain, reports on year to 31 March 1974

Table showing financial performance for 1974, including turnover, profit, and dividends.

Increased turnover & profit

Both United Kingdom and overseas turnover and profit at a level despite three day working week in the UK.

Dividend

Directors recommend final dividend of 1.6579 pence on ordinary shares making a total of 2.2172 pence for the year (1973 1.9841 pence adjusted to a comparable basis).

Script issue

Directors recommend a bonus issue of one share for every two shares held.

Prospects

At the present time our order books are healthy, particularly in the General Industries Division and raw material shortages are only restricted in a few isolated cases.

The annual report and accounts will be posted to shareholders on 3 July 1974, and the annual general meeting will be held on Friday 26 July 1974.

ASTBURY & MADELE (HOLDINGS) LIMITED

UNBROKEN PROFIT RECORD 10th SUCCESSIVE YEAR

Table showing profit before tax and dividends per share for the years 1973, 1972, 1971, 1970, and 1969.

† The amount of dividend per share in 1973 and 1972 includes imputed tax credits.

The Directors are hopeful that the unbroken record will be maintained in the current although the present mood of business uncertainty makes forecasting difficult.

Registered Office: FINCH ROAD, LOZELS, BIRMINGHAM B19

BANQUE NATIONALE DE PARIS

Having heard the reports from the Board of Directors Auditors, the body of shareholders approved the balance and accounts made up to December 31st, 1973, as presented.

It approved the reduction in the level of reserves a December, 1972, following profit distribution by the an Fr. 47,880, corresponding to the transfer premium resulting from the exchange of U.C.B.-C.F.E.C. etc. notified by the Board.

Allowing for the amount carried forward from the previous following was decided:

- 1. allocation of the sum of Fr. 8,526,414 to the legal r...
2. allocation of the sum of Fr. 893,556.65 to the h...
3. allocation of Fr. 89,921,466 to reserves to incre...
4. allocation of Fr. 886,849.92 to be carried forward;
5. distribution of a total of Fr. 70,950,000 to shareholde...

STERLING GUARANTEE TRUST LIMITED

At the Extraordinary General Meeting held on Monday, 10th June, 1974, a capitalizing issue of three new Ordinary Shares for each Ordinary Share held by Members on the Register on 7th June, 1974, involving a total of 22,570,089 new Shares, was approved.

Auditors seen as social policy watchers

The way in which companies discharge their social responsibilities will soon come under the scrutiny of Britain's 15,000 internal auditors, a spokesman for the profession's international ruling body forecast yesterday.



Mr Cube, M.I. Mech.E.

You probably think of Tate & Lyle as simply the sugar people.

If that's the case, Mr Cube would like to change your mind.

Because Tate & Lyle's shipping, warehousing and distribution, commodity trading, road transport, bulk liquid storage and engineering actually account for *more* profit than the traditional sugar refining.

Of course, every one of these activities has been a natural development using the skills that come to Mr Cube from growing, buying, transporting, storing, refining and distributing his sugar.

He became an engineer, for example, because of the need first of all to maintain, and then to build, Tate & Lyle's sugar processing machinery. This expertise expanded and today Mr Cube is not only a major manufacturer and exporter of equipment and systems, but is active in general engineering and even specialised shipbuilding.

You need have no fear, however, that Mr Cube will neglect his sugar duties for the nuts and bolts of engineering. He will continue on your sugar packets. But his blue print for Tate & Lyle's future means development of *all* his skills.



**TATE
+
LYLE**

Out of sweetness came forth strength

Shiplowners 'back Maplin scheme'

By Peter Hill

Increasing support from shiplowners for the creation of a seaport at Maplin will be cited by the Port of London Authority in forthcoming discussions with the Government on the project.

The PLA's revised plans now centre on the construction of deep-sea container berths together with a number of shorter-sea berths to be operational by 1978. The whole Maplin project is under review by the Government and the PLA is vying with the British Transport Docks Board's plan for a new port at Southampton as a location for the next container development.

But yesterday Mr John Lush, director general of the PLA, reaffirmed the PLA's con-

viction of the need for Maplin to be developed.

He added that whatever the outcome of the Government's review the PLA would "never give up Maplin".

The PLA has submitted a discussion document to the Government and the National Ports Council on its plans for Maplin. A more detailed submission for approval of the project will depend on the outcome of the Government's review, particularly the provision of improved road and rail access.

Mr Lush, speaking on the eve of today's publication of the Maplin Development Authority's report, said: "We are very pleased with the customer support we have got for Maplin and the need for Government support."

He said leading container

operators from four countries were expressing interest and the PLA had provided quotations to 17 shipping companies.

The PLA, which wants two deep-sea container berths and three shorter-sea berths operational by 1978, claims that the cost of providing these would be between £30m and £40m, depending on the amount of land reclaimed for industrial development. It is talking in terms of injecting some £10m of its own funds into the first stage and reckons that the cost of improving rail and road connections will be borne by Government—would be some £20m.

Further development of facilities, principally an oil terminal, will be dictated largely by the oil companies' own forward planning but the PLA emphasized

that refinery capacity on the Thames estuary was being doubled.

PLA officials estimate that national container movements to and from the United Kingdom will at least double by 1980 as a result of increased containerization of existing routes and the switch to containers by lines operating services to South Africa, the Caribbean, South America and New Zealand.

Mr Lush said: "Maplin is a unique geological site. It is in the right place and is God's gift to Britain. I know of nowhere in the world where the development could be done as cheaply or advantageously. It is also close to the industrialized parts of north-west Europe. We shall never give up. It will come. One day the blinkers will come off."

EEC retains gloomy view of British

From Roger Berthoud Brussels, June 11

The economic experts of the European Commission are now being much less pessimistic than in January about short-term trends in all EEC member states except Britain.

In an internal document which will be discussed with national experts tomorrow, they predict an overall balance of payments deficit of 9,900m units of account (about \$4,455m) for 1974 for the Community as a whole, against the 18,000m deficit predicted last year.

But for the United Kingdom the projections for 1974 continue to be bleak: a 14.5 per cent inflation rate, a reduction of 1.4 per cent in gross domestic product and a balance of payments deficit of 7,400m units of account.

Recovery seen in level of business confidence

Many British industries were in difficulties and before the end of the summer might need the help promised by the Chancellor of the Exchequer in an autumn Budget, Sir Patrick Reilly, the president of the London Chamber of Commerce and Industry, said yesterday.

But Sir Patrick said, surveys undertaken by the Chamber revealed that business confidence had begun to recover after the three-day week.

The surveys had also shown that it was still very difficult to assess any clear underlying trends even in the medium term and there was widespread uncertainty about the longer-term situation.

A great deal depended on industrial peace and restraining wage increases. If this

CBI chief on plight of managers

Mr Campbell Adamson, director-general of the CBI, last night called for a better deal for Britain's managers. He attacked the swingeing rates of taxation on the middle level of incomes "not only when industrial managers have to bear greater responsibilities and face greater difficulties than ever before, but also at a time when the country most needs the results of their work."

Managers were expected to wrestle with the problems of statutory pay and price controls, to pay special attention to the needs of customers and shareholders. At the same time they received almost the lowest remuneration in the western world.

Mr Adamson was speaking at the annual dinner of the British Secondary Metals Association.

NVT chief ready to serve writ on Meriden

By Clifford Webb Midlands Industrial Correspondent

Mr Dennis Poore, chairman of Norton Villiers Triumph, is expected in the next few days to serve a writ on the leaders of the workers' cooperative occupying Triumph motor cycle works at Meriden requiring them to give up possession of the plant and firm worth of completed motor cycles.

A final attempt is being made to persuade the cooperative to release the motor cycles voluntarily before the writ is obtained by new American regulators. Ninety per cent of the machines are for the United States market.

A meeting was set for yesterday but postponed at the last minute. It is understood the postponement was requested by Geoffrey Robinson, managing director of Jaguar and a key figure in the cooperative's negotiating team, was not available.

A further attempt will be made to hold the meeting today. Sources close to the company said last night that if the meeting did not take place or the cooperative again refused to release the machines they would be held for nine months and the writ would be obtained in two months, but refrained from using under pressure from Mr Wedgwood Benn, the Secretary of State for Industry.

A NVT spokesman said: "We are not prepared to wait much longer for the completed motor cycles to be released."

VW and Audi to merge outlets

In an attempt to boost sales in the United Kingdom, Volkswagen and Audi NSU have announced that their dealer networks are to be merged into a new franchise with more than 400 outlets.

The scheme is expected to be completed before the new Volkswagen "mini" car is launched in the United Kingdom.

Volkswagen acquired a controlling interest in Audi in 1964 but in the United Kingdom most dealers have operated separately. At present there are 240 VW dealers and 210 Audi NSU dealers, of which about 40 already hold dual franchises.

VW considered the move important enough to fly all United Kingdom dealers to Germany to hear details of the scheme.

Saudi pact could raise UK prices

By Roger Vielvroye Energy Correspondent

British oil companies have started preparing their case for higher oil product prices after the interim agreement that gives Saudi Arabia a 60 per cent interest in the oil concessions of the American-owned Aramco consortium.

The agreement, similar to that concluded in Kuwait, will fix the price of Saudi oil lifted by the four United States partners in Aramco until the final participation agreement is signed later in the year.

Shaikh Ahmed Zaki Yamani, Saudi Arabia's oil minister, said last month that agreement had been reached in principle for a new type of participation pact specially suited to the needs of Saudi Arabia.

Movements in British oil prices also depend on conditions

Drop in value of building orders

The value of new building orders fell in the first three months of this year, according to the Department of the Environment. At constant (1970) prices and seasonally adjusted, the figures showed a 37 per cent fall from the first quarter of 1973 and a 15 per cent drop on October-December.

The orders totalled £1,441m — £495m for housing — compared with £1,570m for the same quarter in 1973. The total was the lowest since the first quarter of 1973.

Council housing orders in constant price and seasonally adjusted terms were up 11 per cent on October-December but slightly down on the first quarter of 1973.

Private housing orders fell by 22 per cent from their fourth quarter level in 1973 and by 56 per cent from the high level in the first quarter of 1973.

Still sad saga of London phones

From Mr D. Zeitlin

Mr. As a small firm with very limited staff — but nevertheless engaged in a quite substantial volume of export and import business — we find it essential to be able to contact our overseas buyers the same day on which we have merchandise to offer them.

This morning (June 7) has been a normal one, as far as attempts to contact the Continent are concerned. Firstly, we tried approximately 20 times to dial the number on STD but on each occasion we were told by the gramophone record: "all lines from London are engaged. Please try again later." We succeeded in obtaining the 105 operator, who informed us that there was up to two hours' delay (yesterday up to four hours delay!).

London is the leading international centre of the world fur trade, but has strong competition from other markets both in Europe and other continents. No doubt other traders find themselves in the same situation. If we are to continue as

LETTERS TO THE EDITOR

Labour Green Paper: the Meriden dilemma

From Mr Leslie Huckfield, Labour MP for Newcastle

So many of us, Labour's recent Green Paper *The Community and the Company* included a good discussion of the possibilities for workers' involvement in management. But it lacked teeth.

A request for financial assistance to create a workers' cooperative to run the Triumph motor cycle plant at Meriden is presently being considered at Cabinet level. For less than £5m we could give the Green Paper a trial run.

When in March, 1973, Christopher Chataway, as Minister for Industrial Development, put £4.8m into a new Norton Villiers Triumph company, to merge the Triumph and Norton Villiers, the men at Meriden had hopes for their future.

After all, Meriden was making nearly three-quarters of British motor cycle output, and a company which in 1971 had sold more than the concentration of manufacture at Meriden (instead of Birmingham, Small Heath).

In September, when Mr Poore announced his intention of going to Birmingham, Meriden decided to fight. The workers gave their support to the proposal to form a co-operative, put forward by Bill Lapworth, Coventry district secretary of the Transport and General Workers' Union and myself.

Negotiations were long and hard and eventually agreement was reached on a phased scheme, under which we would acquire the plant but just before the election, Mr Poore announced that financial difficulties would prevent this and that if we wanted to proceed, we would have to buy the plant forthwith.

Thus it was that the incoming Secretary of State for Industry found a request for financial assistance on his desk, and soon sent assessors to Meriden for further study.

The detailed submission departed slightly from some of the suggestions in the Green Paper, but with its two-tier boards of workers' and management, senior stewards' control of the essential elements of the proposed "trade union connection".

The Meriden proposals contain three unique ingredients. First, the workers, of whom many still face the financial hardships of picketing day-and-night since last October, when they could have found other jobs in Coventry. This is the factory of Geoff Duke and Mike Hailwood, whose families have made motor bikes, man and boy.

Second, they exist in the United States, a guaranteed market. Most dealers have seen no Triumph since last August, and fear a complete Japanese monopoly.

Third, the legend of the Triumph, that it is not a gadget-ridden, half-million pound, computer-made bike, but a machine produced by craftsmen, whose superb handling is appreciated by experts.

The workers at Meriden have already proved their management ability by getting the plant ready for restarting production. Though their proposals may be novel and there may still be difficulties to be overcome, with Triumph at Meriden there can

be lessons for workers all over.

This is why the Gov should let the co-operate ahead.

From Mr Brian Parkyn, Sir, in spite of the expressed by many industrialists to retain a strong British industry it is in my opinion that insuperable problems of loyalty if worker directors elected to an executive. The Labour proposals do recognize that democracy is the control of the plant should be separated from management of a company. I am greatly concerned over what the proposal appears to follow too closely of the TUC industrial report on Democracy and not that there is a third group should be represented on board.

A company has respect not only to its employ shareholders but also outside community and of which it is a part, therefore that the to should consist of three workers' representative interests of the employ shareholders and also side interests which I generally believe local area trade associations or of larger firms, the Gov itself.

BRIAN PARKYN, Scott Bader Company 1 Nollaston, Wellingboro

Market research

From Mr J. Rayne-Davis

Sir, The letter from I Covell's published on shows considerable concern regarding the objectives of market research.

Research cannot create for a perfect product, it can only suggest a better one. I am sure your firm is aware of this and it is this quite dispassionate view of the matter which is essential for the success of any business.

Any attempt to force the public's reaction by a agency or a manufacturer is a considerable loss to those who it is intended to benefit. It is probably not any sufficiently widely that research can be one of powerful forces for saving consumer interests. Hence should not be being in opposition to protection groups, but a complementary activity.

JOHN RAYNE-DAVIS, Davis Ives Associates, Wetherby, Yorkshire LS

Hill Samuel Group

Results for the year to 31st March 1974

1 Sources of profit — after tax	1974	1973
£000	£000	£000
Banking (after minorities and transfer to contingency reserve)	4,100	3,990
Insurance and shipping	2,868	2,715
Investment management	202	449
Exceptional exchange profits*	904	1,117
	8,074	8,271
Loan interest (after tax)	937	1,337
Group profit after tax	7,137	7,034

- Group pre-tax profits significantly ahead of 1973 with insurance and shipping pre-tax profits at a record £5,507,000 — 39% up on 1973.
- Earnings per share 12.73p (1973 — 13.95p), affected by increased UK corporation tax and the rights issue in July 1973 but still representing over the last six years a dynamic growth approaching 20% compound per annum.
- Balance sheet total a record at £1,278 million — 28% up on 1973.
- Life assurance funds £249 million — 50% up on 1973 and net premiums retained doubled at £95 million.
- Dividend 3.2744p per share net, the maximum permitted under present legislation (1973 — 3.2125p).

The strength and diversity of the Group...



From the Statement by the Chairman, Sir Kenneth Keith.

This has been a year of great international uncertainty coupled with a variety of problems in the monetary field at home; there have been many pitfalls for wholesale commercial bankers and a period of reduced and difficult capital markets for investment bankers. In the circumstances I believe the Group's results can be regarded as very satisfactory.

The Strength of the Hill Samuel Group

We have benefited substantially from the innate strength, larger capital base and diversity of your Group as it is now comprised. Although it is still sometimes referred to as a merchant banking group, the insurance, shipping and other interests contribute very substantially to Group profits, and Hill Samuel Insurance & Shipping Holdings Limited is itself one of the largest companies in its own spheres in the U.K.

Your Group is now well spread internationally not only in banking, where more than half of its business is done in currencies other than sterling, but also in shipping and insurance services.

Banking The economic background made it a difficult year. Our activity as foreign exchange dealers, essentially on behalf of our customers, has continued to make an increasing contribution. Our lending in the property sector has been prudent and well secured.

Insurance and Shipping Our insurance companies both in the U.K. and in Australia continued to expand in a satisfactory manner and our insurance broking subsidiaries have also had another very satisfactory year. The improvement in freight markets was sustained for the greater part of the year as a result of which our shipping services have produced much improved earnings.

Investment Management Cautious investment policy helped reduce the impact of falling markets. Seven of the eight unit trusts under HS management performed better than the All-Share Index, some substantially better.

The Future

There are so many uncertainties in the economic and political environment both at home and abroad which make forecasting almost impossible. I believe that we are better placed than many and certainly better placed than we were a few years ago to overcome any difficulties, and to compensate for lack of activity due to market conditions in any one of the sectors in which we operate. We do not intend to let the present uncertainties inhibit us from expansion where we believe this should be undertaken, and in particular it remains our objective to expand in the major international centres.

Financial Summary

	1968	1969	1970	1971	1972	1973	1974
Year to 31st March	275	437	572	696	768	999	1,278
Total assets (£m)	1,579	2,697	3,073	2,794	4,352	7,034	7,137
Group disclosed profit after taxation (£000)*	4,70p	6.34p	6.60p	6.00p	9.33p	13.95p	12.73p
Disclosed earnings — pence per share*	1,008	1,322	1,746	1,746	2,039	1,870	1,916
Dividends (£000)	3,00p	3.11p	3.75p	3.75p	4.37p	4.59p	4.82p
Rate — gross pence per share						3.21p	3.27p
— net pence per share							

*excluding extraordinary items.

Hill Samuel Group Limited
100 Wood Street,
London EC2P 2AJ

BUSINESS NOTICES

WINE BAR

West country wine bar proprietor requires partner/investor: £3,000 retained. Opportunity for expansion.

Telephone: 0225 62137 or 63344.

COMPANY NOTICES

CORN EXCHANGE COMPANY

Notice is hereby given that an Extraordinary General Meeting of the Company will be held at the Registered Office of the Company, Corn Exchange Building, 55 Abchurch Lane, London EC4M 3JF, on Wednesday the 26th day of June 1974 at 11 o'clock a.m. for the purpose of considering the provisions of the Memorandum and Articles of Association and to do all such other business as may be required for the purposes of the said Memorandum and Articles.

At each meeting the said Bill will be submitted for the consideration and approval of the Proprietors.

New Court, 10th Floor, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100.

STANLEY G. JONES, Secretary of the Company.

MISCELLANEOUS FINANCIAL

HUNGARIAN LONG TERM NON-STATE STEELING LOANS

N. M. ROTHSCHILD & SONS Limited, 55 Abchurch Lane, London EC4M 3JF, are pleased to announce that they have been designated as the official agent for the issue of the said loans in the United Kingdom.

The said loans are of the denomination of £100,000 each and will be issued in the form of debentures of £100,000 each. The said loans will be issued in the form of debentures of £100,000 each and will be issued in the form of debentures of £100,000 each.

The said loans will be issued in the form of debentures of £100,000 each and will be issued in the form of debentures of £100,000 each.

The said loans will be issued in the form of debentures of £100,000 each and will be issued in the form of debentures of £100,000 each.

TRANSFER BOOKS

THE ATLANTIC SHIPPING & TRADING CO. LTD.

Notice is hereby given that the Transfer Books for the Ordinary Shares of the Company will be closed from 1st July 1974 to 12th July 1974, both dates inclusive, for the purpose of effecting the transfer of said shares.

By Order of the Board,
R. M. POWNEY, Secretary.

CONTRACTS AND TENDERS

TELEGRAPH POLES FOR THE POST OFFICE

The Post Office invites tenders for the supply and erection of telegraph poles for the Post Office. The estimated quantity of poles is 1000 tons, of the following descriptions:—

1. 18" x 6" x 8" poles, length 12ft.

2. 18" x 6" x 8" poles, length 14ft.

3. 18" x 6" x 8" poles, length 16ft.

4. 18" x 6" x 8" poles, length 18ft.

5. 18" x 6" x 8" poles, length 20ft.

6. 18" x 6" x 8" poles, length 22ft.

7. 18" x 6" x 8" poles, length 24ft.

8. 18" x 6" x 8" poles, length 26ft.

9. 18" x 6" x 8" poles, length 28ft.

10. 18" x 6" x 8" poles, length 30ft.

Tenders should be submitted to the Chief Quantity Surveyor, Post Office, 15, Whitehall, London SW1A 2BQ, not later than 11.30 a.m. on Wednesday, 20th June 1974.

The contract will be awarded to the lowest tenderer who is able to complete the work within the time specified.

LEGAL NOTICES

In the Matter of THE COMPANIES ACTS, 1948 to 1967 and in the Matter of SANDERS CONSTRUCTION Limited, a voluntary liquidation.

Notice is hereby given pursuant to Section 169 of the Companies Act, 1948, that a GENERAL MEETING of the MEMBERS of the above-named Company will be held at the Offices of W. P. C. G. & Co., Chartered Accountants of 19 Exchange Street, London EC2M 7JN, on Thursday, the 27th day of June 1974 at 11.30 a.m. for the purpose of considering the report of the Liquidator and the Dividend and of the order of the Liquidator to close the Company's books and to dissolve the Company.

Dated the 6th day of June 1974.

W. P. C. G. & Co., Liquidators.

BUSINESSES FOR SALE

FOR SALE

PROFITABLE ENGINEERING COMPANY

- * East Midlands near M1.
- * £300,000 turnover of own brand machinery metal fabrications.
- * Well equipped factory and drawing office.
- * £200,000 sq. ft. factory, large car park.
- * Well established competent management team.

Write for detailed prospectus to the Chairman Box 0372 D, The Times.

CONTRACTS AND TENDERS

Democratic and Popular Republic of Algeria

Ministry of Industry and Power

Société Nationale des Industries Textiles "SONITEX"

4/6 Rue Patrice Lumumba, Algiers

NOTICE OF TIME EXTENSION

Companies interested in submitting bid response to the international invitation to tender for

Equipping a spinning and weaving unit the manufacture of denim and denim-fabrics

Equipping a unit for weaving coverings finishing and denim-type fabrics

are hereby informed that the last date for receipt of tenders has been extended from 1st July 1974 to 1st August, 1974.

CONTRACTS AND TENDERS

Democratic and Popular Republic of Algeria

Ministry of Industry and Power

Société Nationale des Industries Textiles "SONITEX"

4/6 Rue Patrice Lumumba, Algiers

NOTICE OF TIME EXTENSION

Companies interested in submitting bid response to the international invitation to tender for equipping a unit for the production of made industrial fabrics (canvas, blinds, etc.) are hereby informed that the last date for receipt of tenders has been carried forward from May, 1974 to 1st August, 1974.

FAIRCROFT

DIVIDEND NOTICES

CANADIAN IMPERIAL BANK

DIVIDEND No. 35

Notice is hereby given that a DIVIDEND of 14 per cent (14%) being fully paid up and in arrears on the ordinary shares of the Bank of Canada is to be paid to shareholders on Tuesday, 19th June 1974 at 11.00 a.m. in the case of shareholders registered as of the closing date of 15th June 1974. The dividend will be paid to shareholders registered as of the closing date of 15th June 1974. The dividend will be paid to shareholders registered as of the closing date of 15th June 1974.

By Order of the Board,
L. W. W. W. W. W., Secretary.

LEGAL NOTICES

In the Matter of SOUTHWESTERN HOMES Limited, a company registered in the United Kingdom and the Liquidator of the above-named Company.

Notice is hereby given that a GENERAL MEETING of the MEMBERS of the above-named Company will be held at the Offices of W. P. C. G. & Co., Chartered Accountants of 19 Exchange Street, London EC2M 7JN, on Thursday, the 27th day of June 1974 at 11.30 a.m. for the purpose of considering the report of the Liquidator and the Dividend and of the order of the Liquidator to close the Company's books and to dissolve the Company.

Dated the 6th day of June 1974.

W. P. C. G. & Co., Liquidators.

LEGAL NOTICES

In the Matter of THE COMPANIES ACTS, 1948 to 1967 and in the Matter of SANDERS CONSTRUCTION Limited, a voluntary liquidation.

Notice is hereby given pursuant to Section 169 of the Companies Act, 1948, that a GENERAL MEETING of the MEMBERS of the above-named Company will be held at the Offices of W. P. C. G. & Co., Chartered Accountants of 19 Exchange Street, London EC2M 7JN, on Thursday, the 27th day of June 1974 at 11.30 a.m. for the purpose of considering the report of the Liquidator and the Dividend and of the order of the Liquidator to close the Company's books and to dissolve the Company.

Dated the 6th day of June 1974.

W. P. C. G. & Co., Liquidators.

BY THE FINANCIAL EDITOR

Financing metal stocks at Johnson, Matthey

Johnson's previous quarterly figures had shown a sharp decline in earnings, but the company's performance in the first half of the year has been impressive. The company's earnings per share rose to 15.1p, a 38 per cent increase on the previous year.



Mr. Michael Montague, chairman of Johnson, Matthey.

In the event, profits went ahead by a mere 2 per cent in the second half of the year. The company's earnings per share rose to 15.1p, a 38 per cent increase on the previous year.

The projected £2.75m capital spending this year will probably be covered by cash flow and beyond that will probably call for some long term borrowing. The balance sheet can probably stand this but the question is whether the company's cash resources will be sufficient before the expected downturn in world chemical demand shows through.

Final: 1973/74 (1972/73)
Capitalization £11.9m
Sales £15.7m (£12.0m)
Pre-tax profits £3.24m (£2.72m)
Earnings per share 16.6p (15.2p)
Dividend gross 4.82p (4.59p)

Fenchurch No fresh solution

If the independent board members of Fenchurch Insurance have a rival bidder waiting in the wings, it is high time that they told the market. For there is a bid in their latest report to Guinness Peat's improved offer to disengage them from accepting the bid.

While not over-optimistic, this price is reasonably in line with any rating Fenchurch could expect as an independent group, and possibly more than it could maintain in a current market. Fenchurch does not appear to have any coherent philosophical stance on the merits of an all cash as opposed to a paper bid, on the one hand arguing that GP shares are unacceptable due to their volatility, on the other claiming that interest on the debt when the cash offer will suffer a loss of income.

Chamberlain Phipps Bucking the trend

Bearing in mind that Chamberlain Phipps's second half took in the three-day week, pre-tax profits growth of 31 per cent for the year, after a hefty increase in financing charges, looks a creditable performance. More than when viewed against growth of just over a fifth for the group at the interim stage.

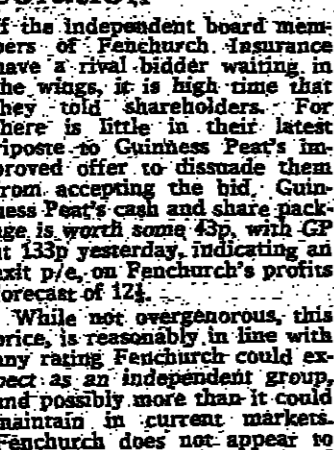
Yorkshire Chemicals Even pegging

Yorkshire Chemicals disappointed the market with its dramatic fall in second half margins and an outcome for the year of £3.24m, before tax against expectations of £3.5m or more. The shares ended the day at 12p lower at 124p.

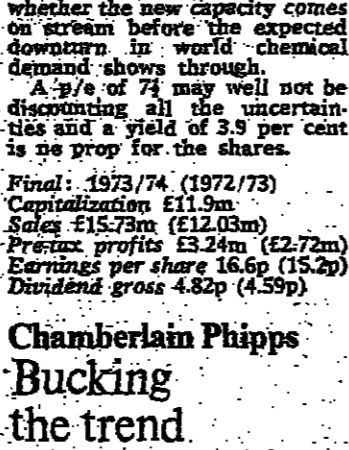
Bill and Benn

Unless Anthony Wedgwood Benn for Tony as he now likes to be called by the trade union missions which almost daily pass through the portals of the industry department, makes up his mind soon, there is going to be some speculation about Bill (or Sir William) Ryland, as he is called these days.

Manufactured fertilizer imports



Food grain imports



Developing countries excluding oil exporters

The world community has set in motion the most massive international rescue operation mounted since the reconstruction of western Europe under the Marshall Plan in the late 1940s.

Not only are individual aid institutions redoubling their efforts, setting up special financial facilities and action programmes, to help relieve the situation, but they are all being brought together to assist in the emergency operation launched at the UN General Assembly's three-week special session on raw materials in April.

Port battle

Whether they like it or not, the Russians may find themselves involved—at a distance—in the battle which has developed over the siting of the next United Kingdom container facility between the principal protagonists, the Port of London Authority and the British Transport Docks Board, which is rooting for Southampton.

All a mistake

After reading joyful tidings in Monday's letter from the Royal Bank of Scotland, shareholders in Chersonese (FMS) Estates may have been thinking of ordering a new suite of furniture. But they should first take note that the shares reverted yesterday to 74p "ex scrip".

Stanley Clinton-Davis presented the award

The appointments of the three top Post Office men will run out on July 24 unless Benn recommends their reappointment to the Cabinet. That the Post Office is not presently in good shape may be apparent from thoughts of finding a new chairman, but corporation watchers will fairly attribute many of its problems to the last two governments, with the new administration adding a further dimension to Whitehall intervention by scrapping the passing supervision to the Civil Service.

Why the stores are slimming down

The Burton group, as heralded in its interim report last month, is taking drastic action to reduce losses in its Peter Robinson department store division. A programme to close down most of the larger regional stores built on unprofitably generous scales is well under way.

prepare, it was said, for future growth. Although no figures are published, the Top Shop young fashion sub-division is described as highly profitable. This, too, is well recognized by the main department store operators such as Sears Holdings, which has been rapidly expanding its Miss Selfridge chain separately from its main stores. The House of Fraser has taken a similar course of action with its Way In boutiques which originated in Harrods.

rapidly as planning permissions will allow into hypermarket-type development under the Scan name. Two of these new stores have already been opened, at Walkden near Manchester and at the Victoria Centre in Nottingham. Planning applications have been made for another two.

The House of Fraser which vies with Debenhams for the title of department store market leader, has also studied the possibilities of out-of-town hypermarkets. However, it is believed to have shelved the idea without a suitable partner experienced in food retailing and in view of the restrictions on obtaining planning permission.

Massive rescue operation to save Third World economies

The world community has set in motion the most massive international rescue operation mounted since the reconstruction of western Europe under the Marshall Plan in the late 1940s.

increase in Third World import costs. The first is the rise in freight charges which increased sharply as transportation capacity became strained in 1973. This helped to push up import unit values. The rise in oil prices will further raise freight costs, and thus the landed cost of imports.

which is painstakingly being constructed by Dr Johannes Witteveen, managing director of the IMF. This facility was initially intended largely to cater for the requirements of those industrialized countries worst affected by oil price increases. But the \$3,000m raised by Dr Witteveen is absurdly inadequate for the needs of the rich states who require between \$50,000m and \$60,000m.

As a consequence, the oil facility may now be earmarked for the use of the developing countries. Additionally, the Council for Development Aid (one of the two new bodies expected to succeed the Committee of Twenty when it is wound up this week) will no doubt also be forced to concentrate on the immediate crisis.

Under the terms of the Assembly's resolution, industrialized countries and other potential contributors have until June 15 to intimate what emergency assistance they intend to provide to help the most seriously threatened developing countries survive the next 12 months.

These facts illustrate the awesome magnitude of the problem that the United Nations emergency operation will have to deal with. Yet, there is concern lest even the inadequate programme now proposed should not be fully supported. It now seems possible that some of the Muslim oil exporters would rather channel their aid through an Islamic agency, Arab-African and Arab-Asian development funds have been mooted, but as yet they remain no more than a gleam in the Arab eye.

Many of the oil exporters have, of course, pledged themselves to support the oil facility

Melvyn Westlake

Business Diary: Lowe's law a winner

Nevertheless, they felt Lowe's new "ILF" would force the small business successfully from the increasingly rigorous and onerous reforms affecting the limited company. With the EEC pushing Britain towards a more open and competitive structure and with greater disclosure and public accountability being called for, these reforms were becoming increasingly irrelevant to the small company. The "ILF" is a possible way out of this net.

Bill and Benn

Unless Anthony Wedgwood Benn for Tony as he now likes to be called by the trade union missions which almost daily pass through the portals of the industry department, makes up his mind soon, there is going to be some speculation about Bill (or Sir William) Ryland, as he is called these days.



Stanley Clinton-Davis presented the award

Monday from the department on whether Bill Ryland stays or goes. A Post Office man up from the ranks, the chairman was appointed three years ago after Christopher Chasway's sudden announcement that Labour's choice, one Lord Hall, a qualified surgeon with previously little known City connections was to resign in a blaze of publicity.

All a mistake

After reading joyful tidings in Monday's letter from the Royal Bank of Scotland, shareholders in Chersonese (FMS) Estates may have been thinking of ordering a new suite of furniture. But they should first take note that the shares reverted yesterday to 74p "ex scrip".

Head Wrightson report

a year of investment for the future

	1973-74	1972-73
Group turnover	£40,369,000	£33,056,000
Group trading profit	£1,562,000	£1,456,000
Group profit after taxation	£792,000	£998,000
Dividends per share	3.3075p	3.15p
Earnings per share	5.76p	7.27p

points taken from the Chairman's statement:

- Group trading profits increased from £1,456,000 to £1,562,000
- Steel stockholding interests expanded during a successful year
- Highest ever capital expenditure on plant and equipment
- Investment in Tees riverside site for North Sea fabrications and in the new National Nuclear Company through British Nuclear Associates
- Dividend increased for the fifth year in succession
- Order books buoyant. Progress should continue into 1975

Copies of the annual report and accounts will be available from: Head Wrightson & Co Ltd, The Finance Yard, Cleveland TS15 9DA

HEAD WRIGHTSON

FINANCIAL NEWS

Moorgate objectors' acceptance 'not vital'

Acceptance of the scheme for rescuing Moorgate Mercantile Holdings by the remaining two of the 71 creditors was "not vital". Mr Rupert Nicholson, the company's special manager, asserted yesterday. He was speaking in reference to the reports that the two objectors had not accepted. Discussions with these two continued, but it would be possible to resubmit the scheme as a court scheme under Section 206 of the Companies Act, he said. If sanctioned, the scheme would be binding on all creditors. The debts due to the 69 creditors who have accepted the present scheme amount to some £13.89m out of the total of the 71 scheme creditors amounting to £17.5m. Under his scheme, all creditors of £40,000 and below, whose debts total about £2.05m, are to be paid in full. Further, Mr Nicholson felt that he would be obliged to take this course notwithstanding the further delay and expense entailed. He had hoped this would be avoided by the present scheme. He did not wish to see the position of the small depositors and the vast majority of creditors prejudiced by the action of the two objectors who were holding out. There was no question of dealing with them in special terms. The reasons given by the objectors, at their best, he added, were that they would prefer the instalment-credit debts to be realized immediately for cash, albeit at a substantial discount. Even if this were practicable, which he doubts, there would inevitably be a delay of several months because of the time required to negotiate with several prospective purchasers of good debts, and to sort out complex inter-group guarantees.

John Loveys' liquidation

Hopes that the John Loveys clothing group could return to the stock market, after its suspension in January, 1977, for a major acquisition, have been dashed. The board has reluctantly decided to place the company in voluntary liquidation because it has not proved possible to solve liquidity problems created by the collapse of the parent company, Fortessa Investments, a subsidiary of Cornhill Consolidated. The move is designed to protect the interests of shareholders and creditors. It is estimated that all creditors will be paid in full and "a surplus" will be available for shareholders. The group is currently trading profitably in all subsidiaries, except the now liquidated McLroys. Offers have been made for two subsidiaries, and satisfactory terms agreed in principle. The sale of the millinery division is being negotiated.



Mr W. R. Alexander, chairman of Scotros: vigorous search for growth opportunities.

Scotros tops its forecast

Before the three-day week and the effects of the energy crisis, Scotros, the Glasgow-based food and engineering group, forecast £500,000 pre-tax for the year to March 31. In the event taxable profits exceeded this and ended nearly double those for 1977-78 at £521,000. Against the near-doubled profit, group turnover was up by 33 per cent from £13.88m to £18.52m. A breakdown of the results shows that while profits in the first half more than doubled from £88,000 to £206,000 the second half produced a gain of 62 per cent from £193,000 to £315,000. The board say they are vigorously looking for growth opportunities.

GEI Int profits spurt to new 'high'

In spite of the effects of the short week, GEI International's broadly-based specialist engineering group, has achieved a record pre-tax profit of £1.66m for the year to March 31. This compares with £1.65m for the previous 18-month accounting period, and is a rise of 29 per cent on an annualized basis. On the same basis, turnover went up 28.5 per cent to £21.2m and profit margins from 6.6 to 7.7 per cent. On net profits of £870,000 (up 9.2 per cent for the year), the dividend is 4.2p (against 6.3p for 18 months), and earnings a share are 6.4p (4.5p for 18 months). Shareholders may take a scrip issue instead of a cash dividend.

Pickles, the Manchester-based group with interests in textiles and electrical engineering, again turns in record profits plus another scrip, though the rate of the full year profit advance showed an inevitable slowdown. On turnover for 1977 up from £14.15m to £16.1m, pre-tax profit gained 9 per cent to £225,000. On the same basis, turnover went up 28.5 per cent to £21.2m and profit margins from 6.6 to 7.7 per cent. Tax took £404,000 against £281,000.

Turnover in the period rose from £3.26m (adjusted for 12 months) to £4.39m—a rise of 41 per cent. The "attributable" comes out at £170,000 compared with £213,000, while per-share earnings, adjusted, were 3.7p against 3.3p. The total payment is up from 1.75p to 1.84p. Turnover includes £107m from Pope & Pearson, and about £39,000 was contributed to profits.

Slater divests in Solicitors' Law

The liquidation of Slater, Walker's investments—some £50m in the past few weeks—goes on. As foreshadowed at the recent annual meeting, Slater has now drastically reduced its holdings in Solicitors' Law Stationery. In a statement yesterday Slater said that it and its subsidiaries had reduced their equity in Solicitors' Law to 2.77m shares (about 25.81 per cent). At December 31 the group held 37.45 per cent. Among the major holders in Solicitors' Law is Thomson Organisation, with 42 per cent. W Pickles gives 1 for 10. Starting 25 per cent ahead after six months, William

Tilling makes £1.7m Belgian purchase

Thomas Tilling has acquired for £1.65m in cash the control of 86 per cent of the shares of the public quoted company Ecremeuses Melotte SA of Remicourt, Belgium. Associated family interests in France have also been purchased. The Melotte group is one of the leading European makers of milking machines and livestock equipment. Sales amounted to £8.5m in 1977, and pre-tax profits were £675,000.

Atlantic Shipping

The board of Atlantic Shipping & Trading said in January that it was still considering the future course of the company, but had not then made any decision. The results for 1977-78 reflect the group's transitional character. After-tax profits are up from £270,500 to £460,500 (exceeding the 1971 pre-tax record of £457,000) and include a surplus of £193,000 (nil) on the sale of Mv Exhina in April. The dividend is 31.38p (including a special interim divi-

Issues & Loans

Local authorities at lowest yet

The coupon on local authority yearlings bonds has this week fallen by an unusually sharp 2 per cent to 127 per cent where it stands at its lowest level so far this year. The issues were priced at par.

Eurobond prices (midday indicators)

Table with columns for various Eurobond issues, including Yessens, Wollens, and others, with their respective prices and yields.

Wall Street

New York, June 11.—Stocks on the New York stock exchange closed lower today with the recent rally ending as no further upside rate

Table of Wall Street stock prices, including columns for company names, prices, and changes.

Sugar's pronounced weakness

New York, June 11.—World Sugar futures in New York closed at the lowest point in the last 10 months and October while the futures price fell 10 cents for a loss of 0.70 cents. The rest of the line averaged a loss of 0.70 cents. The market was weak on the news that the United States will not buy more sugar from the rest of the world. The market was also weak on the news that the United States will not buy more sugar from the rest of the world.

One in every five is ours.

Advertisement for Associated Fisheries Limited featuring various fish species (Bass, Plaice, Hake, Turbot, etc.) and the slogan 'One in every five is ours.' Includes a logo and contact information.

For more information about us, write to J. Bennett, Associated Fisheries Limited, 16 Queen Anne's Gate, London SW1.

FINANCIAL NEWS AND MARKET REPORTS

Stock markets: Utilities still unsettled lowest day for years

Stock market had a session yesterday a good recovery was seen after a sharp decline...

Extel will acquire Robophone for near £1m

In an agreed deal and for an initial outlay of some £900,000 Extel will acquire Robophone...

Foreign Exchange: The lira under pressure

Active central banking support was needed for the lira yesterday. It is now at the centre of nervous currency trading...

Commodities: Copper declines £45 a tonne

Base metals lost ground in thin trading on the London Metal Exchange yesterday. In COPPER cash wire fell £45 while three months dropped £55...

Base rates speculation

Period interest rates staged a further broad decline in London money markets yesterday amid widespread speculation about early cuts in the banks' base rates...

Recent Issues

Table listing recent issues of stocks and bonds with columns for issue name, price, and other details.

Money Market Rates

Table showing money market rates including Bank of England and Treasury bill rates.

Table titled 'Latest dividends' showing dividend payments for various companies like BP, ICI, and others.

E. Bates joins SIDRO group: The Guernsey-based oil investment company North Sea Oil Investments is to acquire for £7m...

Table titled 'The Times Share Indices' showing various share indices and their values.

Table titled 'Spot Position of Sterling' showing spot rates for various currencies.

Table titled 'Forward Levels' showing forward exchange rates for different periods.

Table titled 'Authorized Units, Insurance & Offshore Funds' listing various financial products and their details.

Ocean Wilsons jump to £1.6m: Following a half-time gain from £253,000 to £750,000 Ocean Wilsons (Holdings) group went on to achieve profits at a peak level of £1.6m...

Timing resumes at my mine: A reported to be a normal yesterday woy gold mine in 1 where four black miners were killed in a disfiguring on Sunday...

riefly: ITSON: Evidence of factors in steel at road, and chemical and nuclear producers are with a much longer...

RES (Bradford) shareholders to underwrite Government (AIB) retailer to cut 10 per cent: Mr C. T. Wells, acting managing director...

REIGN GROUP: In fifth successive year sales for first are up 37 per cent up high period last year. High and trends are up. Patterson, chairman.

Bank Base rates: Bank of England has cut its base rate to 12 per cent from 15 per cent...

Bank Base rates: Bank of England has cut its base rate to 12 per cent from 15 per cent...

Bank Base rates: Bank of England has cut its base rate to 12 per cent from 15 per cent...

Large advertisement for Town & City Properties Limited, featuring a table of properties, contact information for various branches, and financial details.

Handwritten scribble at the top of the page.

Handwritten text: "Vacant"

London and Regional Market Prices

Nervous trading

ACCOUNT DAYS: Dealings Began, June 10 Dealings End, June 21 Contango Day, June 24 Settlement Day, July 2

FAST NEW ROADS & MODERN DOCKS. Get the facts about Cwmbran. For information about industrial opportunities at Cwmbran write to R. S. Hooper at I.C. General Manager, Cwmbran Development Corporation, Cwmbran House, Wain Centre, Cwmbran, Monmouthshire NP23 5ET, Cwmbran, Gwent.

SAVILLS SHOP PROPERTY. 20 Grosvenor Hill - Berkeley Sq - London W1X 0HQ. Telephone 01-499 8644 - Telex 263796

Main financial table with columns for Stock, Price, Change, Dividend, and various market indices. Includes sections for BRITISH FUNDS, COMMONWEALTH AND FOREIGN, LOCAL AUTHORITIES, FOREIGN STOCKS, DOLLAR STOCKS, BANKS AND DISCOUNTS, BREWERIES AND DISTILLERIES, INSURANCE, INVESTMENT TRUSTS, OIL, PROPERTY, RUBBER, TEA, MISCELLANEOUS, and REGIONALS.

Regional market prices table with columns for Stock, Price, Change, Dividend, and various regional indices.

Advertisements Vacant on page 28

CONTACT MAN
American Insurance Company based in Los Angeles and
ing international business requires a "CONTACT
to set up and develop business with Lloyd's and
insurance brokers.

BOX 0601D THE TIMES
JUNIOR ACCOUNTANT
All company operating
in the insurance industry
with a view to expansion
and development.

JUNG MEN
27 es-omle school
the area of Accounting
and feeling advanced
one times too slow in
London, are invited
to participate in a
financial course in the
City of London and
training in London.

WIDER EMPLOYMENT
A permanent position
in the insurance industry
with a view to expansion
and development.

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Assistant Solicitors
and Executives

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Applications are invited from suitably qualified candidates for appointment as Marine Officers in the Harbour Department of the Nigerian Ports Authority.

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MEDICAL OFFICER
Applications are invited from suitably qualified candidates for appointment as Medical Officer in the Nigerian Ports Authority.

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regions of England,
according to
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person with a
years experience in
commercial law,
with a view to expansion
and development.

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to manage
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of an
of an

ENGINEER
with experience of
goods production in
London West
3.000. Co.
e 01-743 4587

PUBLIC AND EDUCATIONAL APPOINTMENTS
The Centre for Studies in Social Policy
is looking for a
RESEARCH ASSISTANT
The job will require someone who is prepared to
help with the collection of material on a number
of projects; in particular, on-going projects on
the politics of health and the social policy aspects
of public expenditure.

UNIVERSITY APPOINTMENTS
The University of Aston in
Birmingham
DEPARTMENT OF CHEMISTRY
CASE AWARD
Graduates who have or expect
to obtain a First or Upper
Second Class Honours degree
in Chemistry are invited to apply
for the following award.

UNIVERSITY OF ABERDEEN
Department of Medical
Physics
PHYSICIST
Required for duties in hospital
physics service, which includes
diagnostic radiology and
therapy.

UNIVERSITY OF MANCHESTER
LIBRARIAN/CURATOR
Applications are invited for the
post of Librarian/Curator in the
Department of Geography. The
person appointed will look after
the library and also be
responsible for the care of the
Department's collections of
books, maps, and other
materials.

UNIVERSITY APPOINTMENTS
University of Liverpool
Department of Botany
LECTURER IN APPLIED
ECOLOGICAL
Applications are invited for the
post of Lecturer in Applied Ecology
comprising on 1st October, 1974.

UNIVERSITY OF MANCHESTER
GEGY UNIT FOR
RESEARCH INTO AGING
Applications invited from graduates
in Sociology or Psychology for a
post of RESEARCH ASSISTANT.

UNIVERSITY OF MANCHESTER
MANCHESTER BUSINESS
SCHOOL
LECTURER IN
MANAGEMENT CONTROL
The successful candidate will be
asked to teach management control,
management accounting and
related subjects to students on
postgraduate and post-graduate
courses.

UNIVERSITY OF NOTTINGHAM
DEPARTMENT OF
CHEMISTRY
SRC CASE AWARD
Applications are invited for an
SRC CASE AWARD post in the
Department of Chemistry.

TYNE TEES TELEVISION
Have a Vacancy for a
SET DESIGNER
Applicants should:
- Have at least 2 years experience of television design, possibly as an assistant
- Be fully conversant with colour television production techniques
- Be capable of preparing drawings for scenic craftsmen to work from
- Be able to communicate ideas clearly and concisely

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Personnel and Management
Services Department
Principal Assistant
£3,273-£3,729 p.a.
Personnel Two Posts
STAFFING: The successful applicant for this post will be involved with questions arising from the application of variations in the several schemes of conditions of service relating to both officers and manual workers; with questions of recruitment; rates of pay, leave, discipline, appeals, industrial relations, negotiations, disputes, etc., and with proposals to amend departmental establishments.

DYNAMIC
SALES EXECUTIVE
AMERICAN INTERNATIONAL BANK require
dynamic Sales Executive in his early 30's for
Promotion and Advertising pertaining to Retail
Banking Services in Europe.
The successful applicant, who should have a
good general Banking background, will probably
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TIMES NEWSPAPERS LIMITED
Trainee Sales Executive
Salary range: £1,800-£2,200 a year
An excellent opportunity has occurred for a young, energetic and
enthusiastic man or woman to learn all aspects of advertisement
selling. The successful candidate—preferably in late teens or early
twenties—will be helping to sell space in four of our publications:—
The Times Educational Supplement
The Times Higher Education Supplement
The Times Literary Supplement
The Times Travel Holiday Guide 1975.

Vertical text on the right edge of the page, possibly a page number or reference.

UNIVERSITY APPOINTMENTS
ULSTER
THE NEW UNIVERSITY
SCHOOL OF SOCIAL SCIENCES
Director of Nursing Studies
Applications are invited for appointment to the post of Director of Nursing Studies. The appointment, which will start on 1st October, 1974 or as soon as possible thereafter, will be at Senior Lecturer level.

ULSTER
THE NEW UNIVERSITY
SCHOOL OF HUMANITIES
LECTURESHIP IN SPANISH
Candidates are invited for appointment to a Lectureship in Spanish. Applications should be sent to the Registrar, The New University of Ulster, Coleraine, Northern Ireland (closing date 7th July 1974), to whom applications, together with the names and addresses of three referees, should be sent not later than 15th July, 1974.

University of the West Indies - Jamaica
Applications are invited for the post of SENIOR LECTURER/LECTURER IN SOCIOLOGY. Candidates should be graduates of a university and have wide experience in the field of sociology and the application of modern sociological techniques to social and economic problems. The appointment will be for a period of three years, renewable for a further two years.

University of the West Indies - Barbados
Applications are invited for the post of SENIOR LECTURER/LECTURER IN SOCIOLOGY. Candidates should be graduates of a university and have wide experience in the field of sociology and the application of modern sociological techniques to social and economic problems.

University of the West Indies - Guyana
Applications are invited for the post of SENIOR LECTURER/LECTURER IN SOCIOLOGY. Candidates should be graduates of a university and have wide experience in the field of sociology and the application of modern sociological techniques to social and economic problems.

University of the West Indies - Trinidad
Applications are invited for the post of SENIOR LECTURER/LECTURER IN SOCIOLOGY. Candidates should be graduates of a university and have wide experience in the field of sociology and the application of modern sociological techniques to social and economic problems.

University of the West Indies - St. Vincent
Applications are invited for the post of SENIOR LECTURER/LECTURER IN SOCIOLOGY. Candidates should be graduates of a university and have wide experience in the field of sociology and the application of modern sociological techniques to social and economic problems.

University of the West Indies - St. Lucia
Applications are invited for the post of SENIOR LECTURER/LECTURER IN SOCIOLOGY. Candidates should be graduates of a university and have wide experience in the field of sociology and the application of modern sociological techniques to social and economic problems.

UNIVERSITY APPOINTMENTS
ULSTER
THE NEW UNIVERSITY
SCHOOL OF HUMANITIES
Temporary Lectureship in History
Applications are invited for a temporary Lectureship in History for one year commencing in September, 1974. Further particulars should be obtained from the Registrar, The New University of Ulster, Coleraine, Northern Ireland (closing date 7th July 1974).

THE UNIVERSITY OF THE SOUTH PACIFIC
FIJI
VICE-CHANCELLOR
The University is considering the appointment of a successor to the Vice-Chancellor, Dr. C. C. Akpan, who has resigned with effect from December, 1974.

Australian National University
RESEARCH SCHOOL OF CHEMISTRY
RESEARCH FELLOWS
Applications are invited for two or three research fellowships in 1974 and may be made in the following categories: ORGANIC CHEMISTRY, INORGANIC CHEMISTRY, PHYSICAL AND THEORETICAL CHEMISTRY.

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BARNES COMMON
AN ARCHITECT'S DREAM
Superbly modern house with 12 bedrooms, 10 bathrooms, double garage (32 ft.) opening to a landscaped garden.

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65B WEST HILL, PUTNEY, SW15 2UL
Detached residence, built 1938, 4 bedrooms, 2 bathrooms, double garage, large garden.

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Ideal location, 1930s house, 4 bedrooms, 2 bathrooms, double garage, large garden.

LONDON AND SUBURBAN
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1930s house, 4 bedrooms, 2 bathrooms, double garage, large garden.

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HAMPSTEAD, N.W.3
1930s house, 4 bedrooms, 2 bathrooms, double garage, large garden.

PROPERTY also on pages 12, 13, 14 and 15
LONDON AND SUBURBAN
HOLLAND PARK AVENUE, W.11
Delightful Victorian style house of 12 bedrooms, 10 bathrooms, double garage, large garden.

LONDON AND SUBURBAN
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THE SPACIOUS DETACHED FREEHOLD RESIDENCE
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Large detached Victorian residence, 12 bedrooms, 10 bathrooms, double garage, large garden.

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Superb 6-year-old detached house situated in Mill Hill Village, N.W.7, close to the borders.

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Well appointed family home, 4 bedrooms, 2 bathrooms, double garage, large garden.

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1930s house, 4 bedrooms, 2 bathrooms, double garage, large garden.

LONDON AND SUBURBAN
HAMPSTEAD, N.W.3
1930s house, 4 bedrooms, 2 bathrooms, double garage, large garden.

LONDON AND SUBURBAN
HAMPSTEAD, N.W.3
1930s house, 4 bedrooms, 2 bathrooms, double garage, large garden.

LONDON AND SUBURBAN
HAMPSTEAD, N.W.3
1930s house, 4 bedrooms, 2 bathrooms, double garage, large garden.

LONDON FLATS
Ashley Gardens, S.W.1
Ground floor flat with 2 large reception rooms, 4 bedrooms, 2 bathrooms with w.c., plus separate w.c. modern fitted kitchen, C.H.W., part C.H. Lift. First class order. 2 minutes all public transport. 73. Price: £45,000. Tel: 01-822 1937.

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Modern 3 bed semi, built 1965, 3 bedrooms, 2 bathrooms, double garage, large garden.

PROPERTY TO LET
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Large flat, 3 bedrooms, 2 bathrooms, double garage, large garden.

PROPERTY TO LET
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Light airy flat, 2 bedrooms, 1 bathroom, double garage, large garden.

PROPERTY TO LET
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Superb 3 bed flat, built 1965, 3 bedrooms, 2 bathrooms, double garage, large garden.

PROPERTY TO LET
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Luxury 2 room ground floor flat for sale, 2 bedrooms, 1 bathroom, double garage, large garden.

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In the heart of Sloane, this superb 3 bed flat, built 1965, 3 bedrooms, 2 bathrooms, double garage, large garden.

PROPERTY TO LET
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In the heart of Kensington, this superb 3 bed flat, built 1965, 3 bedrooms, 2 bathrooms, double garage, large garden.

PROPERTY TO LET
SLOANE STREET, S.W.1
In the heart of Sloane, this superb 3 bed flat, built 1965, 3 bedrooms, 2 bathrooms, double garage, large garden.

PERSONAL COLUMNS

ALSO ON PAGES 30 AND 31

ADVERTISING CLASSIFIED... Classified Advertising... Rates and terms for classified ads.

BIRTHS... DEATHS... MARRIAGES... BIRTHDAYS... FUNERAL... ANNOUNCEMENTS... GO... UK HOLIDAYS... WHEATLEY MANOR... AMAZING MILES... PEACHES... SUNNED HOLIDAYS... LAST MINUTE... DO ANIMALS FEEL PAIN?... CANCER RESEARCH... THE LADY BOASTS... MEET OTHER YOUNG... PUGH & CARR... FLOWERS SPEAK... FORTHCOMING EVENTS... YACHTS AND BOATS... CHARTER AND HIRE... HOLIDAYS AND VILLAS... AUSTRALIA FROM £155... HOLIDAYS AND VILLAS... AUSTRALIA FROM £155... HOLIDAYS AND VILLAS... AUSTRALIA FROM £155... HOLIDAYS AND VILLAS... AUSTRALIA FROM £155...

The Times Crossword Puzzle No 13,711... Exchange your shares for a Tyndall investment... Tyndall will take shareholdings in any UK quoted company in exchange for the Tyndall 3-way Fund...

BIRTHS... DEATHS... MARRIAGES... BIRTHDAYS... FUNERAL... ANNOUNCEMENTS... GO... UK HOLIDAYS... WHEATLEY MANOR... AMAZING MILES... PEACHES... SUNNED HOLIDAYS... LAST MINUTE... DO ANIMALS FEEL PAIN?... CANCER RESEARCH... THE LADY BOASTS... MEET OTHER YOUNG... PUGH & CARR... FLOWERS SPEAK... FORTHCOMING EVENTS... YACHTS AND BOATS... CHARTER AND HIRE... HOLIDAYS AND VILLAS... AUSTRALIA FROM £155... HOLIDAYS AND VILLAS... AUSTRALIA FROM £155... HOLIDAYS AND VILLAS... AUSTRALIA FROM £155... HOLIDAYS AND VILLAS... AUSTRALIA FROM £155...

PERSONAL COLUMNS... ANNOUNCEMENTS... GO... UK HOLIDAYS... WHEATLEY MANOR... AMAZING MILES... PEACHES... SUNNED HOLIDAYS... LAST MINUTE... DO ANIMALS FEEL PAIN?... CANCER RESEARCH... THE LADY BOASTS... MEET OTHER YOUNG... PUGH & CARR... FLOWERS SPEAK... FORTHCOMING EVENTS... YACHTS AND BOATS... CHARTER AND HIRE... HOLIDAYS AND VILLAS... AUSTRALIA FROM £155... HOLIDAYS AND VILLAS... AUSTRALIA FROM £155... HOLIDAYS AND VILLAS... AUSTRALIA FROM £155... HOLIDAYS AND VILLAS... AUSTRALIA FROM £155...

HOLIDAYS AND VILLAS... JOHN MORGAN SPECIAL... LINDOS - RHODES... 15 DAYS FROM JUNE 14... HIPPYHOL'S... ABSOLUTELY NO SURCHARGES... AUSTRALIA NEW ZEALAND... TRAVEL TO... GRECE AND THE ISLANDS... AFRICA SPECIALISTS... SUN DANCE IN MOROCCO... TICKETS TO MOST DESTINATIONS... HOLIDAYS AND VILLAS... AUSTRALIA FROM £155... HOLIDAYS AND VILLAS... AUSTRALIA FROM £155... HOLIDAYS AND VILLAS... AUSTRALIA FROM £155... HOLIDAYS AND VILLAS... AUSTRALIA FROM £155...

Beautiful antiques for every... 1974 INTERNATIONAL ANTIQUES FAIR... Earls Court, June 8-13, Open till 10-10 (Su)...

7 RANGE ROVERS WANTED!... RANGE ROVER 1972, 22,000... 01-236 8033... TODAY...